

# Council Business Meeting

December 17, 2019

<b>Agenda Item</b>	Approval of a Sole Source Procurement – Stryker Powered Lift Cots and Powered Loading Systems	
<b>From</b>	David Shepherd	Fire Chief
<b>Contact</b>	<a href="mailto:david.shepherd@ashland.or.us">david.shepherd@ashland.or.us</a>	(541) 552-2219

## **SUMMARY**

Approval is being requested for a Sole Source Procurement exceeding \$100,000. This Sole Source Procurement will allow the Fire Department to directly award a contract to Stryker for three each Stryker Power-Pro XT powered ambulance lift cots and Stryker Power-LOAD powered fastener lift systems.

## **POLICIES, PLANS & GOALS SUPPORTED**

AMC 2.50.090 Exemptions from Formal Competitive Selection Procedures

F. Sole Source Procurements – a public contract in which the Department Head finds in writing that there is only one provider of a product or service of the quality and type required available.

1. Sole-source procurements shall be awarded in accordance with ORS 279B.075 and all other applicable provisions of law.

## **PREVIOUS COUNCIL ACTION**

A request for approval to submit a grant application in response to the 2018 FEMA Assistance to Firefighters Grant (AFG) program for this equipment was presented to and approved by the City Council on October 16, 2018.

## **BACKGROUND AND ADDITIONAL INFORMATION**

An AFG grant was awarded to Ashland Fire & Rescue specifically for three each powered ambulance cots and powered loading systems that do not require manual lifting by the paramedics

Stryker is the sole source manufacturer of a powered lift cot and loading lift system that lifts 100% of the patient and gurney weight in and out of the ambulance with only a push of a button by the paramedic. This system will eliminate the need for the paramedics to manually lift the patient and gurney in and out of the ambulance and will substantially decrease the risk of injury to the paramedics. The department's Sole Source Determination and Written Findings are attached for your review and consideration.

## **FISCAL IMPACTS**

The amount of the AFG grant is up to \$169,002.00, with a minimum 10 percent match. As shown below, the actual cost of the gurneys and installation will be \$157,074.48, making the City's contribution about \$14,279.48.

### **Materials & Services Program Funds**

	<b><u>Actual Cost Breakdown</u></b>
Stryker Equipment - Quote #10072220	\$153,774.48
3 <sup>rd</sup> Party Installer – Estimate #1094	3,300.00
<b>TOTAL</b>	<b>\$157,074.48</b>
Federal grant award	\$142,795.00
City's portion 10%	<b>\$14,279.48</b>

**STAFF RECOMMENDATION**

Staff recommends the public contract be awarded to Stryker.

**ACTIONS, OPTIONS & POTENTIAL MOTIONS**

1. I move to approve the public contract award to Stryker.

**ATTACHMENTS**

Attachment 1: Form #6 Sole Source Determination and Written Findings

Attachment 2: Stryker - Quote #10072220

Attachment 3: Striker "Power-LOAD Cot Fastener Sole Source Information" Letter

Attachment 4: 3<sup>rd</sup> Party Installer - Estimate #1094

Attachment 5: Stryker Brochure

Attachment 6: AFG Grant Award Letter

**SOLE-SOURCE DETERMINATION AND WRITTEN FINDINGS**  
**GOODS AND SERVICES**  
**Greater than \$100,000**

**To:** City Council

**From:** David Shepherd, Fire Chief

**Date:** December 5, 2017

**Re:** Sole Source Determination and Written Findings for Goods and Services

In accordance with AMC 2.50.090(F), the Department Head shall determine in writing that there is only one provider of a product or service of the quality and type required available.

**Total value of contract:** \$157,074.48 (Equipment \$153,774.48 & Installation \$3,300.00)

**Project name:** Power Lift Cots and Power Lift Systems (3 Each)

**Description of goods and services:** Assistance to Firefighters Grant (AFG) has been awarded to Ashland Fire and Rescue for the purchase of three (3) each Power Lift Cots and Power Lift Systems

**Background:**

A request for approval to submit a grant application in response to the 2018 FEMA Assistance to Firefighters Grant (AFG) program for this equipment was presented to and approved by the City Council on October 16, 2018. The amount of the AFG grant award is up to \$169,002.00, with a minimum 10% match.

**Stryker is the sole source manufacturer** of a powered cot and loading system that **lifts 100% of the patient and gurney weight in and out of the ambulance** with only a push of a button by the paramedic. This system will eliminate the need for the paramedics to manually lift the patient and gurney in and out of the ambulance and will substantially decrease the risk of injury to the paramedics.

The equipment will be purchased directly from the manufacturer – **Stryker** – at a cost of **\$153,774.48** (Quote Number 10072220). Stryker allows ambulance manufacturers to purchase and resell Stryker products, but there would be a mark up on the products in that process.

The new Stryker Power-Pro XT powered ambulance lift cots and Stryker Power-LOAD loading fastener lift systems will be installed onsite by a **Stryker approved 3<sup>rd</sup> party installer**. The approved 3<sup>rd</sup> party installer, JD Dietrich, will install the equipment at a cost of **\$3,300.00** (Estimate #1094).

	<b><u>Actual Cost Breakdown</u></b>
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3 <sup>rd</sup> Party Installer – Estimate #1094	3,300.00
<b>TOTAL</b>	<b>\$157,074.48</b>
Federal grant award	\$142,795.00
City's portion 10%	<b>\$14,279.48</b>

Three of the department's five ambulances will be upgraded with the Stryker equipment. The new Stryker equipment will bring the three ambulances up to date with the national and state roll over regulations and will establish a department standard for this equipment.

The three ambulances to be upgraded are as follows:

<b>Frontline/Reserve Ambulance</b>	<b>Ambulance #</b>	<b>Fleet Vehicle #</b>	<b>Description</b>
Frontline	8831	1069	Ford F450 XLT Super Duty (03/2018) with Braun Module (08/2018)
Frontline	8832	963	Ford F450 XLT Super Duty (08/2015) with Horton Module (08/2015)
Reserve	8833	845	Ford F450 XLT Super Duty (04/2011) with Lifeline Module (07/2011)

The two remaining ambulances will continue to utilize the existing manual lift Ferno cot systems. The Ferno cot systems are acceptable and grandfathered in until the equipment can be upgraded to meet the most current standards.

Stryker equipment is utilized by various other ambulance providers in the Rogue Valley, including Mercy Flights.

### **Findings:**

*[The findings below must include factual information supporting the determination].*

**Market Research Overall finding:** After researching the three known leading manufacturers of powered ambulance gurneys, it is apparent that Stryker is the single manufacture of a power lift cot and power lift system that lifts 100% of the patient and gurney into the ambulance with no manual assistance required by the paramedics except for the push of a button. A video is available online comparing the functionality of the three systems.

[https://www.youtube.com/watch?v=f9raOMTL\\_A](https://www.youtube.com/watch?v=f9raOMTL_A)

A Ferno representative was contacted on the telephone and asked if they had a product which would lift 100% of the patient and gurney into an ambulance. Her response was Ferno does not have a loading system that does not require a manual lift.

<b>Leading Manufacturers of Powered Ambulance Gurneys</b>	<b>Headquarters</b>
Ferno	Ohio, USA
Stryker	Michigan, USA
Kartsana	Sabadell, Spain

[In accordance with ORS 279B.075, these are the examples of findings that should be addressed. Select at least one of the findings and prepare the determination as it specifically relates to the goods or services being procured. More than one finding can be addressed. The findings are as follows.]

**Pursuant to ORS 279B.075 (2)(a): Provide findings supporting your determination that the efficient utilization of existing goods requires the acquisition of compatible goods or services from only one source.**

N/A

**Pursuant to ORS 279B.075 (2)(b): Provide findings supporting your determination that the goods or services required for the exchange of software or data with other public or private agencies are available from only one source.**

N/A

**Pursuant to ORS 279B.075 (2)(c): Provide findings supporting your determination that the goods or services are for use in a pilot or an experimental project.**

N/A

**Pursuant to ORS 279B.075 (2)(d): Any other findings that support the conclusion that the goods or services are available from only one source.**

After completing market research and consulting with two leading gurney manufacturers in the United States (Ferno and Stryker), it was determined that Stryker is the only manufacturer at this time capable of satisfying the equipment specifications and AFG grant requirements.

Per Stryker's Sole Source information letter:

*To confirm as our Sole Source letter states, we are the only manufacturer of the Power Pro and Power Loading system. Our Power Load system is the only dynamically crash rated system that meets SAE J3027 requirements, lifts 100% of the patient/gurney weight in and out of the ambulance and has a 100% guarantee that you can no longer miss a safety hook in the process.*

## **PUBLIC NOTICE:**

Pursuant to OAR 137-047-0275 (2), a Contracting Agency shall give public notice of the Local Contract Review Board's determination that the Goods and Services or class of Goods and Services are available from only one source in a manner similar to the public notice of Competitive Sealed Bids under ORS 279B.055(4) and OAR 137-047-0300. The public notice shall describe the Goods or Services to be acquired by a Sole Source Procurement. The Contracting Agency shall give such public notice at least seven days before Award of the Contract.

After the Sole Source Procurement has been approved by the City Council, the following public notice will be posted on the City's website to allow for the seven (7) day protest period.

**Date Public Notice first appeared on [www.ashland.or.us](http://www.ashland.or.us) - *[if approved, December 18, 2019]***

### **PUBLIC NOTICE**

#### **Approval of a Sole Source Procurement**

**First date of publication:** *[if approved, December 18, 2019]*

A request for approval of a Sole Source procurement was presented to and approved by the City Council, acting as the Local Contract Review Board, on *[if approved, December 17, 2019]*.

It has been determined based on written findings that the following Goods and Services are available from only one source.

Ashland Fire and Rescue submitted a grant application in accordance with the requirements of the 2018 FEMA Assistance to Firefighters Grant (AFG) program and was successfully awarded an AFG grant for up to \$169,002.00 with a minimum 10% match.

	<b><u>Actual Cost Breakdown</u></b>
Stryker Equipment - Quote #10072220	\$153,774.48
3 <sup>rd</sup> Party Installer – Estimate #1094	3,300.00
<b>TOTAL</b>	<b>\$157,074.48</b>
Federal grant award	142,795.00
City's portion 10%	<b>\$14,279.48</b>

It was determined based on market research that Stryker is the sole manufacturer of a powered lift cot and powered loading system that lifts 100% of the patient and gurney weight in and out of the ambulance. This equipment will eliminate the need for paramedics to manually lift the patient and gurney in and out of the ambulance and will substantially decrease the risk of injury to the paramedics. The Stryker Power-Pro XT powered ambulance lift cots and Stryker Power-LOAD loading powered fastener lift systems satisfy the AFG grant equipment specifications and requirements.

The contract terms, conditions and specifications may be reviewed upon request by contacting Kari Olson, Purchasing Representative at 541-488-5354.

An affected person may protest the determination that the goods and services are available from only one source in accordance with OAR 137-047-0710. A written protest shall include a detailed statement of the legal and factual grounds for the protest, a description of the resulting harm to the affected person and the relief requested. The written protest shall be delivered to the following address: City of Ashland, Kari Olson, Purchasing Representative, 90 N. Mountain, Ashland, OR 97520 or via email [kari.olson@ashland.or.us](mailto:kari.olson@ashland.or.us). The seven (7) day protest period will expire at 5:00pm on *[if published December 18, 2019, expiration date will be December 26, 2019]*. Late protests will not be accepted.

This public notice is being published on the City's Internet World Wide Web site at least seven days prior to the award of a public contract resulting from this request for approval of a Sole Source procurement.



