Council Business Meeting

December 15, 2020

Agenda Item	Approval of Purchase of a Payme	ent Kiosk from Adcomp Systems, Inc.
From	Melanie Purcell Finance Director	
Contact	Melanie.purcell@ashland.or.us	(541) 552-2003

SUMMARY

Approval is being requested to purchase a payment kiosk from AdComp Systems, Inc. to provide an alternative payment method for residents paying utility bills. This kiosk would be located at the City Civic Center, 1175 E. Main Street, near the Municipal Court and Police Department. The kiosk can accept cash, check, and credit card payments for utility bills.

POLICIES, PLANS & GOALS SUPPORTED

Section 2: E. Analyze various departments/programs with the goal of gaining efficiencies, reducing costs, and improving City services.

Recommendation of the Cost Review Ad-Hoc Committee to seek efficiencies.

PREVIOUS COUNCIL ACTION

N/A

BACKGROUND AND ADDITIONAL INFORMATION

As part of the City's continuous review of operations to find more efficient operating tools to provide optimal services to citizens and in response to the constrained physical capacity presented by the COVID-19 pandemic, staff identified the ability to purchase a payment kiosk and be reimbursed with federal CARES funds. This opportunity to provide direct services to citizens through the federal resources while ensuring resident and employee safety also provides a more efficient processing venue, utilizing technology to streamline payment processing and add a payment option for rate payers.

The AdComp Systems, Inc. kiosk, also known as JACK, is used frequently by municipalities throughout the state to supplement staff as a more cost-effective processing agent. It operates similarly to a bank's ATM, accepting cash, check, and credit card payments on utility bills and providing the customer with a printed receipt. Cash will not be dispensed to maintain greater security. The system uploads payments to the MUNIS utility billing module on command allowing the City to have timely updates to customer accounts while maintaining a secure transactional environment. At this time, this is the only kiosk staff was able to identify that provides this type of assistance and has proven capacity to interface with Tyler Technologies systems, the City's Enterprise Resource Planning software (ERP) used to manage the City's finances. Tyler Technologies confirmed that they do not currently provide such equipment, nor do they partner with any firms to do so.

FISCAL IMPACTS

The initial equipment including delivery cost is \$26,363.60. The maintenance agreement is 20% of the purchase price (\$5,272.72) annually on a year-to-year basis and is effective once the system becomes active, in approximately three months. The purchase and first year maintenance costs will be paid from the Central Services Fund operations and submitted for reimbursement through the CARES grant program. City staff will install the kiosk. Future annual maintenance costs will be included in the recommended Finance Department Utility Billing budget.

STAFF RECOMMENDATION

Staff recommends purchasing the JACK Kiosk and first year maintenance from AdComp Systems, Inc. for the first-year total cost of \$31,636.32.



ACTIONS, OPTIONS & POTENTIAL MOTIONS

I move to approve the purchase of the JACK Kiosk with first year maintenance from AdComp Systems, Inc. for the first-year total cost of \$31,636.32.

