## Calle Guanajuato Commercial Space Application Approval & Fee Increase Proposal

April 5, 2023

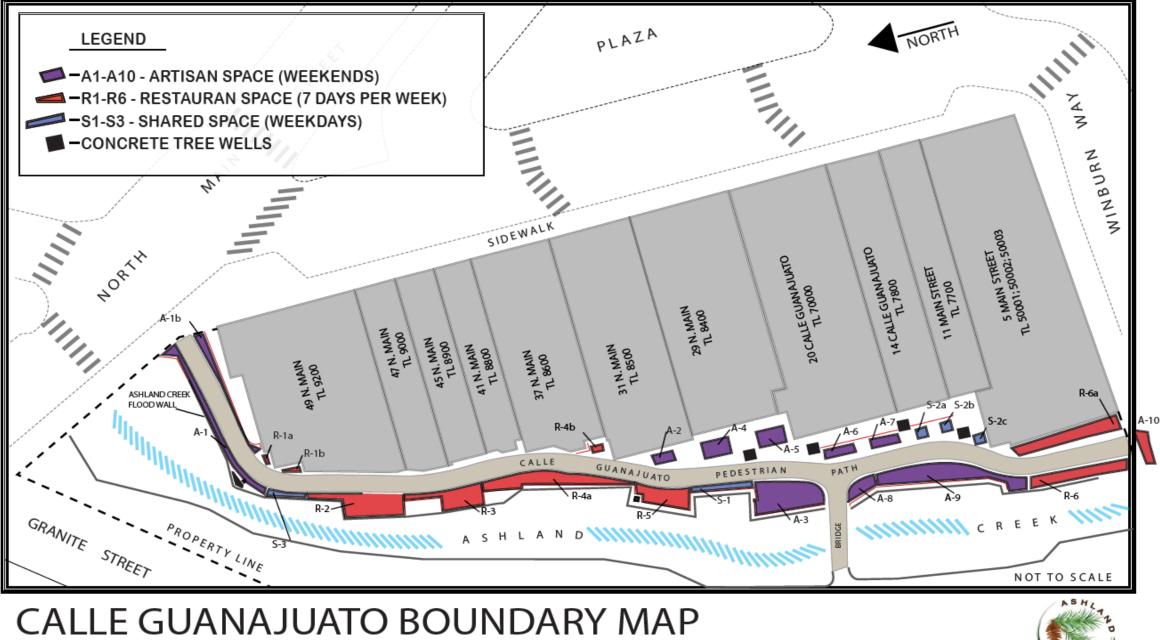
Rachel Dials, Deputy Director

# 2023 Season-Applicants for Commercial Space on the Calle Guanajuato:

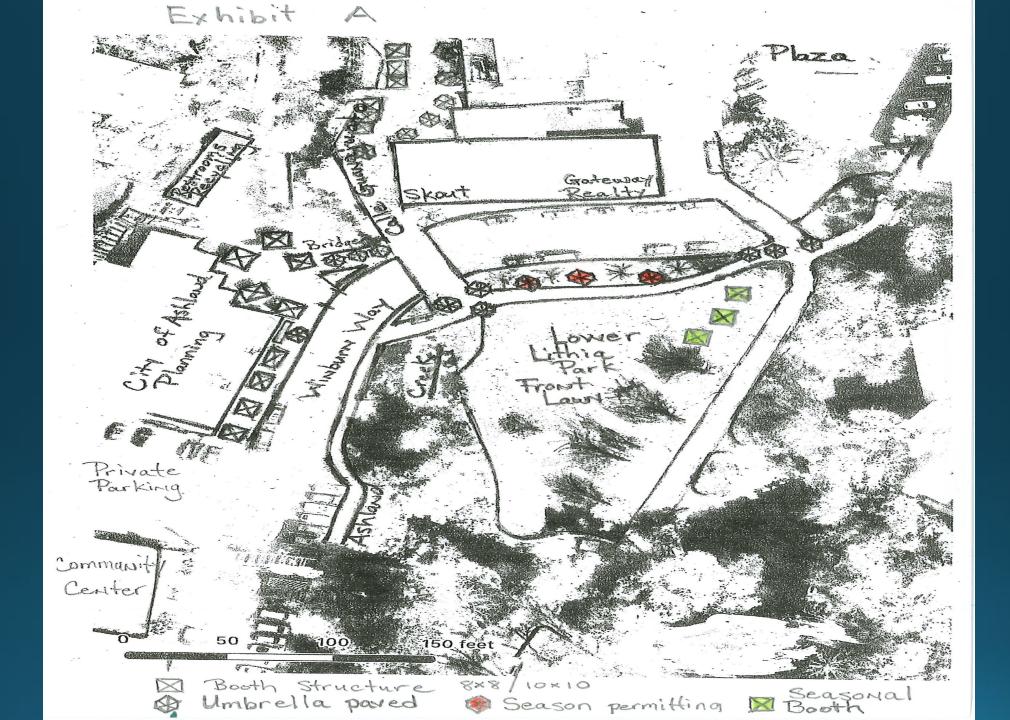
- Skout
- SooRah Korean Café
- Osteria La Briccola
- Louie's Bar and Grill
- Bar Juliet
- Oberon's
- Greenleaf
- Mix Bake Shop
- Lithia Artisans Market front of Lithia Park