## Power Pro - Power Load

Quote Number: 10072220  
Version: 1  
Prepared For: ASHLAND FIRE AND RESCUE STATION  
Attn:

Remit to: P.O. Box 93308  
Chicago, IL 60673-3308  
Rep: Ben Roper  
Email: ben.roper@stryker.com  
Phone Number:

Quote Date: 12/03/2019  
Expiration Date: 12/30/2019

### Delivery Address

Name: ASHLAND FIRE AND RESCUE STATION  
Account #: 1291072  
Address: 455 SISKIYOU BLVD  
ASHLAND  
Oregon 97520-2135

### End User - Shipping - Billing

Name: ASHLAND FIRE AND RESCUE STATION  
Account #: 1291072  
Address: 455 SISKIYOU BLVD  
ASHLAND  
Oregon 97520-2135

### Bill To Account

Name: ASHLAND FIRE AND RESCUE STATION  
Account #: 1291072  
Address: 455 SISKIYOU BLVD  
ASHLAND  
Oregon 97520-2135

### Equipment Products:

#	Product	Description	Qty	Sell Price	Total
1.0	639005550001	MTS POWER LOAD	3	\$22,276.13	\$66,828.39
2.0	6506000000	Power-PRO XT	3	\$13,789.69	\$41,369.07
2.1	6085033000	PR Cot Retaining Post		\$0.00	\$0.00
2.2	7777881669	3 Yr X-Frame Powertrain Wrnty		\$0.00	\$0.00
2.3	7777881670	2 Yr Bumper to Bumper Warranty		\$0.00	\$0.00
2.4	6506026000	Power Pro Standard Components		\$0.00	\$0.00
2.5	6500001430	X-RESTRAINT PACKAGE		\$0.00	\$0.00
2.6	0054030000	DOM SHIP (NOT HI, AK, PR, GM)		\$0.00	\$0.00
2.7	650606160000	ONE PER ORDER, MANUAL, ENG OPT		\$0.00	\$0.00
2.8	6500082000	Knee-Gatch/Trendelenburg		\$681.93	\$2,045.79
2.9	6506038000	Steer Lock Option		\$654.72	\$1,964.16
2.10	6060036017	SAFETY HOOK, SHORT		\$0.00	\$0.00
2.11	6506127000	Power-LOAD Compatible Option		\$1,447.07	\$4,341.21
2.12	6500028000	120V AC SMRT Charging Kit		\$0.00	\$0.00
2.13	6500003130	KNEE GATCH BOLSTER MATRSS, XPS		\$0.00	\$0.00
2.14	6506040000	XPS Option		\$1,708.33	\$5,124.99
2.15	6506036000	No HE Section O2 Bottle		\$0.00	\$0.00
2.16	0054200994	NO RUNNER		\$0.00	\$0.00
2.17	6500315000	3 Stage IV Pole PR Option		\$294.70	\$884.10
2.18	6506012003	STANDARD FOWLER		\$0.00	\$0.00



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Phone Number:

Quote Date: 12/03/2019  
Expiration Date: 12/30/2019

#	Product	Description	Qty	Sell Price	Total
2.19	6500130000	Pocketed Back Rest Pouch		\$221.61	\$664.83
2.20	6500128000	Head End Storage Flat		\$118.97	\$356.91
2.21	6500034000	SMRT Charger Mounting Bracket		\$31.10	\$93.30
2.22	6500147000	Equipment Hook		\$45.10	\$135.30
2.23	6500241000	Fowler O2 Bottle Holder		\$223.16	\$669.48
				Equipment List Price:	\$160,836.00
				Equipment Total:	\$124,477.53

### ProCare Products:

#	Product	Description	Qty	Sell Price	Total
3.1	75011CT	Protect (no batts) - PowerLoad - TOS for MTS POWER LOAD	3	\$6,491.45	\$19,474.35
3.2	71011CT	Protect (no batts) - Power Cot - TOS for Power-PRO XT	3	\$3,274.20	\$9,822.60
				ProCare List Price:	\$44,163.00
				ProCare Total:	\$29,296.95

### Price Totals:

Grand Total: \$153,774.48

Prices: In effect for 60 days.

Terms: Net 30 Days

Ask your Stryker Sales Rep about our flexible financing options.



## Power Pro - Power Load

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Phone Number:

Quote Date: 12/03/2019  
Expiration Date: 12/30/2019

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AUTHORIZED CUSTOMER SIGNATURE

**Deal Consummation:** This is a quote and not a commitment. This quote is subject to final credit, pricing, and documentation approval. Legal documentation must be signed before your equipment can be delivered. Documentation will be provided upon completion of our review process and your selection of a payment schedule.

**Confidentiality Notice:** Recipient will not disclose to any third party the terms of this quote or any other information, including any pricing or discounts, offered to be provided by Stryker to Recipient in connection with this quote, without Stryker's prior written approval, except as may be requested by law or by lawful order of any applicable government agency.

**Terms:** Net 30 days. FOB origin. A copy of Stryker Medical's standard terms and conditions can be obtained by calling Stryker Medical's Customer Service at 1-800-Stryker.

In the event of any conflict between Stryker Medical's Standard Terms and Conditions and any other terms and conditions, as may be included in any purchase order or purchase contract, Stryker's terms and conditions shall govern.

**Cancellation and Return Policy:** In the event of damaged or defective shipments, please notify Stryker within 30 days and we will remedy the situation. Cancellation of orders must be received 30 days prior to the agreed upon delivery date. If the order is cancelled within the 30 day window, a fee of 25% of the total purchase order price and return shipping charges will apply.

Zac Jordan – Marketing Manager  
Stryker Medical  
3800 E. Centre Ave. Portage, MI 49002

**stryker**

Date: January, 2019

Re: Power-LOAD Cot Fastener Sole Source Information

To Whom It May Concern,

Stryker Medical certifies that we are the sole manufacturer of the Stryker EMS Power-LOAD cot fastener (Model 6390). This correspondence is to inform you of the characteristics of the Power-LOAD Cot Fastener. These characteristics can be broken down into two primary categories: Independent Qualification and Ease of Use.

The Stryker EMS Power-LOAD (Model 6390) cot fastening system is mounted within the patient compartment and is intended to aid in the loading/unloading of patients. The Stryker Power-LOAD is the only powered cot fastening system that meets the following:

Independent Qualification

- IPX6: The system is tested to withstand powerful water jets.
- IEC 60601-1 and IEC 60601-1-2: The Power-LOAD cot fastener conforms to industry standards for mechanical and electrical safety for medical electrical devices, as well as electromagnetic compatibility and immunity.
- BS EN-1789:2007, clause 4.5.9 when used with Power-PRO cot and X-Restraints: This is a European dynamic crash test which subjects a 50<sup>th</sup> percentile dummy to nominal 10g deceleration for a minimum of 50ms. Following the test there shall be no sharp edges or danger to the safety of persons in the road ambulance.
- SAE J3027 compliant when used with a Stryker Power-PRO cot and X-Restraints

Ease of Use

- Device must provide a linear guide when loading and unloading the cot.
- Device must allow for remote actuation from Power-PRO foot end controls.
- Device must engage to the cot during loading and unloading, providing a means of lifting and lowering.
- Device must have a safe working load of 870 lbs. and be capable of lifting patients weighing up to 700 lbs.
- Device must be mounted inside the patient compartment to prevent environmental exposure and corrosion.
- Device must be power washable.
- Device must be capable of inductively charging the Stryker SMRT cot battery.

Please forward any further questions to your Stryker sales representative.

Sincerely,



Zac Jordan  
Marketing Manager

**JD Dietrich**

2874 N Rosedale Ave

Boise, ID 83704

jddietrich795@gmail.com



## Estimate

### ADDRESS

Daivd Roselip

Ashland Fire & Rescue

Ashland, Oregon

**ESTIMATE # 1094**

**DATE 12/02/2019**

**EXPIRATION DATE 01/02/2019**

ACTIVITY	QTY	RATE	AMOUNT
Install customer supplied Stryker floor plate and load system. #1069	1	1,100.00	1,100.00
Install customer supplied Stryker Floorplate and load system. #963	1	1,100.00	1,100.00
Install customer supplied Stryker Floorplate and load system #845	1	1,100.00	1,100.00

Customer will supply a vehicle bay for the installation.  
Thank you for your business.  
Price per unit is only valid if all 3 are installed on the same trip.

**TOTAL**

**\$3,300.00**

Cancellation Policy- If the customer cancels within 48 hours of the start time there will be penalty of 10% of the estimate or \$250, whichever is more.

Invoice is Due Upon Receipt

Accepted By

Accepted Date

Invoice is Due Upon Receipt



**Power-LOAD®**  
powered fastener system

**stryker**



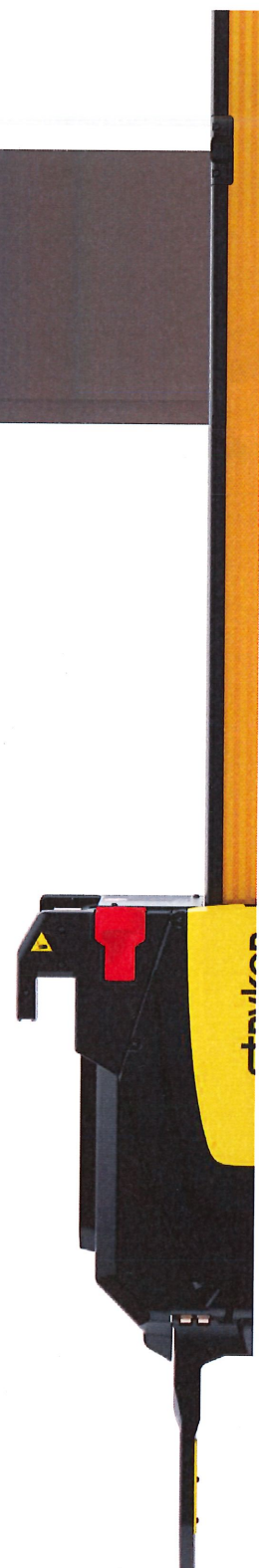
## Reduce the risk

of injuries when  
loading and  
unloading cots

Being an EMS worker is a demanding job, both physically and emotionally. The repetition of loading and unloading cots in and out of an ambulance day after day can take its toll on the body.

## 1 in 4

EMS workers suffer from a career-ending back injury within the first four years of employment.<sup>1</sup>





# Proven to save guarantee<sup>2,3</sup>

**100%** reduction in  
missed safety hooks

At Stryker we stand behind our products. For qualifying purchasers<sup>2</sup>, upon standardization, Stryker offers a program that guarantees at least a **50% reduction** in cot-related injuries pertaining to raising, lowering, loading and unloading cots and **100% reduction** in missed safety hooks while unloading cots with the Power-PRO and Power-LOAD in full power operation. If not, Stryker will refund the price paid for the Power-PRO cots and Power-LOAD cot fastening systems.<sup>3</sup>

**50%** reduction  
in cot related injuries

## Safe

- Dynamically crash tested with the Power-PRO XT cot to meet AS/NZS-4535, BS EN-1789 and SAE J3027, improving caregiver safety in the back of the ambulance.
- Helps minimize patient drops by supporting the cot until its wheels are on the ground.

## Durable

- Ergonomically designed to help reduce caregiver injuries, Power-LOAD lifts patients weighing up to 700 pounds.
- Power-LOAD and Power-PRO have been rigorously tested as a system to be reliable throughout the life of the products.

## Easy to Use

- Inductively charges your Power-PRO cot SMRT battery when in the transport position.
- Improved guided load and unloaded functionality eliminate the need to steer the cot into and out of the ambulance.
- Wirelessly communicates with your Power-PRO cot to control cot functionality when loading and unloading.



## Specifications

<b>Model Number</b>	6390
<b>Length</b>	
Overall length	95 in. (241 cm)
Minimum length	89.5 in. (228 cm)
<b>Width</b>	24.5 in. (62 cm)
<b>Weight</b>	
Total weight	211.5 lb (96.5 kg)
Floor plate assembly	16.5 lb (7.5 kg)
Anchor assembly	23 lb (10.5 kg)
Transfer assembly	67 lb (30.5 kg)
Trolley assembly	105 lb (48 kg)
<b>Maximum weight capacity*</b>	700 lb (318 kg)
<b>Minimum operator required</b>	
Occupied cot	2
Unoccupied cot	1
<b>Recommended loading height</b>	22 in to 36 in (56 cm to 91 cm)
<b>Battery</b>	12VCD, 5 Ah lead acid battery (6390-001-468)

Stryker reserves the right to change specifications without notice.

## Warranty

- One-year parts, labor, and travel or two-year parts only
- Lifetime on all welds

### Extended warranties available.

7-year service life.

Maintenance agreements are available for service beyond its expected service life.

Stryker Corporation or its divisions or other corporate affiliated entities own, use or have applied for the following trademarks or service marks: **Flex Financial, Performance-PRO, Power-LOAD, Power-PRO, ProCare, Stryker**. All other trademarks are trademarks of their respective owners or holder.

\*Maximum weight capacity represents patient weight and accessories. Safe working load of 870 lb (395 kg) represents the sum of the cot total weight and patient.

The Power-LOAD Cot Fastener System is designed to conform to the Federal Specification for the Star-of-Life Ambulance KKK-A-1822.

1. Sanders, Mick J. (2011) Mosby's Paramedic Textbook (4th ed., p. 36)
2. Please contract your sales representative to see if you qualify for the EMS Guarantee.
3. Subject to the terms and conditions of EMS proven to save guarantee agreement.
4. Reference: Stryker (2018). EMSSat – Norman Regional Health System Case Study (Case Study on Power-PRO XT cots and Power-LOAD cot fastening systems). Retrieved from: <http://ems.stryker.com>
5. Reference: Stryker. (2012). Superior Ambulance Case Study [Case Study on Power-PRO XT cots]. Retrieved from: <http://ems.stryker.com>
6. <https://www.osha.gov/dcspp/smallbusiness/safetypays/estimator.html>. As of August 1, 2018 with a 3% profit margin for strain.