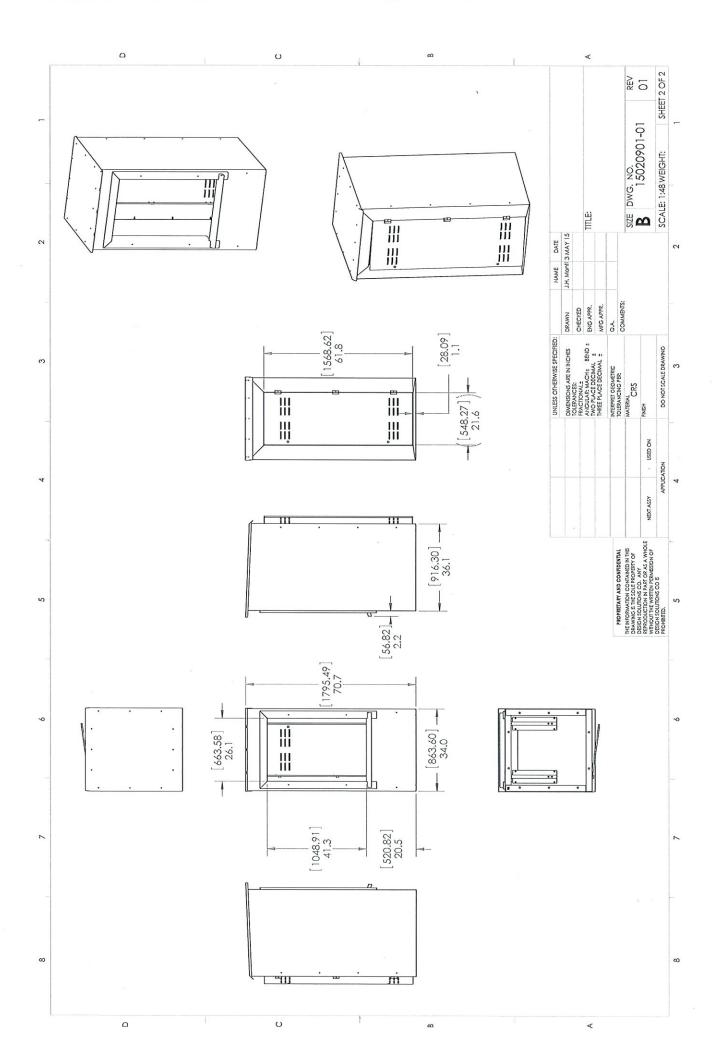
ATTACHMENTS

Attachment 1: JACK Kiosk Proposal from AdComp Systems, Inc.

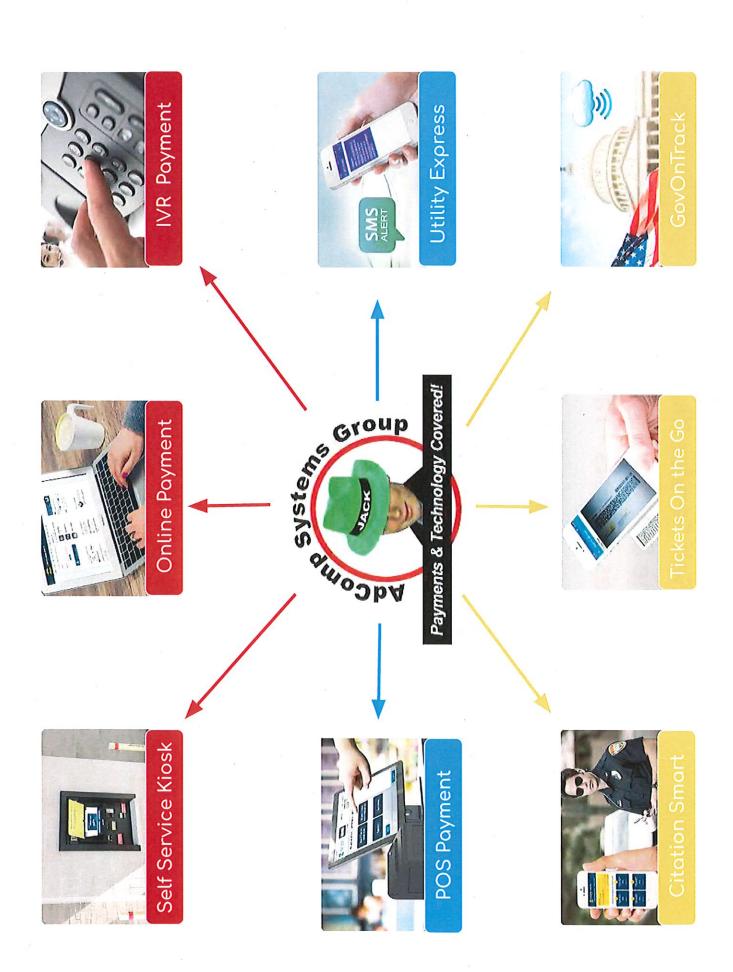


	2019 PRICING - JACK - Citation				bile - POS
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Comp	any: INDOOR OR OUTDOOR	Ind	500 l	bs 19"Wx14"D	SER SE
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7	itle:	MA	Total Course in		4
					We've got technology covered!
,	PO#:				www.adcompsystems.com
Er	nail:	S IN		= 1	877-275-7694 Fax: 877-767-9747
D	ate:		8 B - X B- C 1 B	A Section of Control o	sales@adcompsystems.com
Signat	ure:				
No.	ltem	Qty	Unit \$	Price \$	Remarks
1	JACK: With touchscreen, Receipt Printer, Cabinet, Bill	1	16546	16,545.60	Kiosk cabinets have the ability to be bolted to the floor or
	Acceptor, CC Reader. Base Payment Kiosk Software to				wall for added security.
	accept cash, credit cards & check payments				
		0	2700	0.00	cost for additional department eg: utilitites / courts etc.
2	Additional Department - Base Software	U	2700	0.00	cost for additional department eg. dimittes y courts etc.
		ho 10	CK C		
2	Upgrade to Advanced Payment Kiosk Software to lookup balance and	10 JA	100000000000	4 300 00	Charged per department. eg: utilities / courts etc. Your
2000	update payment klosk Software to Tookup palance and update payments using software API or lockbox file.	Т	4300	4,500.00	software management company may charge additional
	update payments using software API of lockbox file.				API or lockbox fees - we can't control that.
4	Check MICR Reader / Imager	1	2390	2,390.00	Highly Recommended: For utility
					payments only
4	Bill Dispenser/Recycler - 2 denomination	1	2800	2,800.00	Not Recommended: Only if bill change is
	*				to be given.
6	Barcode Reader	1	785	785.00	Recommended: If Barcode is on the bill stub.
	a a				
7	Outside Enclosure (weatherizing).	0	3000	0.00	Still needs to be installed so its not directly in the weather
					A most DVD and 2 annual included
$\overline{}$	Security Cameras - in the safe and outfacing	1	1143		4 port DVR and 3 cameras included
	Setup, configuration & training (upto 2 days).Does not include	1	1200	1,200.00	Physical install of kiosk to be done by customer's contractor.
$\overline{}$	travel. Can be onsite or remote.			00 4 60 60	
\vdash	Har Total			29,163.60	
	Enter additional numbers for the specs you would like.				,
\vdash	Adcomp Gateway fee, 50 cents per credit card trasaction only				
Annua	I maintenance contract (20%) of cost price is due & billed when kiosk goes live	١			
	ers are confirmed with a 100% advance payment.				
	ng and Handling is not included. Taxes if applicable are not included.				
					*
1					
_		-	15/10/2000	ALL RESIDENCE OF THE PARTY OF T	