R-6 & R-6a S-2a & S-2b A-7, A-6, A-8 part of R-4a, R-4b, R-5 part of R-3 part of R-3 and part of R-4a part of R-3, R-2 & part of S-3 R-1a & R-1b

Access to all locations marked "A" & "S" &



April 5, 2023



# In considering a potential fee increase some contributing factors to staff recommendation: The last time Calle fees were raised was February of 2017

•The most current cost recovery numbers are from 2018 and show that we are only at 62% cost recovery.

•The Consumer Price Index for the West Region has had a cumulative increase of 20.6% since 2018.

•APRC Staff and Materials and Services costs have continued to increase each year.

#### **Assessment and Recommendations:**

#### 1. Increase fees for the 2023, 2024 and 2025 season of operation.

- While an increase is being proposed for the artisans, it is less than the restaurant increase.
- The artisans currently pay 54% more than the restaurants pay for the weekend.
- By increasing the percentage for the artisans less than the restaurants, that discrepancy over time will diminish.
- Current fees for use of the Calle are \$5/\$8/\$5.50

Staff recommends an increase of 9% in 2023, 2024 and 2025 for the restaurants based on the stated factors in this memo. Staff recommends an increase of 7% for the Artisans in 2023, and no increase in 2024 or 2025. The example is meant to illustrate a 9% increase for restaurants per year (3-years) and a 7% increase for Artisans only in 2023:

Current Fees - 8 Month Season		Current Fee (per sq. ft.) x months	100% Cost Recovery Fee	2023	2024	2025
Artisans - weekends		\$5.50	\$8.87	\$5.89	\$5.89	\$5.89
Restaurant Seating - 7 days per week		\$8.00	\$12.90	\$8.72	\$9.50	\$10.36
Restaurant Seating - 5 days						
per week		\$5.00	\$8.06	\$5.45	\$5.94	\$6.48
8 Months Season Rental Full		Current Season	100% Cost			
Cost by Sq. Ft.	Sq Ft.	Cost (per sq. ft)	Recovery Cost	2023	2024	2025
2 Day Artisan (sq. ft.) - Entire Area	2,300	\$12,650	\$ 20,403	\$13,536	\$13,536	\$13,536
7 Day Restaurant (sq. ft.) - Small	500	\$ 4,000	\$6,452	\$4,360	\$4,752	\$5,180
7 Day Restaurant (sq. ft.) - Large	1,000	\$ 8,000	\$12,903	\$8,720	\$9,505	\$10,360
5 Day Restaurant (sq. ft.) - Small	500	\$2,500	\$ 4,032	\$ 2,725	\$ 2,970	\$3,238
5 Day Restaurant (sq. ft.) - Large	1,000	\$5,000	\$8,065	\$ 5,450	\$5,941	\$6,475

2. Approve the Boundary Map for the 2023 Calle Guanajuato season. <u>Staff recommends</u> approval of the 2023 Boundary Map. The requests for 2023 are similar to the 2022 requests.

**3.** Artisans Market use of the front Lithia Park. <u>Staff recommends approval of the use of the front</u> of the park for the 2023 season with no use of lawn or grass areas after November 1 or if a ½ inch of rainfall occurs within 3 days.

**4. Extending the "season of operation" for the agreement.** <u>Staff recommends two options for</u> <u>renters to choose from: Option 1) eight (8) month season March 13<sup>th</sup>-November 12, 2023. Option</u> <u>2) nine and a half (9.5) month season March 13-December 31, 2023, giving a choice to restaurants</u> <u>and the Lithia Artisan Market to extend the months of the season of operation with a plan in place</u> <u>by November 1 to remove equipment, chairs, tables, etc. if a flood threatens.</u> **If the Commissioners choose to provide the option of (9.5) months, the per month fees would be prorated.** 

**5. Allow for "Off-season" agreements for restaurants to utilize the Calle Guanajuato for seating.** <u>Staff recommends an off-season be considered for January 1, 2024-March 10,2024 for any</u> <u>restaurants interested.</u> Several restaurants have been participating this year in off-season opportunities. No fee increase.



### **Questions and Discussion**