## Technical support

Our Technical Support comprises a team of professionals available to help with your Performance-LOAD needs. Contact via phone at 1 800 STRYKER or email at [medicaltechnicalsupport@stryker.com](mailto:medicaltechnicalsupport@stryker.com)

## Stryker's ProCare Services

When lives are at stake, you need someone who takes a proactive approach to keeping your equipment up and running.

Imagine having someone dedicated to managing your equipment, who truly understands the intricacies of EMS and can anticipate your needs before an issue even arises. We'll make sure your lifesaving devices and back-saving equipment is ready when you need it. With ProCare Service, you can count on trusted experts dedicated to caring for your equipment, so you can focus on what truly matters – saving lives.

All ProCare plans include:

- Stryker original equipment manufacturer parts
- Labor and travel expenses.
- Unlimited repairs to restore equipment to manufacturer specifications
- Responsive support from your field service representative
- Option to include preventive maintenance inspections
- Option to include battery service and replacement

## Flex Financial Program

Our financial programs provide a range of smart alternatives designed to fit your organization's needs. We offer flexibility beyond a cash purchase with payment structures that can be customized to meet budgetary needs and help to build long-term financial stability. Contact your account manager for more information.

3800 E. Centre Avenue  
Portage, MI 49002 USA  
t: 269 329 2100  
toll free: 800 327 0770

[www.ems.stryker.com](http://www.ems.stryker.com)

Mkt Lit-1703 11 DEC 2018 Rev A  
Copyright © 2018 Stryker

# Power-LOAD<sup>®</sup> cot compatibility

The Power-LOAD compatibility option is available for the Power-PRO XT, Power-PRO IT and Performance-PRO XT. Power-LOAD and Power-PRO XT with X-Restraints meet dynamic crash test standards for occupant safety\* and will automatically charge the Power-PRO XT SMRT battery.



Power-PRO XT



Performance-PRO XT



Power-PRO IT

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## 100%

reduction in cot related injuries saved one service \$545,500 in 4.5 years.<sup>4</sup>

## 99%

of those surveyed agree our Powered System has made their job easier.<sup>5</sup>

## \$69,594

cost of a typical strain injury (\$33,140 direct and \$36,454 indirect costs)<sup>6</sup>

\* Meets dynamic crash standards for Power-PRO XT (AS/NZS-4535, BS EN-1789 and SAE J3027 with X-restraints) and Performance-PRO XT (BS EN-1789).

# Power-LOAD<sup>®</sup> cot compatibility

The Power-LOAD compatibility option is available for the Power-PRO XT, Power-PRO IT and Performance-PRO XT. Power-LOAD and Power-PRO XT with X-Restraints meet dynamic crash test standards for occupant safety\* and will automatically charge the Power-PRO XT SMRT battery.



Power-PRO XT



Performance-PRO XT



Power-PRO IT

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## 100%

reduction in cot related injuries saved one service \$545,500 in 4.5 years.<sup>4</sup>

## 99%

of those surveyed agree our Powered System has made their job easier.<sup>5</sup>

## \$69,594

cost of a typical strain injury (\$33,140 direct and \$36,454 indirect costs)<sup>6</sup>

\* Meets dynamic crash standards for Power-PRO XT (AS/NZS-4535, BS EN-1789 and SAE J3027 with X-restraints) and Performance-PRO XT (BS EN-1789).

## Specifications

<b>Model Number</b>	6390
<b>Length</b>	
Overall length	95 in. (241 cm)
Minimum length	89.5 in. (228 cm)
<b>Width</b>	24.5 in. (62 cm)
<b>Weight</b>	
Total weight	211.5 lb (96.5 kg)
Floor plate assembly	16.5 lb (7.5 kg)
Anchor assembly	23 lb (10.5 kg)
Transfer assembly	67 lb (30.5 kg)
Trolley assembly	105 lb (48 kg)
<b>Maximum weight capacity*</b>	700 lb (318 kg)
<b>Minimum operator required</b>	
Occupied cot	2
Unoccupied cot	1
<b>Recommended loading height</b>	22 in to 36 in (56 cm to 91 cm)
<b>Battery</b>	12VCD, 5 Ah lead acid battery (6390-001-468)

Stryker reserves the right to change specifications without notice.

## Warranty

- One-year parts, labor, and travel or two-year parts only
- Lifetime on all welds

### Extended warranties available.

7-year service life.

Maintenance agreements are available for service beyond its expected service life.

Stryker Corporation or its divisions or other corporate affiliated entities own, use or have applied for the following trademarks or service marks: **Flex Financial, Performance-PRO, Power-LOAD, Power-PRO, ProCare, Stryker**. All other trademarks are trademarks of their respective owners or holder.

\*Maximum weight capacity represents patient weight and accessories. Safe working load of 870 lb (395 kg) represents the sum of the cot total weight and patient.

The Power-LOAD Cot Fastener System is designed to conform to the Federal Specification for the Star-of-Life Ambulance KKK-A-1822.

1. Sanders, Mick J. (2011) Mosby's Paramedic Textbook (4th ed., p. 36)

2. Please contract your sales representative to see if you qualify for the EMS Guarantee.

3. Subject to the terms and conditions of EMS proven to save guarantee agreement.

4. Reference: Stryker (2018). EMSStat – Norman Regional Health System Case Study (Case Study on Power-PRO XT cots and Power-LOAD cot fastening systems). Retrieved from: <http://ems.stryker.com>

5. Reference: Stryker. (2012). Superior Ambulance Case Study [Case Study on Power-PRO XT cots]. Retrieved from: <http://ems.stryker.com>

6. <https://www.osha.gov/dcsps/smallbusiness/safetypays/estimator.html>. As of August 1, 2018 with a 3% profit margin for strain.

## Technical support

Our Technical Support comprises a team of professionals available to help with your Performance-LOAD needs. Contact via phone at 1 800 STRYKER or email at [medicaltechnicalsupport@stryker.com](mailto:medicaltechnicalsupport@stryker.com)

## Stryker's ProCare Services

When lives are at stake, you need someone who takes a proactive approach to keeping your equipment up and running.

Imagine having someone dedicated to managing your equipment, who truly understands the intricacies of EMS and can anticipate your needs before an issue even arises. We'll make sure your lifesaving devices and back-saving equipment is ready when you need it. With ProCare Service, you can count on trusted experts dedicated to caring for your equipment, so you can focus on what truly matters – saving lives.

All ProCare plans include:

- Stryker original equipment manufacturer parts
- Labor and travel expenses.
- Unlimited repairs to restore equipment to manufacturer specifications
- Responsive support from your field service representative
- Option to include preventive maintenance inspections
- Option to include battery service and replacement

## Flex Financial Program

Our financial programs provide a range of smart alternatives designed to fit your organization's needs. We offer flexibility beyond a cash purchase with payment structures that can be customized to meet budgetary needs and help to build long-term financial stability. Contact your account manager for more information.

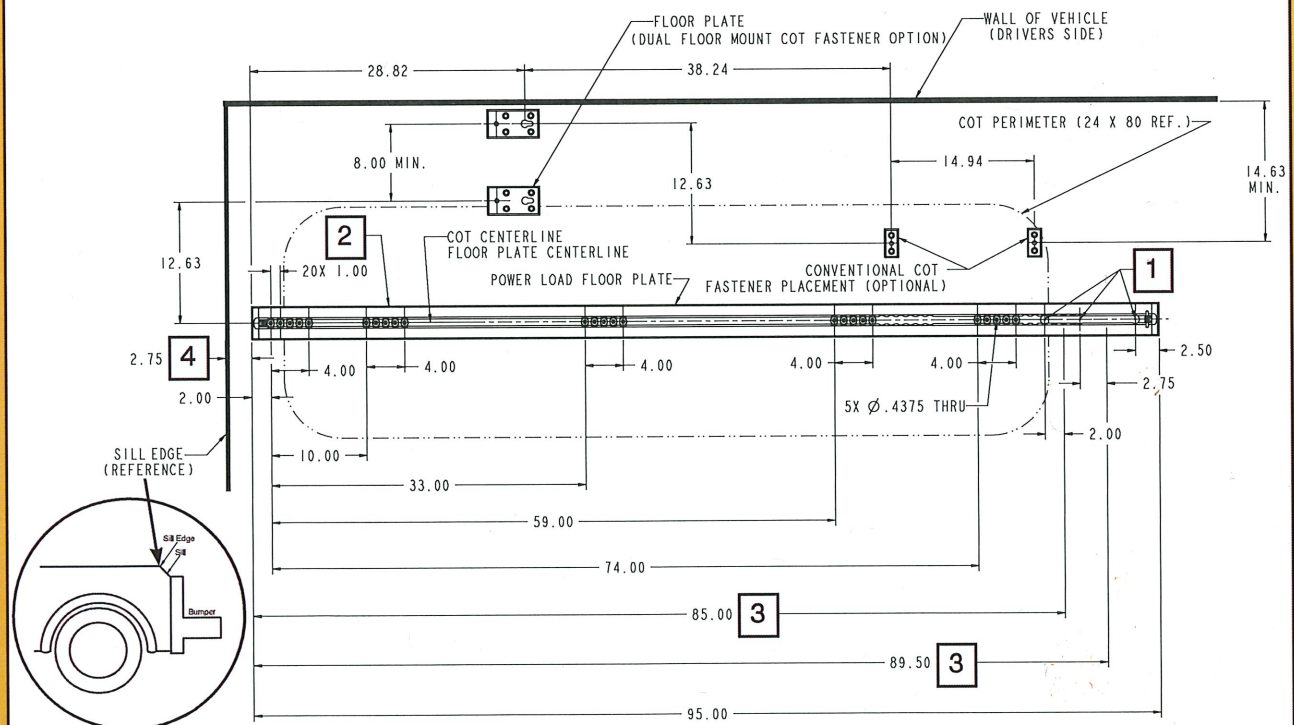
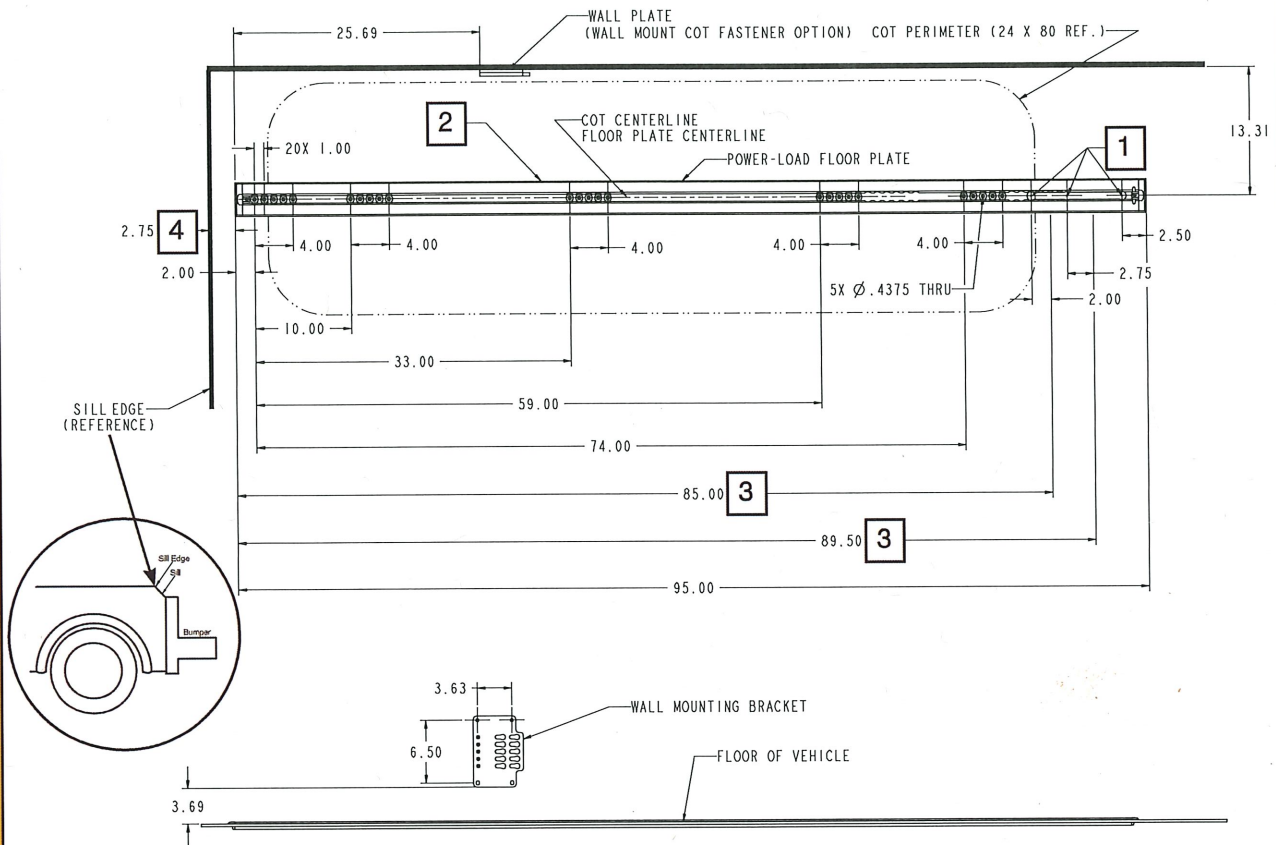
3800 E. Centre Avenue  
Portage, MI 49002 USA  
t: 269 329 2100  
toll free: 800 327 0770

[www.ems.stryker.com](http://www.ems.stryker.com)

Mkt Lit-1703 11 DEC 2018 Rev A /  
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# Power-LOAD™ - Model 6390

## Power-LOAD™ Installation Quick Reference Guide



## Floor Plate Installation Guidelines

Select your configuration (see Figure 1, Figure 2, or Figure 3 for reference).