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Utilities - Courts - Taxes - Jails Online & Mobile Payments Self Service Kiosks













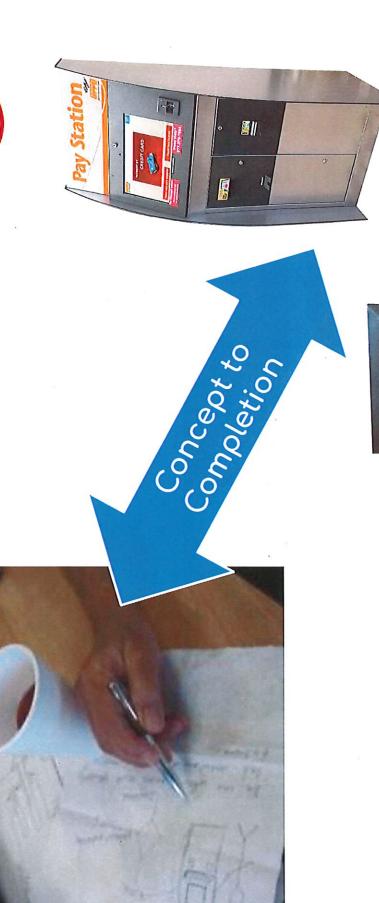






Celebrating our 30th year

Ad Conto System











Utilities - Taxes - Courts - Jails Unified Payments



Web & Mobile Payments



JACK Payment Kiosk Indoor / Outdoor





POS Payments

Pay By Phone Bilingual

E-Billing

Notify & Remind via Email & Text messages Utility Express / Tax Express / Citation Smart



Unified Processing Unified Reporting PayAllEasy

SOUPLIANOS HOS



JACK

Ustified Automated Collections Kiosk



Budget Workforce Services





Anatomy of your custom kiosk

Indoor

Security Camera

Barcode Reader

19" touch LCD

M Valet Park

Out-facing





We can also dispense coins!

Powder Coated

Secure Steel

Receipt Printer

Bill Dispenser

Bill Acceptor

1



Cash

Bill acceptance Bill dispensing Coin Management Fraud detection

Checks / Stubs

OPTIONS

MICR – Account # &
Routing #
OCR – Account # on stubs
Barcode on stubs
Scans front & back
Can keep or return check

Credit / Debit

PCI compliant Integrate with any processor Instant authorization

Other

Advertising screen Receipt printer Barcode scanning Security camera

A Successful Kiosk Implementation Important Factors For

Grou

Contro Systems

- ★Customized turnkey development
- ★Software / Hardware / Installation / Support.
- ★Online real time reporting, monitoring and alerting.



💸 tyler

★Integrates with Billing Application & Processing Companies











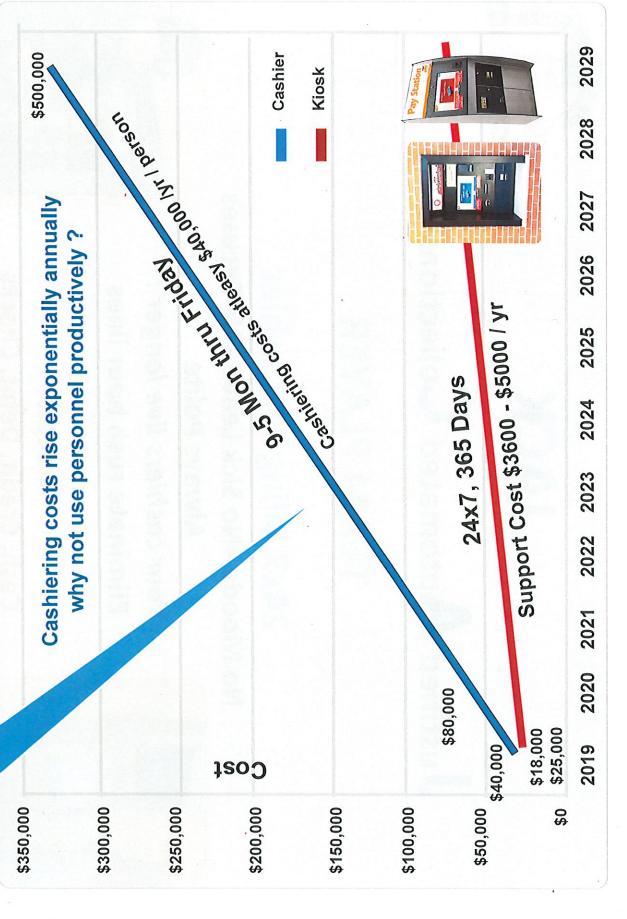




Use the manpower more effectively

24 x 7 Convenience at lowest cost!









ustified Automated Collections Niosk

TEAM PLAYER

24x7 Bilingual Cashier

No Moods - No Sick Leave - No Excuses
Always Polite

Your cashiers live longer!

Eliminate rush hour lines



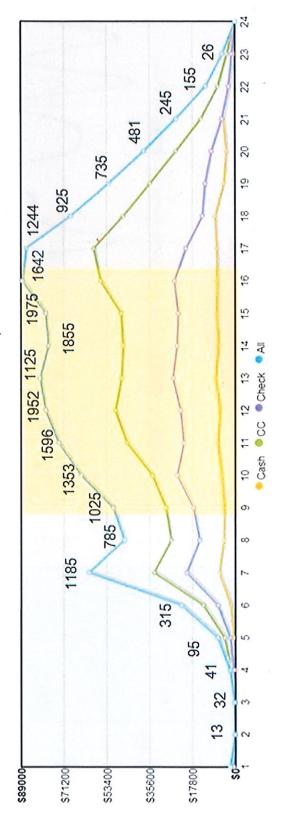
Indoor | Outdoor



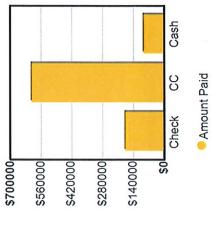
Laporte TX Population: 35,371 January 2018 to December 2018

System & System of Syments & Technology Covered

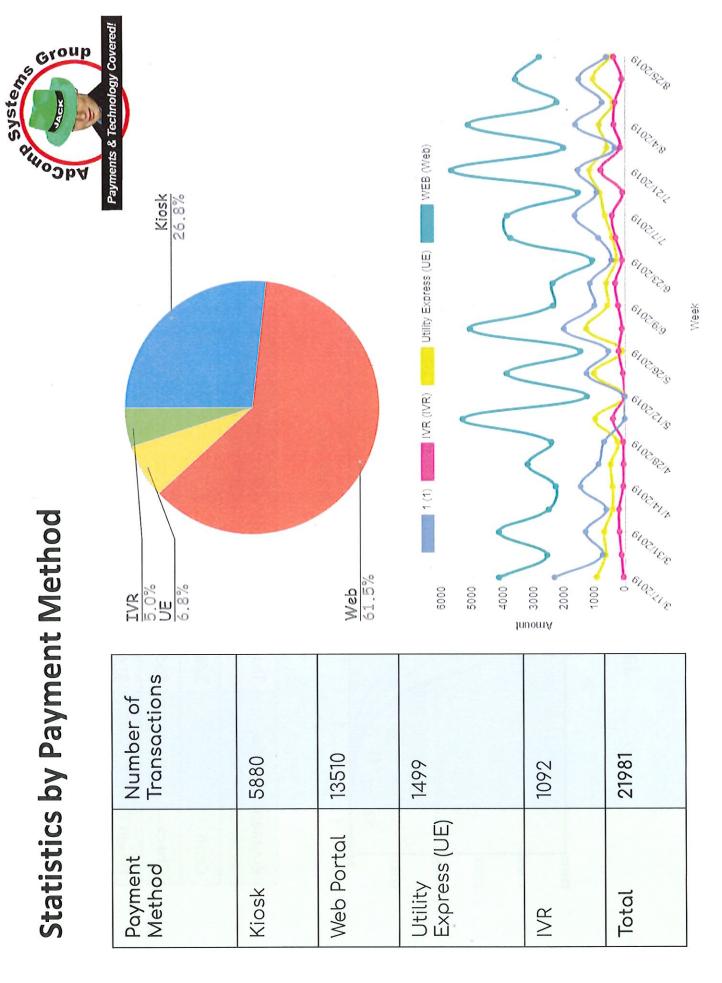
Number of transactions by the hour



Payment Method	Transaction Amount Transaction	Number of Transactions
Cashi	\$45,007.00	589
Check	\$86,47796	1202
Credit Card (CC)	\$1,664,105.73	20189
Total	\$1,795,666.04	21981