**Note:** All measurements are shown in inches.

- 1 Choose one hole to drill  $\varnothing 1/2$  in (1.3 cm) through for electrical input.
  - 2 Router depth to be  $9/16$  in (1.4 cm) for the floor plate pocket.
  - 3 Floor plate may be cut shorter to either indicated length.
  - 4 **Note:** The foot end of the floor plate should be  $2-3/4$  in (7 cm) from the location where the door sill first drops off.
    - Floor plate pocket width will be approximately 2.563 in (6.5 cm).
    - Bolts (not included) for the floor plate (select one bolt location from each of the five bolt patterns) are to be  $3/8-16$  UNC flat head cap screws, ASTM-F835 or SAE grade 8. Each bolt should have a flat washer, lock washer, and nut.
    - Each bolt and supporting structure underneath must be able to withstand 2750 lb (998 kg) in upward tension and 600 lb (272 kg) in shear in all horizontal directions.
    - Each bolt must be installed with a minimum of 40 ft-lb torque.
    - Bolts for the antler and rail clamp plates are to be  $3/8-16$  UNC socket head cap screws.
- Note:** Antler and rail clamp plates are optional.
- Choose an unused bolt hole to drill through  $\varnothing 9/16$  in (1.4 cm) for drain hole toward the foot end. Do not use the front four drill holes.
  - Electrical requirements: 12.8V-15.6V  $\overline{\text{---}}$ , 15A breaker, 2 conductor 10 AWG cable.
  - Ensure that minimum clearance is provided from the captain's seat. Refer to KKK-A-1822F Federal Specification for the Star-of-Life Ambulance, section 3.10.4, for further guidance.
  - You must install the optional wheel guide (6390-027-000) for Type II ambulances or if the cot center line is  $17-1/2$ " or less from the vehicle wall.

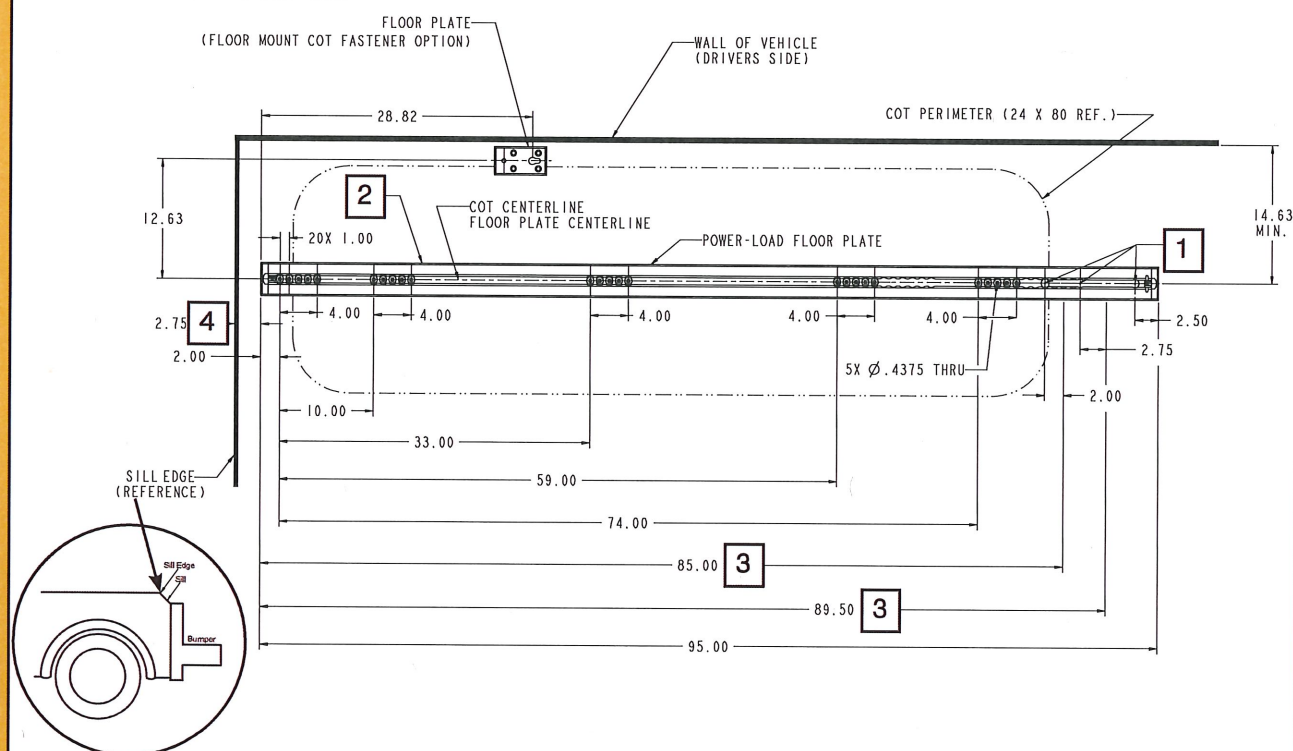


Figure 1: Power-LOAD Floor Plate with Single Standard Floor Mount Cot Fastener Floor Plate (Optional)

# Warranty

---

Stryker EMS, a division of the Stryker Corporation, offers one warranty option in the United States:

One (1) year parts, labor, and travel. Stryker EMS warrants to the original purchaser that its products should be free from manufacturing non-conformances that affect product performance and customer satisfaction for a period of one (1) year after date of delivery. Stryker's obligation under this warranty is expressly limited to supplying replacement parts and labor for, or replacing, at its option, any product that is, in the sole discretion of Stryker, found to be defective. Expendable components, i.e. mattresses, restraints, IV poles, storage nets, storage pouches, oxygen straps, and other soft goods, have a one (1) year limited warranty.

The Stryker **Power-LOAD** is designed for a seven (7) year expected service life under normal use conditions, and with appropriate periodic maintenance as described in the maintenance manual. Stryker warrants to the original purchaser that the welds on the **Power-LOAD** will be free from structural defects for the expected seven (7) year life of the product as long as the original purchaser owns the product.

Upon Stryker's request, the purchaser shall return to Stryker's factory any product or part (freight prepaid by Stryker) for which an original purchaser makes a warranty claim.

Warranty exclusions and other conditions:

- Any improper use or alteration or repair by unauthorized service providers in such a manner as in Stryker's judgment affects the product materially and adversely, shall void this warranty.
- Any repair of Stryker products using parts not provided or authorized by Stryker shall void this warranty.
- There are extenuating circumstances and events that may alter the performance of the products such as an ambulance accident. In Stryker's discretion, certain circumstances may allow for evaluation of the product post ambulance accident which could allow for continued use of the product. If products recommended to be removed from service are put back into service, Stryker will consider the product as being subject to unusual stress and improperly maintained. Products which are subject to unusual stress and improper maintenance are not subject to Stryker's warranty as noted above. In addition, Stryker will not indemnify any customer for any third-party claims related to injuries caused by products that have been involved in accidents.
- This warranty is void if the label bearing the serial number of the product has been removed or defaced.
- This warranty is void if the product is not purchased from an authorized Stryker dealer.

This statement constitutes Stryker EMS's entire warranty with respect to the aforesaid equipment. Stryker makes no other warranty or representation either expressed or implied, except as set forth herein. There is no warranty on merchantability and there are no warranties of fitness for any particular purpose. In no event shall Stryker be liable hereunder for incidental or consequential damages arising from or in any matter related to sales or use of such equipment.

No employee or representative of Stryker is authorized to change this warranty in any way.

## Warranty exclusion and damage limitations

The express warranty set forth herein is the only warranty applicable to the product. **Any and all other warranties, whether express or implied, including any implied warranty of merchantability or fitness for a particular purpose are expressly excluded by Stryker.** In no event shall Stryker be liable for incidental or consequential damages.

## To obtain parts and service

Stryker products are supported by a nationwide network of dedicated Stryker Field Service Representatives. These representatives are factory trained, available locally, and carry a substantial spare parts inventory to minimize repair time. Simply call your local representative or call Stryker Customer Service at 1-800-327-0770.

# Warranty

---

## Return authorization

Product cannot be returned without prior approval from the Stryker Customer Service Department. An authorization number will be provided which must be printed on the returned product. Stryker reserves the right to charge shipping and restocking fees on returned product. Special, modified, or discontinued products are not subject to return.

## Damaged product

ICC Regulations require that claims for damaged product must be made within fifteen (15) days of receipt of the product. Do not accept damaged shipments unless such damage is noted on the delivery receipt at the time of receipt. Upon prompt notification, Stryker will file a freight claim with the appropriate carrier for damages incurred. Claims will be limited in amount to the actual replacement cost. In the event that this information is not received by Stryker within the fifteen (15) day period following the delivery of the product, or the damage was not noted on the delivery receipt at the time of receipt, the customer will be responsible for payment of the original invoice in full within thirty (30) days of receipt. Claims for any incomplete shipments must be made within thirty (30) days of invoice.

## International warranty clause

This warranty reflects U.S. domestic policy. Warranty outside the U.S. may vary by country. Contact your local Stryker Medical representative for additional information.

# Award Letter

U.S. Department of Homeland Security  
Washington, D.C. 20472

David Roselip  
ASHLAND, CITY OF  
20 E. MAIN ST.  
ASHLAND, OR 97520



**FEMA**

EMW-2018-FO-04110

Dear David Roselip,

Congratulations on behalf of the Department of Homeland Security. Your application submitted for the Fiscal Year (FY) 2018 Assistance to Firefighters Grant (AFG) funding opportunity has been approved in the amount of \$153,638.18 in Federal funding. As a condition of this grant, you are required to contribute non-Federal funds equal to or greater than 10.00 percent of the Federal funds awarded, or \$ 15,363.82 for a total approved budget of \$ 169,002.00 . Please see the FY 2018 AFG Notice of Funding Opportunity for information on how to meet this cost share requirement.

Before you request and receive any of the Federal funds awarded to you, you must establish acceptance of the award through the FEMA Grants Outcomes (FEMA GO) system. By accepting this award, you acknowledge that the terms of the following documents are incorporated into the terms of your award:

- Summary Award Memo - included in this document
- Agreement Articles - included in this document
- Obligating Document - included in this document
- 2018 AFG Notice of Funding Opportunity (NOFO) - incorporated by reference

Please make sure you read, understand, and maintain a copy of these documents in your official file for this award.

Sincerely,

A handwritten signature in cursive script, appearing to read "Bridget Bean".

Bridget Bean  
Acting Assistant Administrator  
Grant Programs Directorate

# **Summary Award Memo**

**Program:** Fiscal Year 2018 Assistance to Firefighters Grant

**Recipient:** ASHLAND, CITY OF

**DUNS number:** 076395508

**Award number:** EMW-2018-FO-04110

## **Summary description of award**

The purpose of the Assistance to Firefighters Grant program is to protect the health and safety of the public and firefighting personnel against fire and fire-related hazards. After careful consideration, FEMA has determined that the recipient's project or projects submitted as part of the recipient's application and detailed in the project narrative as well as the request details section of the application - including budget information - was consistent with the Assistance to Firefighters Grant Program's purpose and was worthy of award.

Except as otherwise approved as noted in this award, the information you provided in your application for FY2018 Assistance to Firefighters Grants funding is incorporated into the terms and conditions of this award. This includes any documents submitted as part of the application.

## **Amount awarded**

The amount of the award is detailed in the attached Obligating Document for Award. The following are the budgeted estimates for object classes for this award (including Federal share plus your cost share, if applicable):

<b>Object Class</b>	<b>Total</b>
Personnel	\$0.00
Fringe Benefits	\$0.00
Travel	\$0.00
Equipment	\$163,002.00
Supplies	\$0.00
Contractual	\$0.00
Construction	\$0.00
Other	\$6,000.00
<b>Federal</b>	<b>\$153,638.18</b>
<b>Non-Federal</b>	<b>\$15,363.82</b>
<b>Total</b>	<b>\$169,002.00</b>

## Approved scope of work

After review of your application, FEMA has approved the below scope of work. Justifications are provided for any differences between the scope of work in the original application and the approved scope of work under this award. You must submit scope or budget revision requests for FEMA's prior approval, via an amendment request, as appropriate per 2 C.F.R. § 200.308 and the FY2018 AFG NOFO.

**Approved request details:**

## Equipment

## Power Lift system

### DESCRIPTION

Power lift system (standard specifications), English manual, applicable warranties as allowed under AFG program requirements and universal floor plate compliant with national standards to include KKK-A-1822 and SAE J3027 (current rollover safety standards as adopted by the State of Oregon). Review training to be provided at no cost by the successful vendor.

QUANTITY	UNIT PRICE	TOTAL
3	\$30,834.00	\$92,502.00

### BUDGET CLASS

Equipment

## Power Lift Cot

### DESCRIPTION

Powered gurney frame and mattress, retaining post, wheel lock, equipment hook, load compatible option, O2 bottle holder, charger, battery, steer lock, warranties as allowed under AFG standards, IV pole, XPS option, standard components, charger mounting bracket, O2 bottle, English manual, short hook, restraint package, multi-position reclining feature, domestic shipping along with refresher training supplied at no cost by the successful vendor. adopted by the State of Oregon. Warranty included.

QUANTITY	UNIT PRICE	TOTAL
3	\$23,500.00	\$70,500.00

### BUDGET CLASS

Equipment

## Additional Funding

### DESCRIPTION

Other: We are requesting \$6,000 to cover professional third party installation of the system to be performed in compliance with State and national standards.

Amount

\$6,000.00

### BUDGET CLASS

Other

## **Agreement Articles**

**Program:** Fiscal Year 2018 Assistance to Firefighters Grant

**Recipient:** ASHLAND, CITY OF

**DUNS number:** 076395508

**Award number:** EMW-2018-FO-04110

## **Table of contents**

Article 1	Assurances, Administrative Requirements, Cost Principles, Representations and Certifications
Article 2	DHS Specific Acknowledgements and Assurances
Article 3	Acknowledgement of Federal Funding from DHS
Article 4	Activities Conducted Abroad
Article 5	Age Discrimination Act of 1975
Article 6	Americans with Disabilities Act of 1990
Article 7	Best Practices for Collection and Use of Personally Identifiable Information (PII)
Article 8	Civil Rights Act of 1964 – Title VI
Article 9	Civil Rights Act of 1968
Article 10	Copyright
Article 11	Debarment and Suspension
Article 12	Drug-Free Workplace Regulations
Article 13	Duplication of Benefits
Article 14	Education Amendments of 1972 (Equal Opportunity in Education Act) – Title IX
Article 15	Energy Policy and Conservation Act
Article 16	False Claims Act and Program Fraud Civil Remedies
Article 17	Federal Debt Status
Article 18	Federal Leadership on Reducing Text Messaging while Driving
Article 19	Fly America Act of 1974
Article 20	Hotel and Motel Fire Safety Act of 1990
Article 21	Limited English Proficiency (Civil Rights Act of 1964, Title VI)
Article 22	Lobbying Prohibitions
Article 23	National Environmental Policy Act
Article 24	Nondiscrimination in Matters Pertaining to Faith-Based Organizations

Article	Non-supplanting Requirement
25	
Article	Notice of Funding Opportunity Requirement
26	
Article	Patents and Intellectual Property Rights
27	
Article	Procurement of Recovered Materials
28	
Article	Rehabilitation Act of 1973
29	
Article	Reporting of Matters Related to Recipient Integrity and Performance
30	
Article	Reporting Subawards and Executive Compensation
31	
Article	SAFECOM
32	
Article	Terrorist Financing
33	
Article	Trafficking Victims Protection Act of 2000
34	
Article	Universal Identifier and System of Award Management (SAM)
35	
Article	USA Patriot Act of 2001
36	
Article	Use of DHS Seal, Logo and Flags
37	
Article	Whistleblower Protection Act
38	
Article	Acceptance of Post Award Changes
39	
Article	Prior Approval for Modification of Approved Budget
40	
Article	Disposition of Equipment Acquired Under the Federal Award
41	
Article	Environmental Planning and Historic Preservation
42	

**Article 1     Assurances, Administrative Requirements, Cost Principles, Representations and Certifications**

DHS financial assistance recipients must complete either the Office of Management and Budget(OMB) Standard Form 424B Assurances - Non-Construction Programs, or OMB Standard Form 424D Assurances -Construction Programs as applicable. Certain assurances in these documents may not be applicable to your program, and the DHS financial assistance office (DHS FAO) may require applicants to certify additional assurances. Applicants are required to fill out the assurances applicable to their program as instructed by the awarding agency. Please contact the DHS FAO if you have any questions. DHS financial assistance recipients are required to follow the applicable provisions of the Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards located at Title 2, Code of Federal Regulations(C.F.R) Part 200, and adopted by DHS at 2 C.F.R. Part 3002.

**Article 2     DHS Specific Acknowledgements and Assurances**

All recipients, subrecipients, successors, transferees, and assignees must acknowledge and agree to comply with applicable provisions governing DHS access to records, accounts, documents, information, facilities, and staff. 1. Recipients must cooperate with any compliance reviews or compliance investigations conducted by DHS. 2. Recipients must give DHS access to, and the right to examine and copy, records, accounts, and other documents and sources of information related to the federal financial assistance award and permit access to facilities, personnel, and other individuals and information as may be necessary, as required by DHS regulations and other applicable laws or program guidance. 3. Recipients must submit timely, complete, and accurate reports to the appropriate DHS officials and maintain appropriate backup documentation to support the reports. 4. Recipients must comply with all other special reporting, data collection, and evaluation requirements, as prescribed by law or detailed in program guidance. 5. Recipients of federal financial assistance from DHS must complete the DHS Civil Rights Evaluation Tool within thirty (30) days of receipt of the Notice of Award or, for State Administering Agencies, thirty (30) days from receipt of the DHS Civil Rights Evaluation Tool from DHS or its awarding component agency. Recipients are required to provide this information once every two (2) years, not every time an award is made. After the initial submission for the first award under which this term applies, recipients are only required to submit updates every two years, not every time a grant is awarded. Recipients should submit the completed tool, including supporting materials to [CivilRightsEvaluation@hq.dhs.gov](mailto:CivilRightsEvaluation@hq.dhs.gov). This tool clarifies the civil rights obligations and related reporting requirements contained in the DHS Standard Terms and Conditions. Subrecipients are not required to complete and submit this tool to DHS. The evaluation tool can be found at <https://www.dhs.gov/publication/dhs-civil-rights-evaluation-tool>.

**Article 3     Acknowledgement of Federal Funding from DHS**

Recipients must acknowledge their use of federal funding when issuing statements, press releases, requests for proposals, bid invitations, and other documents describing projects or programs funded in whole or in part with federal funds.

<b>Article 4</b>	<b>Activities Conducted Abroad</b> Recipients must ensure that project activities carried on outside the United States are coordinated as necessary with appropriate government authorities and that appropriate licenses, permits, or approvals are obtained.
<b>Article 5</b>	<b>Age Discrimination Act of 1975</b> Recipients must comply with the requirements of the Age Discrimination Act of 1975, Pub. L. No. 94-135 (1975) (codified as amended at Title 42, U.S. Code, § 6101 et seq.), which prohibits discrimination on the basis of age in any program or activity receiving federal financial assistance.
<b>Article 6</b>	<b>Americans with Disabilities Act of 1990</b> Recipients must comply with the requirements of Titles I, II, and III of the Americans with Disabilities Act, Pub. L. No. 101-336 (1990) (codified as amended at 42 U.S.C. §§ 12101-12213), which prohibits recipients from discriminating on the basis of disability in the operation of public entities, public and private transportation systems, places of public accommodation, and certain testing entities.
<b>Article 7</b>	<b>Best Practices for Collection and Use of Personally Identifiable Information (PII)</b> Recipients who collect PII are required to have a publically-available privacy policy that describes standards on the usage and maintenance of PII they collect. DHS defines personally identifiable information (PII) as any information that permits the identity of an individual to be directly or indirectly inferred, including any information that is linked or linkable to that individual. Recipients may also find the DHS Privacy Impact Assessments: Privacy Guidance and Privacy template as useful resources respectively.
<b>Article 8</b>	<b>Civil Rights Act of 1964 – Title VI</b> Recipients must comply with the requirements of Title VI of the Civil Rights Act of 1964 (codified as amended at 42 U.S.C. § 2000d et seq.), which provides that no person in the United States will, on the grounds of race, color, or national origin, be excluded from participation in, be denied the benefits of, or be subjected to discrimination under any program or activity receiving federal financial assistance. DHS implementing regulations for the Act are found at 6 C.F.R. Part 21 and 44 C.F.R. Part 7.

**Article 9 Civil Rights Act of 1968**

Recipients must comply with Title VIII of the Civil Rights Act of 1968, Pub. L. No. 90-284, as amended through Pub. L. 113-4, which prohibits recipients from discriminating in the sale, rental, financing, and advertising of dwellings, or in the provision of services in connection therewith, on the basis of race, color, national origin, religion, disability, familial status, and sex (See 42 U.S.C. § 3601 et seq.), as implemented by the Department of Housing and Urban Development at 24 C.F.R. Part 100. The prohibition on disability discrimination includes the requirement that new multifamily housing with four or more dwelling units—i.e., the public and common use areas and individual apartment units (all units in buildings with elevators and ground-floor units in buildings without elevators)—be designed and constructed with certain accessible features. (See 24 C.F.R. Part 100, Subpart D)

**Article 10 Copyright**

Recipients must affix the applicable copyright notices of 17 U.S.C. §§ 401 or 402 and an acknowledgement of U.S. Government sponsorship (including the award number) to any work first produced under federal financial assistance awards.

**Article 11 Debarment and Suspension**

Recipients are subject to the non-procurement debarment and suspension regulations implementing Executive Orders (E.O.) 12549 and 12689, and 2 C.F.R. Part 180 as adopted by DHS at 2 C.F.R. Part 3000. These regulations restrict federal financial assistance awards, subawards, and contracts with certain parties that are debarred, suspended, or otherwise excluded from or ineligible for participation in federal assistance programs or activities.

**Article 12 Drug-Free Workplace Regulations**

Recipients must comply with drug-free workplace requirements in Subpart B (or Subpart C, if the recipient is an individual) of 2 C.F.R. Part 3001, which adopts the Government-wide implementation (2 C.F.R. Part 182) of sec. 5152-5158 of the Drug-Free Workplace Act of 1988 (41 U.S.C. 8101).

**Article 13 Duplication of Benefits**

Any cost allocable to a particular federal financial assistance award provided for in 2 C.F.R. Part 200, Subpart E may not be charged to other federal financial assistance awards to overcome fund deficiencies, to avoid restrictions imposed by federal statutes, regulations, or federal financial assistance award terms and conditions, or for other reasons. However, these prohibitions would not preclude recipients from shifting costs that are allowable under two or more awards in accordance with existing federal statutes, regulations, or the federal financial assistance award terms and conditions.

<b>Article 14</b>	<b>Education Amendments of 1972 (Equal Opportunity in Education Act) – Title IX</b> Recipients must comply with the requirements of Title IX of the Education Amendments of 1972 Pub. L. No. 92-318 (1972) (codified as amended at 20 U.S.C. § 1681 et seq.), which provide that no person in the United States will, on the basis of sex, be excluded from participation in, be denied the benefits of, or be subjected to discrimination under any educational program or activity receiving federal financial assistance. DHS implementing regulations are codified at 6 C.F.R. Part 17 and 44 C.F.R. Part 19.
<b>Article 15</b>	<b>Energy Policy and Conservation Act</b> Recipients must comply with the requirements of The Energy Policy and Conservation Act Pub. L. No. 94- 163 (1975) (codified as amended at 42 U.S.C. § 6201 et seq.), which contain policies relating to energy efficiency that are defined in the state energy conservation plan issued in compliance with this Act.
<b>Article 16</b>	<b>False Claims Act and Program Fraud Civil Remedies</b> Recipients must comply with the requirements of The False Claims Act, 31 U.S.C. § 3729-3733, which prohibits the submission of false or fraudulent claims for payment to the federal government. (See 31 U.S.C. § 3801-3812 which details the administrative remedies for false claims and statements made.
<b>Article 17</b>	<b>Federal Debt Status</b> All recipients are required to be non-delinquent in their repayment of any federal debt. Examples of relevant debt include delinquent payroll and other taxes, audit disallowances, and benefit overpayments. (See OMB Circular A-129.)
<b>Article 18</b>	<b>Federal Leadership on Reducing Text Messaging while Driving</b> Recipients are encouraged to adopt and enforce policies that ban text messaging while driving as described in E.O. 13513, including conducting initiatives described in Section 3(a) of the Order when on official government business or when performing any work for or on behalf of the federal government.
<b>Article 19</b>	<b>Fly America Act of 1974</b> Recipients must comply with Preference for U.S. Flag Air Carriers (air carriers holding certificates under 49 U.S.C. § 41102) for international air transportation of people and property to the extent that such service is available, in accordance with the International Air Transportation Fair Competitive Practices Act of 1974, 49 U.S.C. § 40118, and the interpretative guidelines issued by the Comptroller General of the United States in the March 31, 1981, amendment to Comptroller General Decision B-138942.
<b>Article 20</b>	<b>Hotel and Motel Fire Safety Act of 1990</b> In accordance with Section 6 of the Hotel and Motel Fire Safety Act of 1990, 15 U.S.C. § 2225a, recipients must ensure that all conference, meeting, convention, or training space funded in whole or in part with federal funds complies with the fire prevention and control guidelines of the Federal Fire Prevention and Control Act of 1974, codified as amended at 15 U.S.C. § 2225.