Statistics by Payment Method

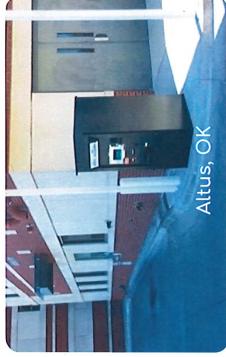




















What sets AdComp apart?

Contraction of the state of the

- 24/7 Technical Support Number Big & Bold on Top of payment page.
- User Friendly (Lots of lookup options) d
 - **Quick Pay**
- Street / Lastname Lookup Citation No. / DL / FName LName DOB /
 - Bilingual
- Recurring Payments က်
- Encourage customers to sign up for E-billing 4
- Collect Cell and Emails to promote Utility Express - Text message notifications വ
- charging technology / convenience fees to Zero out-of-pocket option available by 6.
- Echecks are lower cost option for everyone. 7



Permits & Licenses Facility Rentals Utilities Courts oxes

IVR Payments & AdCompVoice



- 1. Bilingual
- 2. Reduce calls for balance inquiry
- 3. Customers can pay using any phone
- 4. User Friendly
- 5. We collect cell numbers so we can notify & remind using Utility Express.
- 6. AdCompVoice
- a. Fixed cost per extension
- b. Reduce Costs of Communications
 - c. Voicemail to Email
- d. No long distance and per minute costs
- e. Unlimited number of simultaneous calls
 - f. Cloud-based no PBX equipment needed
- g. Phone System continues to work even if you building has lost power or internet by forwarding calls to cellphones.
 - h. Flexible Auto attendant greeting

Utilities Taxes Courts

IVR Payments

Credit

POS (Point of Sale)



interface with your billing and financial modules. AdComp's POS (Point-Of-Sale) System is built to

It can handle accepting Cash, Check and Credit Card Payments for Utilities, Courts, Taxes and other departments.













GAS

ELECTRICITY







With POS software we typically to accept chip card payments. also provide EMV terminals



Utility Express

Convenient text based reminders increase collections & reduce defaults! Smartphones are the Center of all Communications!

Reminders have links to pay via phone Integrates with utility software Customer can always opt out Periodic Reminders are sent Benefits Bill Pay Reminders Overwhelmingly Increase Customer Satisfaction 1285-077 (TTB) SMS



while paying a bill using Cell Phone Number **Customer provides** JACK, Web or IVR



Citation Smart

Officer Collects Cell Phone Number When Issuing Citation, Cell Phone Number & Citation Details get Uploaded to Citation Smart

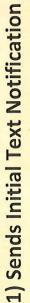


When Issuing Citations the Officer Collects

Cell Phone Number

Cell Phone Number & Citation

Details get Uploaded to
Citation Smart



2) Sens Periodic Reminders

3) Offers Plea & Payment Options

Real time notification & reporting to court

Notify & Remind every 10 days Reduce Defaults & Warrants Increase on time payments

Benefits



Defendant's smart- phone receives text message of citation or warrant to facilitate payment