<b>Article 21</b>	<b>Limited English Proficiency (Civil Rights Act of 1964, Title VI)</b> Recipients must comply with the Title VI of the Civil Rights Act of 1964 (42 U.S.C. § 2000d et seq.) prohibition against discrimination on the basis of national origin, which requires that recipients of federal financial assistance take reasonable steps to provide meaningful access to persons with limited English proficiency (LEP) to their programs and services. For additional assistance and information regarding language access obligations, please refer to the DHS Recipient Guidance <a href="https://www.dhs.gov/guidancepublished-help-department-supported-organizations-provide-meaningfulaccess-people-limited">https://www.dhs.gov/guidancepublished-help-department-supported-organizations-provide-meaningfulaccess-people-limited</a> and additional resources on <a href="http://www.lep.gov">http://www.lep.gov</a> .
<b>Article 22</b>	<b>Lobbying Prohibitions</b> Recipients must comply with 31 U.S.C. § 1352, which provides that none of the funds provided under a federal financial assistance award may be expended by the recipient to pay any person to influence, or attempt to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with any federal action related to a federal award or contract, including any extension, continuation, renewal, amendment, or modification.
<b>Article 23</b>	<b>National Environmental Policy Act</b> Recipients must comply with the requirements of the National Environmental Policy Act of 1969, Pub. L. No. 91-190 (1970) (codified as amended at 42 U.S.C. § 4321 et seq.) (NEPA) and the Council on Environmental Quality (CEQ) Regulations for Implementing the Procedural Provisions of NEPA, which requires recipients to use all practicable means within their authority, and consistent with other essential considerations of national policy, to create and maintain conditions under which people and nature can exist in productive harmony and fulfill the social, economic, and other needs of present and future generations of Americans.
<b>Article 24</b>	<b>Nondiscrimination in Matters Pertaining to Faith-Based Organizations</b> It is DHS policy to ensure the equal treatment of faith-based organizations in social service programs administered or supported by DHS or its component agencies, enabling those organizations to participate in providing important social services to beneficiaries. Recipients must comply with the equal treatment policies and requirements contained in 6 C.F.R. Part 19 and other applicable statutes, regulations, and guidance governing the participations of faith-based organizations in individual DHS programs.
<b>Article 25</b>	<b>Non-supplanting Requirement</b> Recipients receiving federal financial assistance awards made under programs that prohibit supplanting by law must ensure that federal funds do not replace (supplant) funds that have been budgeted for the same purpose through non-federal sources.
<b>Article 26</b>	<b>Notice of Funding Opportunity Requirements</b> All of the instructions, guidance, limitations, and other conditions set forth in the Notice of Funding Opportunity (NOFO) for this program are incorporated hereby reference in the award terms and conditions. All recipients must comply with any such requirements set forth in the program NOFO.

**Article 27 Patents and Intellectual Property Rights**

Unless otherwise provided by law, recipients are subject to the Bayh-Dole Act, 35 U.S.C. § 200 et seq. Recipients are subject to the specific requirements governing the development, reporting, and disposition of rights to inventions and patents resulting from federal financial assistance awards located at 37 C.F.R. Part 401 and the standard patent rights clause located at 37 C.F.R. § 401.14.

**Article 28 Procurement of Recovered Materials**

States, political subdivisions of states, and their contractors must comply with Section 6002 of the Solid Waste Disposal Act, Pub. L. No. 89-272 (1965) (codified as amended by the Resource Conservation and Recovery Act, 42 U.S.C. § 6962. The requirements of Section 6002 include procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 C.F.R. Part 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition.

**Article 29 Rehabilitation Act of 1973**

Recipients must comply with the requirements of Section 504 of the Rehabilitation Act of 1973, Pub. L. No. 93-112 (1973) (codified as amended at 29 U.S.C. § 794), which provides that no otherwise qualified handicapped individuals in the United States will, solely by reason of the handicap, be excluded from participation in, be denied the benefits of, or be subjected to discrimination under any program or activity receiving federal financial assistance.

**Article 30 Reporting of Matters Related to Recipient Integrity and Performance**

If the total value of the recipient's currently active grants, cooperative agreements, and procurement contracts from all federal assistance offices exceeds \$10,000,000 for any period of time during the period of performance of this federal financial assistance award, the recipient must comply with the requirements set forth in the government-wide Award Term and Condition for Recipient Integrity and Performance Matters located at 2 C.F.R. Part 200, Appendix XII, the full text of which is incorporated here by reference in the award terms and conditions.

**Article 31 Reporting Subawards and Executive Compensation**

Recipients are required to comply with the requirements set forth in the government-wide Award Term on Reporting Subawards and Executive Compensation located at 2 C.F.R. Part 170, Appendix A, the full text of which is incorporated here by reference in the award terms and conditions.

**Article 32 SAFECOM**

Recipients receiving federal financial assistance awards made under programs that provide emergency communication equipment and its related activities must comply with the SAFECOM Guidance for Emergency Communication Grants, including provisions on technical standards that ensure and enhance interoperable communications.

<b>Article 33</b>	<b>Terrorist Financing</b> Recipients must comply with E.O. 13224 and U.S. laws that prohibit transactions with, and the provisions of resources and support to, individuals and organizations associated with terrorism. Recipients are legally responsible to ensure compliance with the Order and laws.
<b>Article 34</b>	<b>Trafficking Victims Protection Act of 2000</b> Recipients must comply with the requirements of the government-wide financial assistance award term which implements Section 106(g) of the Trafficking Victims Protection Act of 2000, (TVPA) codified as amended by 22 U.S.C. § 7104. The award term is located at 2 C.F.R. § 175.15, the full text of which is incorporated here by reference.
<b>Article 35</b>	<b>Universal Identifier and System of Award Management (SAM)</b> Recipients are required to comply with the requirements set forth in the government-wide financial assistance award term regarding the System for Award Management and Universal Identifier Requirements located at 2 C.F.R. Part 25, Appendix A, the full text of which is incorporated here by reference.
<b>Article 36</b>	<b>USA Patriot Act of 2001</b> Recipients must comply with requirements of Section 817 of the Uniting and Strengthening America by Providing Appropriate Tools Required to Intercept and Obstruct Terrorism Act of 2001 (USA PATRIOT Act), which amends 18 U.S.C. §§ 175-175c.
<b>Article 37</b>	<b>Use of DHS Seal, Logo and Flags</b> Recipients must obtain permission from their DHS FAO prior to using the DHS seal(s), logos, crests or reproductions of flags or likenesses of DHS agency officials, including use of the United States Coast Guard seal, logo, crests or reproductions of flags or likenesses of Coast Guard officials.
<b>Article 38</b>	<b>Whistleblower Protection Act</b> Recipients must comply with the statutory requirements for whistleblower protections (if applicable) at 10 U.S.C § 2409, 41 U.S.C. 4712, and 10 U.S.C. § 2324, 41 U.S.C. §§ 4304 and 4310.
<b>Article 39</b>	<b>Acceptance of Post Award Changes</b> In the event FEMA determines that changes are necessary to the award document after an award has been made, including changes to period of performance or terms and conditions, recipients will be notified of the changes in writing. Once notification has been made, any subsequent request for funds will indicate recipient acceptance of the changes to the award. Please call the FEMA/GMD Call Center at (866) 927-5646 or via e-mail to ASK-GMD@dhs.gov if you have any questions.

**Article 40 Prior Approval for Modification of Approved Budget**

Before making any change to the DHS/FEMA approved budget for this award, you must request prior written approval from DHS/FEMA where required by 2 C.F.R. § 200.308. DHS/FEMA is also utilizing its discretion to impose an additional restriction under 2 C.F.R. § 200.308(e) regarding the transfer of funds among direct cost categories, programs, functions, or activities. Therefore, for awards with an approved budget where the Federal share is greater than the simplified acquisition threshold (currently \$250,000), you may not transfer funds among direct cost categories, programs, functions, or activities without prior written approval from DHS/FEMA where the cumulative amount of such transfers exceeds or is expected to exceed ten percent (10%) of the total budget DHS/FEMA last approved. You must report any deviations from your DHS/FEMA approved budget in the first Federal Financial Report (SF-425) you submit following any budget deviation, regardless of whether the budget deviation requires prior written approval.

**Article 41 Disposition of Equipment Acquired Under the Federal Award**

When original or replacement equipment acquired under this award by the recipient or its subrecipients is no longer needed for the original project or program or for other activities currently or previously supported by DHS/FEMA, you must request instructions from DHS/FEMA to make proper disposition of the equipment pursuant to 2 C.F.R. § 200.313.

**Article 42 Environmental Planning and Historic Preservation**

DHS/FEMA funded activities that may require an EHP review are subject to FEMA's Environmental Planning and Historic Preservation (EHP) review process. This review does not address all Federal, state, and local requirements. Acceptance of Federal funding requires recipient to comply with all Federal, state and local laws. Failure to obtain all appropriate federal, state and local environmental permits and clearances may jeopardize Federal funding. DHS/FEMA is required to consider the potential impacts to natural and cultural resources of all projects funded by DHS/FEMA grant funds, through its EHP Review process, as mandated by the National Environmental Policy Act; National Historic Preservation Act of 1966, as amended; National Flood Insurance Program regulations; and, any other applicable laws and Executive Orders. To access the FEMA's Environmental and Historic Preservation (EHP) screening form and instructions go to the DHS/FEMA website at: <https://www.fema.gov/media-library/assets/documents/90195>. In order to initiate EHP review of your project(s), you must complete all relevant sections of this form and submit it to the Grant Programs Directorate (GPD) along with all other pertinent project information. Failure to provide requisite information could result in delays in the release of grant funds. If ground disturbing activities occur during construction, applicant will monitor ground disturbance, and if any potential archeological resources are discovered, applicant will immediately cease work in that area and notify the pass-through entity, if applicable, and DHS/FEMA.

## Obligating document

<b>1. Agreement No.</b> EMW-2018-FO-04110	<b>2. Amendment No.</b> N/A	<b>3. Recipient No.</b> 93-6002117	<b>4. Type of Action</b> AWARD	<b>5. Control No.</b> WX02674N2019T		
<b>6. Recipient Name and Address</b> ASHLAND, CITY OF 20 E MAIN ST ASHLAND, OR 97520		<b>7. Issuing FEMA Office and Address</b> Grant Programs Directorate 500 C Street, S.W. Washington DC, 20528-7000 1-866-927-5646		<b>8. Payment Office and Address</b> FEMA, Financial Services Branch 500 C Street, S.W., Room 723 Washington DC, 20742		
<b>9. Name of Recipient Project Officer</b> Michael D'Orazi		<b>9a. Phone No.</b> 510-775-7001	<b>10. Name of FEMA Project Coordinator</b> Assistance to Firefighters Grant Program	<b>10a. Phone No.</b> 1-866-274-0960		
<b>11. Effective Date of This Action</b> 09/11/2019	<b>12. Method of Payment</b> OTHER - FEMA GO	<b>13. Assistance Arrangement</b> COST SHARING		<b>14. Performance Period</b> 09/18/2019 to 09/17/2020 <b>Budget Period</b> 09/18/2019 to 09/17/2020		
<b>15. Description of Action a. (Indicate funding data for awards or financial changes)</b>						
<b>Program Name Abbreviation</b>	<b>Assistance Listings No.</b>	<b>Accounting Data (ACCS Code)</b>	<b>Prior Total Award</b>	<b>Amount Awarded This Action + or (-)</b>	<b>Current Total Award</b>	<b>Cumulative Non-Federal Commitment</b>
AFG	97.044	2019-F8-GB01 - P431-xxxx-4101-D	\$0.00	\$153,638.18	\$153,638.18	\$15,363.82
Totals			\$0.00	\$153,638.18	\$153,638.18	\$15,363.82
<b>b. To describe changes other than funding data or financial changes, attach schedule and check here:</b> N/A						
<b>16. FOR NON-DISASTER PROGRAMS: RECIPIENT IS REQUIRED TO SIGN AND RETURN THREE (3) COPIES OF THIS DOCUMENT TO FEMA (See Block 7 for address)</b> This field is not applicable for digitally signed grant agreements						

<b>17. RECIPIENT SIGNATORY OFFICIAL (Name and Title)</b>	<b>DATE</b>
<b>18. FEMA SIGNATORY OFFICIAL (Name and Title)</b>	<b>DATE</b>
Bridget Bean, Acting Assistant Administrator Grant Programs Directorate	09/11/2019

**Entire Application**  
**DEPARTMENT OF HOMELAND SECURITY**  
**Federal Emergency Management Agency**  
**AFG Application (General Questions and Narrative)**

OMB No.: 1660-0054  
Expiration Date: August, 31 2019

**PAPERWORK BURDEN DISCLOSURE NOTICE**

Public reporting burden for this data collection is estimated to average 9 hours per response for FEMA Form 080-0-2 "AFG Application (General Questions and Narrative)". The burden estimate includes the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and submitting this form. This collection of information is required to obtain or retain benefits.