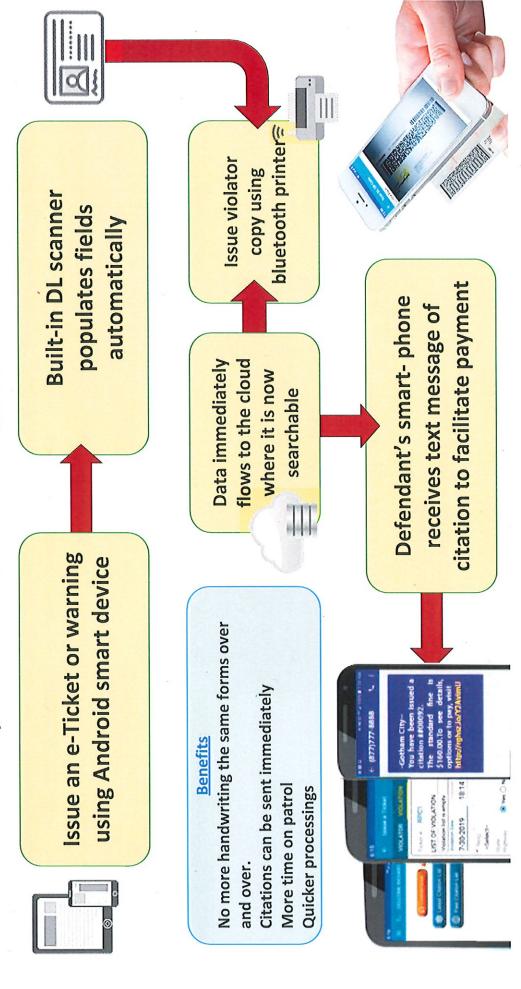


TICKETS ON THE GO

Tickets On The Go is mobile technologies solution that automates the citation process



Fast, Accurate and Secure Electronic Citations



https://app2.teleasy.com/adcomp/DashBoard.aspx Comprehensive Reports Alerts & Monitoring Web Portal-IVR-Kiosk-Pos-Utility Express Secure – Detailed – Accurate – Real time Checks- Cash - Credit Cards - Echecks For All Platforms



				Detailed reports			
×		-	Filter by Ca	- Filter by Cash, Checks, Credit Cards	ards		
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Transaction Date O Posting Date							
From: 08-28-2019 HH: 0 ▼ MM: 0 ▼		, <u>o</u>	To: 08-27-2019 HH: 23 ▼ MM: 59 ▼	▶ 69			
syment Mode: -No preference	P Lang	Language:No preference		Payment Status: Success and Manual Success	•		
Receipt Printed: —No preference—	▼ Ratin	Rating: O Like O Not Like	NorLike P Soth	API Status:No preference	▼ Transaction Modified: ○ Yes ○ No ☞ Both	Yes No - Both	
Amount Filter							

Total Records: 24 (displaying 1-24) 50

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# TransactionID Date	31484-1	2 31405-1 0143	4.800 1.465446	31458-1

A whole lotta JACKs!

- Anna, TX LIVE
- Madison, TN-LIVE Freeport, TX-LIVE
- East Valley Water District, CA LIVE
 - Altus, OK LIVE
- Nacogdoches, TX LIVE
 - Tecumseh, OK LIVE
 - Reno, TX LIVE
- Kennedale, TX LIVE
- BurkBurnett, TX LIVE
 - PRECASH LIVE
- Keller City Jail LIVE
- Brunswick Regional Water LIVE Asheboro, NC LIVE
 - - Zachary, LA LIVE
- Norcross, GA-LIVE
- La Porte, TX LIVE
- Sand Springs, OK LIVE
 - El Campo, TX LIVE
- Lake Charles, LA LIVE
 - Abbeville, LA LIVE
- Dickson County, TN LIVE
- South Padre Island, Birding Center -Carrollton Utilities, TX - LIVE
- Wichita Falls, TX LIVE
- Terrell, TX LIVE
- Conroe Utilities, TX LIVE
- Palmdale Water, CA LIVE Freeport, CA - LIVE
 - Winnsboro, TX LIVE
- Odessa, TX LIVE
- Brownfield, TX LIVE
- Energy United, NC LIVE
- Navajo Tribal Utility Authority (NTUA) -
- Tyler, TX LIVE

Dalton Utilities, GA – LIVE

Group

de omb

Systems

Payments & Technology Cov

- Eagle Pass, TX LIVE
 - Sealy, TX LIVE Katy, TX LIVE
- Boston, MA-LIVE
- Ferris, TX-LIVE
- Sweetwater, TX LIVE
 - Pecos, TX LIVE
- Brownfield, TX LIVE
 - Baker, LA
- Westlake, LA LIVE
- St. Gabriel, LA-LIVE
- Mohawk Valley Water Authority, NY –
- Long Beach Police Dept., NY LIVE
- Brownsville Municipal Court, TX LIVE
 - Aurora, IL LIVE
- Fort Hill Natural Gas, CA Harker Heights, TX LIVE
- Carrollton Courts, TX LIVE
 - Carrollton Jail, TX LIVE Conroe Courts, TX LIVE
 - Fairfield, CA LIVE
- **Grand Bahama Power Authority**
 - Stockton, CA Coming Soon
 - Post, TX LIVE
- ngleside, TX LIVE
- Albemarle County, VA LIVE
 - Boston, MA LIVE
- Fort Lauderdale, FL LIVE
- Grand Bahama Port Authority LIVE
- Bahama Power & Light Coming Soon
 - Brenham, TX LIVE
- Webb County, TX LIVE
 - Hamilton, OH LIVE



E-BILLING / BILL PRESENTMENT

containing all of the same information you're used to seeing on your paper bills. An eBill is an electronic version of a paper bill that you can view and pay online,



-- - U





Reduce cost of mailing (stamps, paper, ink, labor).

Your customers would love to get the Bills by Email or text message



St. Gabriel



User Benefits

Bahamas

Access your statement anytime, anywhere Accessibility



We'll notify you by email or sms Save time, cut clutter

Eco-Friendly

Less paper, more green



877-275-7694

www.adcompsystems.com







Take Any Payment Any Time Any How



Web Portal - IVR - Kiosk - POS - Utility Express Checks - Cash - Credit Cards - Echecks



Utilities - Courts - Jails - Entrance Tickets - Parking Parks & Recreation - Licensing



Cash - Checks - Credit Card

Kiosk - IVR - UE - CS - Web Portal - POS - WOTG - Remote Magistrate

Utilities - Courts - Taxes

Integrates with ease

No additional integration costs



Payments flow seamlessly through GovOnTrack

Financial Package GL- AR - AP Payroll





Manage Your City



From the Beach

Secure Servers
that host your
database and
software also
enable thousands
of cities
nationwide.



From the Park



From a Coffee Shop



EASY

FUTURE PROOF

AFFORDABLE

Gov On Track

FLEXIBLE

NON

Work Orders

The City can assign multiple Work Orders to Customers, Companies or Contractors along with details such as:

a) Site Details b) Work Details &

As well as assign Status updates to: In Progress, On Hold or Completed to keep a track of all your Work Orders. c) Work Completion Details

In Progress On Hole Re-Assign | Change Status | History | Edit | Delete | 🦰 Assigned to: Steven Payne Work Start Date: Apr-18-2019 Due Date: Apr-18-2019 Compilation Date: Apr-18-2019 Work Compilation Details: Account Order Account Number - 005175-000-001 Department: Utility Service Name: Sewer Type of Work: Clear sewer blockage Work Details: Gas Meter Replacement 005174 Julia Gonzalez 1050 Betty Louise BGotham TX 78065 Email: julia@gmail.com Createdby: Pushkar on Apr-18-2019 WO1904000006 VO1904000007 Site Details:

Re-Assign | Change Status | History | Edit | Delete | Work Start Date: Apr-19-2019 Due Date: Apr-20-2019 Total Charged Amount 150 Assigned to: Richard Fredricks Work Compilation Details: Account Order Account Number - 005174-000-001 Type of Work: Meter Replacement Department: Utility Service Name: Gas 1050 Berty Louise AGotham TX 78065 Mobile: **5456765456** Phone: **8963456554** Prestedby, Pushkar on Apr 18-2019 Site Details:

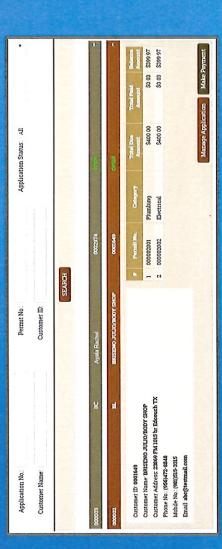
Completed Work Compilation Details: Customer Order Customer Code - 005010-000 Test work order WO1904000008 Site Details:

Permits & License

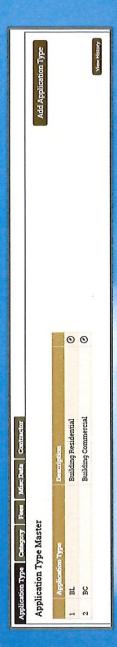
The Permits module allows you to Create, Manage, View all of your Permits & License at the same spot:



Create



Manage



View

JACK - Network and Electrical Requirements v1.1

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Electrical

The JACK kiosk requires a single 125V/15A circuit with a standard 5-15R or 5-20R outlet, for both the indoor-kiosk and outfacing-kiosk configurations. We recommend that equipment other than the kiosk are not connected to the same circuit.

Network (Physical)

Up to 4 devices in JACK require a network connection. One drop per device will be required depending on the kiosk configuration, and can include:

- -Kiosk Main Computer
- -Credit Card Terminal
- -Surveillance DVR
- -Web Power Switch (Remote Power Controller)

Gigabit Ethernet is preferred, and the kiosk is provided with a Cat 6 pigtail of approximately 10 feet for each networked device equipped.

Network and Internet

We support many network configurations; however, the following is what is recommended:

- -Access to billing software APIs through HTTPS.
- -Access to a flat file with customer account information
 - -accessible via SMB, FTP, or FTPS
 - -a similarly configured location to drop payment information.
- -Gateway to the public Internet (Proxy Servers are not supported).
- -Optionally, traffic routed exclusive of your primary network on a separate subnet is supported for increased network security and simplified compliance.
- -Ports forwarded from your connection to the public Internet are generally <u>not</u> required for most installations. All services (remote access, antivirus, security updates, JACK Reporting, Credit Card Payments, API connections, Database connections) all originate from the kiosk.
- -General access to the internet from the kiosk is recommended.