You are not required to respond to this collection of information unless a valid OMB control number is displayed on this form. Send comments regarding the accuracy of the burden estimate and any suggestions for reducing the burden to: Information Collections Management, Department of Homeland Security, Federal Emergency Management Agency, 500 C Street, SW., Washington, DC 20472-3100, Paperwork Reduction Project (1660-0054) NOTE: Do not send your completed form to this address.

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**Applicant's Acknowledgements**

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- \* I certify the DUNS number in this application is our only DUNS number and we have confirmed it is active in SAM.gov as the correct number.
- \* As required per 2 CFR 2.25, I certify that prior to submission of this application I have checked the DUNS number listed in this application against the SAM.gov website and it is valid and active at time of submission.
- \* I certify that the applicant organization has consulted the appropriate Notice of Funding Opportunity and that all requested activities are programmatically allowable, technically feasible and can be completed within the award's one (1) year Period of Performance (POP).
- \* I certify that the applicant organization is aware that this application period is open from 09/24 to 10/26/2018 and will close at 5 PM EST; further that the applicant organization is aware that once an application is submitted, even if the application period is still open, a submitted application cannot be changed or released back to the applicant for modification.
- \* I certify that the applicant organization is aware that it is solely the applicant organization's responsibility to ensure that all activities funded by this award(s) comply with Federal Environmental planning and Historic Preservation (EHP) regulations, laws, and Executive Orders as applicable. The EHP Screening Form designed to initiate and facilitate the EHP Review is available at: [http://www.fema.gov/media-library-data/1431970163011-80ce3cd907072a91295b1627c56d8fd2/gpd\\_ehp\\_screening\\_form\\_51815.pdf](http://www.fema.gov/media-library-data/1431970163011-80ce3cd907072a91295b1627c56d8fd2/gpd_ehp_screening_form_51815.pdf)
- \* I certify that the applicant organization is aware that the applicant organization is ultimately responsible for the accuracy of all application information submitted. Regardless of the applicant's intent, the submission of information that is false or misleading may result in actions by FEMA that include, but are not limited to: the submitted application not being considered for award, an existing award being locked pending investigation, or referral to the Office of the Inspector General.

Signed by **David K Roselip** on **2018-10-26 02:06:15.0**

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**Overview**

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**\* Did you attend one of the workshops conducted by an AFG regional fire program specialist?**

No, I have not attended workshop

**\* Did you participate in a webinar that was conducted by AFG?**

No

**\* Are you a member, or are you currently involved in the management, of the fire department or nonaffiliated EMS organization or a State Fire Training Academy applying for this grant with this application?**

Yes, I am a member/officer of this applicant

If you answered "No", please **complete** the information below. If you answered "Yes", please skip the Preparer Information section.

**Fields marked with an \* are required.**

#### Preparer Information

Preparer's Name

Address 1

Address 2

City

State

Zip

[Need help for ZIP+4?](#)

In the space below please list the person your organization has selected to be the primary point of contact for this grant. This should be a department officer or member of the organization who will see this grant through completion, including closeout. Reminder: if this person changes at any time during the period of performance please update this information. Please list only phone numbers where we can get in direct contact with the POC.

#### Primary Point of Contact

\* Title

Engineer-Paramedic

Prefix (select one)

Mr.

\* First Name

David

Middle Initial

K

\* Last Name

Roselip

\* Primary Phone

541-729-1800 Ext. Type cell

\* Secondary Phone

541-488-1478 Ext. Type work

Optional Phone

Type

Fax

541-488-6017

\* Email

david.roselip@ashland.or.us

FEMA Form 080-0-2

#### Contact Information

## Alternate Contact Information Number 1

\* Title Chief  
Prefix (select one) Mr.  
\* First Name Michael  
Middle Initial  
\* Last Name D'Orazi  
\* Primary Phone 510-775-7001 Ext. Type cell  
\* Secondary Phone 541-482-2770 Ext. Type work  
Optional Phone Type  
Fax 541-488-5318  
\* Email michael.dorazi@ashland.or.us

## Alternate Contact Information Number 2

\* Title Office Administrator  
Prefix (select one) Ms.  
\* First Name Emily  
Middle Initial  
\* Last Name Matlock  
\* Primary Phone 541-552-2216 Ext. Type cell  
\* Secondary Phone 541-482-2770 Ext. Type work  
Optional Phone Type  
Fax 541-488-5318  
\* Email emily.matlock@ashland.or.us

FEMA Form 080-0-2

**Applicant Information**

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EMW-2018-FO-04110

Originally submitted on 10/25/2018 by David Shepherd (Userid: firehousebob)

**Contact Information:**

Address: 455 Siskiyou Blvd.

City: Ashland

State: Oregon

Zip: 97520

Day Phone: 5414822770

Evening Phone: 5415522219

Cell Phone: 5417784680

Email: shepherd@ashland.or.us

**Application number is EMW-2018-FO-04110**

\* Organization Name

Ashland Fire &amp; Rescue

\* Type of Applicant

Fire Department/Fire District

**\* Fire Department/District, Non-Affiliated EMS, and Regional applicants, select type of Jurisdiction City Served :**

If "Other", please enter the type of Jurisdiction

**SAM.gov (System For Award Management)**

\* What is the legal name of your Entity as it appears in SAM.gov?

Note: This information must match your SAM.gov profile if your organization is using the DUNS number of your Jurisdiction.

Ashland Fire &amp; Rescue

\* What is the legal business address of your Entity as it appears in SAM.gov?

Note: This information must match your SAM.gov profile if your organization is using the DUNS number of your Jurisdiction.

\* Mailing Address 1

20 East Main ST

Mailing Address 2

\* City

Ashland

\* State

Oregon

\* Zip

97520 - 1850

[Need help for ZIP+4?](#)

\* Employer Identification Number (e.g. 12-3456789)

Note: This information must match your SAM.gov profile.

93-6002117

\* Is your organization using the DUNS number of your Jurisdiction?

Yes

I certify that my organization is authorized to use the DUNS number of my Jurisdiction provided in this application (Required if you selected Yes above)

☒

076395503

\* What is your 9 digit DUNS number?

(call 1-866-705-5711 to get a DUNS number)

If you were issued a 4 digit number (DUNS plus 4) by your Jurisdiction in addition to your 9 digit number please enter it here.

Note: This is only required if you are using your Jurisdiction's DUNS number and have a separate bank account from your Jurisdiction. Leave the field blank if you are using your Jurisdiction's bank account or have your own DUNS number and bank account separate from your Jurisdiction.

\* Is your DUNS Number registered in SAM.gov (System for Award Management previously CCR.gov)?

Yes

\* I certify that my organization/entity is registered and active at SAM.gov and registration will be renewed annually in compliance with Federal regulations. I acknowledge that the information submitted in this application is accurate, current and consistent with my organization's/entity's SAM.gov record.



#### Headquarters or Main Station Physical Address

\* Physical Address 1

455 Siskiyou Blvd

Physical Address 2

\* City

Ashland

\* State

Oregon

\* Zip

97520 - 2135

Need help for ZIP+4?

Mailing Address

\* Mailing Address 1

20 East Main St

Mailing Address 2

\* City

Ashland

\* State

Oregon

\* Zip

97520 - 1850

Need help for ZIP+4?

#### Bank Account Information

\* The bank account being used is: (Please select one from the right)

Maintained by my Jurisdiction

Note: The following banking information must match your SAM.gov profile.

\* Type of bank account

Checking

\* Bank routing number - 9 digit number on the bottom left hand corner of your check

123006800

\* Your account number

0092697283

#### Additional Information

\* For this fiscal year (Federal) is your organization receiving Federal funding from any other grant program that may duplicate the purpose and/or scope of this grant request? No

\* Is the applicant delinquent on any Federal debt? No

If you answered yes to any of the additional questions above, please provide an explanation in the space provided below:

FEMA Form 080-0-2

### Fire Department/Fire District Department Characteristics (Part I)

\* Is this application being submitted on behalf of a Federal Fire Department or organization contracted by the Federal government which is solely responsible for the suppression of fires on Federal property?

No

\* What kind of organization do you represent?

All Paid/Career

If you answered "Combination", above, how many career members in your organization? (whole numbers only)

If you answered "Volunteer" or "Combination" or "Paid on-call", how many of your volunteer Firefighters are paid members from another career department? (whole numbers only)

\* What type of community does your organization serve?

Suburban

\* Is your Organization considered a Metro Department? (Over 350 paid career Firefighters)

No

\* What is the square mileage of your first-due response area? (whole number only)

7

\* What percentage of your response area is protected by hydrants? (whole number only)

90 %

\* In what county/parish is your organization physically located? If you have more than one station, in what county/parish is your main station located?

Jackson

\* Does your organization protect critical infrastructure?

Yes

If "Yes", please describe the critical infrastructure protected below:

Ashland Fire & Rescue protects the following pieces of critical infrastructure: The US Fish and Wildlife Forensics Laboratory, Southern Oregon University (24 separate structures, most of which are multiple stories in height), Raider Stadium, 5 multistory collegiate dormitories, the Oregon Shakespeare Theaters, the 9 story Ashland Springs Hotel, north/south running Interstate 5, a north/south running freight rail line, regional power substations, Ashland Community Hospital, the 15,000+ acre Federal Ashland Watershed, Reeder Reservoir, a public water treatment facility, a local airport, a US Army National Guard Armory, a 130 year old historic retail center, regional irrigation infrastructure, the Ashland Public Library, the Community Resource Center, the Schneider Museum of Art, the City-owned internet and telecommunication center, an interactive children's science museum, Jackson County's DOT yard and several multistory senior nursing & housing facilities. Beyond City boundaries our 650 square mile ambulance service area covers the Mt. Ashland Ski Area and Lodge, the Siskiyou Pass (a segment of freeway which marks the highest point on I5 - 4,310 ft.), Hwy 99, Callahans Mountain Lodge, the Pacific Crest Trail, 4 neighboring fire stations, a National Weather Service

data collection facility, US Route 66, the Cascade-Siskiyou National Monument and Emigrant, Hyatt and Howard Prairie Lakes.

\* What percentage of your primary response area is for agriculture, wildland, open space, or undeveloped properties? 12 %

\* What percentage of your primary response area is for commercial and industrial purposes? 32 %

\* What percentage of your primary response area is used for residential purposes? 56 %

\* What is the permanent resident population of your Primary/First-Due Response Area or jurisdiction served? 21117  
(whole numbers only)

\* Do you have a seasonal increase in population? Yes

If "Yes" what is your seasonal increase in population? 9000

\* How many active firefighters does your department have who perform firefighting duties? (whole numbers only) 30

\* How many members in your department/organization are trained to the level of EMR or EMT, Advanced EMT or Paramedic? (whole numbers only) 32

Does your department have a Community Paramedic program? No

How many personnel are trained to the Community Paramedic level? (whole numbers only) 0

\* How many stations are operated by your organization? (whole numbers only) 2

\* Is your department compliant to your local Emergency Management standard for the National Incident Management System (NIMS)? Yes

\* Do you currently report to the National Fire Incident Reporting System (NFIRS)?  
Note: You will be required to report to NFIRS for the entire period of the grant. AFG does not require NFIRS reporting for nonaffiliated EMS Organizations and State Fire Training Academy. Yes

If you answered "Yes" above, please enter your FDIN/FDID 0012

\* How many of your active firefighters are trained to the level of Firefighter I (or equivalent)? (whole numbers only) 30

\* How many of your active firefighters are trained to the level of Firefighter II (or equivalent)? (whole numbers only, include all personnel who have attained Firefighter I) 29

Are you requesting training funds in this application to bring 100% of your firefighters into compliance with NFPA 1001? No

If you indicated that less than 100% of your firefighters are trained to the Firefighter II level and you are not asking for training funds to bring everyone to the Firefighter II level in this application, please describe in the box below your training program and your plans to bring your membership up to Firefighter II.

Our probationary process includes training necessary to ensure compliance for each firefighter upon completion of their first year. Currently one firefighter is undergoing that process and is on track to accomplish this goal without further assistance.

\* What services does your organization provide?

Advanced Life Support

Haz-Mat Operational Level  
Haz-Mat Technical Level

Rescue Operational Level  
Rescue Technical Level  
Structural Fire Suppression  
Wildland Fire Suppression

\* Please describe your organization and/or community that you serve.

Ashland Fire & Rescue is staffed with 30 career line Firefighter/Paramedics and 4 chief officers. We provide response for all types of emergencies including fire suppression, ALS ambulance transport, HAZMAT, vehicle extrication, mass casualty incidents, conflagrations and technical rescue (confined space, trench, and rope). The Department uses 3 front line ambulances to cover our 650 square mile ambulance service area. We run 2 engines staffed and equipped for advanced life support and technical rescue services. One of those engines is cross-staffed with a front-line ambulance. Overall, AF&R responds to approximately 4,200 calls for service, a number which has increased 12.2% since 2014. Medical responses alone have shot up 25.3% over that same span of time. The City of Ashland is located alongside Interstate 5 in Jackson County Oregon, 14 miles north of the California border. Ashland is a small community with 21,117 permanent residents (2017 Census Dept. estimate), many of them retirees. An additional 6,000 students attend Southern Oregon University. Visitors to Ashland swell our population year round, drawn by skiing, hiking, theaters, festivals and popular holiday celebrations. We have our own community hospital, an active local airport and the world's only fully dedicated wildlife forensics laboratory. This facility serves law enforcement agencies worldwide as it combats poaching, disease and smuggling across 6 continents. Our City leans heavily on the large volume of tourists drawn by the Oregon Shakespeare Festival, which boasts multiple large theaters in our historic downtown. It draws an annual attendance of 390,000 in the spring and summer months - a figure nearly double the population of Jackson County. Tourists are served by numerous multistory hotels, restaurants and other service-oriented businesses which comprise the backbone of our economy. Two main freight and transportation arterials (Interstate 5 and Pacific Northwest Rail) run through our community in close proximity to commercial and residential neighborhoods. I5 has the distinction of being the main interstate/military highway for the entire west coast region. Oregon is particularly prone to wildfire and as a consequence we are active participants in task forces and strike teams organized to battle conflagrations. Ashland received this assistance when it confronted fires in and around our wildland/urban interface in 2009 and 2010. The Siskiyou and Oak Knoll fires combined to burn 12 homes and 204 acres on the east side of town before uncharacteristic wind shifts and firefighters' herculean efforts saved the east side of our City from unthinkable losses. More recently we were honored to be among the first Oregon task forces sent to Napa and Santa Rosa in the midst of the firestorms plaguing California in 2017. This was the first time in living memory Oregon departments have been allowed to cross the border in force in support of our southern neighbors. Through all of this our community struggles to balance a lagging economy with the need to fund important services. Our City suffers higher unemployment than the national average as well as lower labor force participation and higher rates of uninsured residents than the State at large. In recent years we have also been challenged to handle a major influx of permanent homeless residents. This has been a driver of ambulance call volume increases alongside the more than 20% of our population over the age of 65. Ashland Fire and Rescue takes great pride in delivering high quality emergency services to our community and we thank you for taking time to review our request.

FEMA Form 080-0-2

### Fire Department Characteristics (Part II)

2017	2016	2015
0	0	0

\* What is the total number of fire-related civilian fatalities in your jurisdiction over the last three calendar years?

\* What is the total number of fire-related civilian injuries in your jurisdiction over the last three calendar years?

\* What is the total number of line of duty member fatalities in your jurisdiction over the last three calendar years?

\* What is the total number of line of duty member injuries in your jurisdiction over the last three calendar years?

\* Over the last three years, what was your organization's operating budget?

\* How much of your TOTAL budget is dedicated to personnel costs (salary, overtime and fringe benefits)?

Does your department have any rainy day reserves, emergency funds, or capital outlay?

If Yes, what is the total amount currently set aside?

If Yes, describe the planned purpose of this fund

\* What percentage of your annual operating budget is derived from:

Enter numbers only, percentages must sum up to 100%

0	0	0
---	---	---

0	0	0
---	---	---

0	1	3
---	---	---

7837609

84

No

2017

2016

2015

Taxes?	94 %	94 %	94 %
Bond Issues?	0 %	0 %	0 %
EMS Billing?	2 %	2 %	2 %
Grants?	2 %	2 %	2 %
Donations?	1 %	1 %	1 %
Fund drives?	0 %	0 %	0 %
Fee for Service?	1 %	1 %	1 %

\* Applicants should describe their financial need and how consistent it is with the intent of the AFG Program. This statement should include details describing the applicant's financial distress, including summarizing budget constraints, unsuccessful attempts to obtain vehicle and outside funding, and proving the trouble is out of their control.

AF&R's operating budget is \$7,837,609 with 84% spent on personnel. Our budget is provided out of the City's General Fund and broken into Personnel Services (salaries/benefits/retirement) and Materials & Services (equipment/maintenance/training). The vast majority of City revenue is generated by property taxes with a minor share from grants, licensing, and other fees for service. The Department itself contributes fees from ambulance transports, plan reviews, inspections & cost recovery into City coffers, but does not receive those funds for its own use. Our mostly aging fleet has been a draw on budgets as call volume quickly runs ambulances beyond 100,000 miles of hard country driving. They spend much of their time in the shop with issues ranging from engine trouble, electrical issues, computer malfunctions, dead emergency lights and a myriad of problems which have led our maintenance staff to dub their garage Fire Station 3. Our reserve and wildland engines both have chronic problems with electrical systems, while the former has mechanical issues resulting in habitual difficulty shifting into pump gear. Reserve ambulances are plagued by similar issues, which end up creating unplanned and unbudgeted maintenance costs to the City. We found ourselves in financial trouble after the Oregon Tax Revolt of the mid-90s. Ballot Measures 5, 47 and 50 capped property

taxes at \$10/1,000 of assessed valuation, dropped assessments for tax purposes to 10% below their previous two-year level, capped future increases in assessed value to 3% year and for a time required double majorities to pass tax increases. Then came the Housing Crisis of 2007 which devastated budgets statewide. During the slow recovery these measures allowed property values to sprint past taxing authority, even as skyrocketing PERS and health insurance costs dramatically increased the cost of doing business. These issues would give any city trouble when dealing with large purchases but our problems continue: About a third of our small suburban City's real estate is property tax exempt - including Southern Oregon University's entire 1/4 square mile campus, 1.18 square miles of parks, the Ashland School District, 30 houses of worship, the 4 acre Oregon Shakespeare Festival theater complex and the Mark Hatfield Federal Wildlife Forensics Lab in addition to smaller state and federal facilities. To combat these pressures Ashland built the Ashland Fiber Network which provided internet and cable services intended to attract telecom business. The program did not work as planned. After 7 years the City racked up \$15 million in debt, forcing it to sell the television division and tighten its belt in all other areas. This debt servicing continues to weigh down all City budgets. In 2009 and 2010 we were hit with a 2% cap on budget increases as revenues continued to lag. Thankfully our fortunes have crept upwards along with the economy but the Department still struggles to provide adequate levels of service as Ashland is headed toward a hiring freeze and scouring budgets for cuts and potential layoffs. The City of Ashland has fallen behind the rest of Oregon in critical areas. All statistics are taken from the most recent US Census Bureau estimates; Our poverty rate (19.1%) is nearly 50% higher than the State at large (13.2%), income is 11% lower than the State median, labor force participation lags behind the State and over a fifth of our population is over 65, many living on fixed incomes. We continue to face these issues through innovation; self-insured healthcare (collapsed under costs), seeking out grants, instituting fees, pursuing referendums on bonds/taxes and taking advantage of cost cutting measures wherever possible. Frustratingly, a purchase of this size remains beyond reach.

\* In cases of demonstrated economic hardship, and upon the request of the grant recipient, the FEMA Administrator may waive or reduce an AFG grant recipient's cost share requirement. Is it your department's intent to apply for cost share waiver? **No**

\* How many vehicles does your organization have in each type or class of vehicle listed below? **You must include vehicles that are leased or on long-term loan as well as any vehicles that have been ordered or otherwise currently under contract for purchase or lease by your organization but not yet in your possession.** ( Enter numbers only and enter 0 if you do not have any of the vehicles below. )

Type or Class of Vehicle	Number of Front Line Apparatus	Number of Reserve Apparatus	Number of Seated Riding Positions
Engines or Pumpers (pumping capacity of 750 gpm or greater and water capacity of 300 gallons or more): Pumper, Pumper/Tanker, Rescue/Pumper, Foam Pumper, CAFS Pumper, Type I or Type II Engine Urban Interface	2	1	18
Ambulances for transport and/or emergency response:	3	3	18
Tankers or Tenders (pumping capacity of less than 750 gallons per minute (gpm) and water capacity of 1,000 gallons or more):	0	0	0
Aerial Apparatus: Aerial Ladder Truck, Telescoping, Articulating, Ladder Towers, Platform, Tiller Ladder Truck, Quint	0	0	0
Brush/Quick attack (pumping capacity of less than 750 gpm and water carrying capacity of at least 300 gallons): Brush Truck, Patrol Unit (Pickup w/ Skid Unit),	3	0	9

Quick Attack Unit, Mini-Pumper, Type III Engine, Type IV Engine, Type V Engine, Type VI Engine, Type VII Engine			
Rescue Vehicles: Rescue Squad, Rescue (Light, Medium, Heavy), Technical Rescue Vehicle, Hazardous Materials Unit	0	0	0
Additional Vehicles: EMS Chase Vehicle, Air/Light Unit, Rehab Units, Bomb Unit, Technical Support (Command, Operational Support/Supply), Hose Tender, Salvage Truck, ARFF (Aircraft Rescue Firefighting), Command/Mobile Communications Vehicle		0	3

FEMA Form 080-0-2

**Fire Department Call Volume**

2017                      2016                      2015

\* **Summary** of responses per year by category (Enter whole number only. If you have no calls for any of the categories, Enter 0)

Fire - NFIRS Series 100	82	83	79
Overpressure Rupture, Explosion, Overheat (No Fire) - NFIRS Series 200	2	6	1
Rescue & Emergency Medical Service Incident - NFIRS Series 300	293	2886	2547
Hazardous Condition (No Fire) - NFIRS Series 400	75	71	96
Service Call - NFIRS Series 500	283	247	282
Good Intent Call - NFIRS Series 600	576	617	655
False Alarm & False Call - NFIRS Series 700	217	251	291
Severe Weather & Natural Disaster - NFIRS Series 800	0	1	2
Special Incident Type - NFIRS Series 900	17	19	17

**FIRES**

\* How many responses per year by category? (Enter whole number only. If you have no calls for any of the categories, Enter 0)

Of the NFIRS Series 100 calls, how many are "Structure Fire" (NFIRS Codes 111-120)	29	22	37
Of the NFIRS Series 100 calls, how many are "Vehicle Fire" (NFIRS Codes 130-138)	13	9	7
Of the NFIRS Series 100 calls, how many are "Vegetation Fire" (NFIRS Codes 140-143)	25	39	27
What is the total acreage of all vegetation fires?	9	9	1

**RESCUE AND EMERGENCY MEDICAL SERVICE INCIDENTS**

\* How many responses per year by category? (Enter whole number only. If you have no calls for any of the categories, Enter 0)

Of the NFIRS Series 300 calls, how many are "Motor Vehicle Accidents" (NFIRS Codes 322-324)	136	167	144
Of the NFIRS Series 300 calls, how many are "Extractions from Vehicles" (NFIRS Code 352)	0	0	0

Of the NFIRS Series 300 calls, how many are "Rescues" (NFIRS Codes 300, 351, 353-381)	6	13	45
How many EMS-BLS Response Calls	245	151	134
How many EMS-ALS Response Calls	211	1772	1251
How many EMS-BLS Scheduled Transports	0	0	0
How many EMS-ALS Scheduled Transports	0	0	0
How many Community Paramedic Response Calls	0	0	0

**MUTUAL AND AUTOMATIC AID**

\* How many responses per year by category? (Enter whole number only. If you have no calls for any of the categories, Enter 0)

How many times did your organization receive Mutual Aid?	6	7	11
How many times did your organization receive Automatic Aid?			