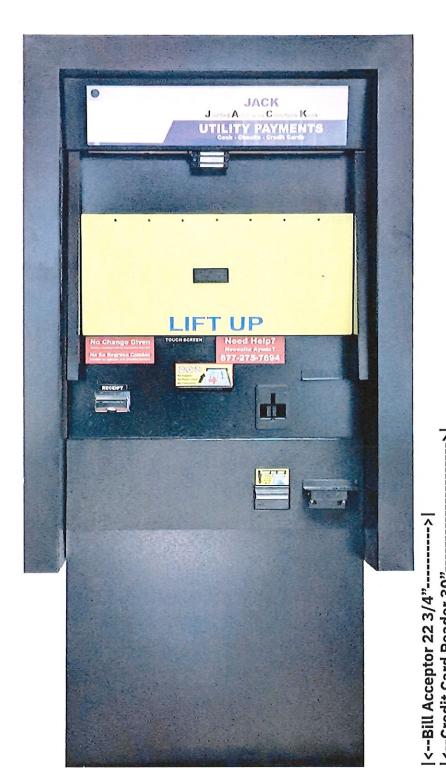
- -Local NTP server access is highly recommended, and is required for integration with some billing software systems.
- -Active Directory participation is not recommended. If mandatory per your security policy, JACK must be maintained on a separate Group Policy Object from your desktop systems, since the kiosk does not have a typical local user who can interact with Windows directly. Group Policy should not enforce any action that requires manual intervention from a desktop user, such as clicking OK to accept an acceptable use policy, for example.

Points of Contact

Network Administrator/Systems Integrator: Steven Pangilinan steven@adcompsystems.com 972-436-3900 x274

Chief Product Architect/CEO: Mansur Plumber Mansur@adcompsystems.com 972-436-3900 x201

JACK Kiosk Dimensions ADA Constraints for Walk-Up Service

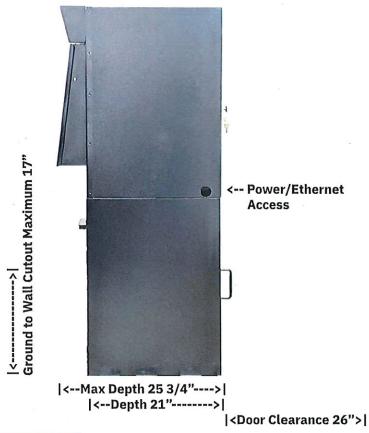


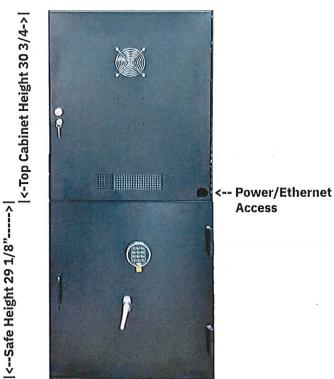
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|<--Kiosk Width (Including Shroud) 32 1/8"---->| |<--Kiosk Width 26"---->|

JACK Outer Dimensions







JACK Shroud Dimensions

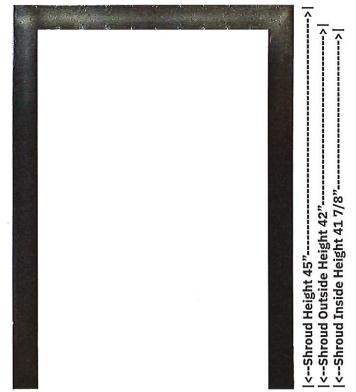




Fan Gap Depth

Flex split to Edge

|<--Shroud Width at Front 32 1/8"----->| |<--Shroud Width at Kiosk 26 1/8"->| |<--->| Fan Gap Width 5 3/8" || Flex Split Width 1/4"



|<--Shroud Width at Front 32 1/8"---->| |<--Shroud Width at Kiosk 26 1/8"--->|

Reno, TX - Water & Court Payments



Accepts Cash, Checks, Credit Cards. Gives back change.



Back of the kiosk

ADCOMP SYSTEMS, INC

1720 S EDMONDS LN. STE 201 LEWISVILLE,TX 75067



Invoice

DATE	INVOICE#
11/25/2020	18749

BILL TO	
City of Ashland 20 East Main Street Ashland, OR 97520	

SHIP TO	
City of Ashland Melanie Purcell 20 East Main Street Ashland, OR 97520	

P.O. NO.	TERMS	DUE DATE	REP	SHIP DATE	SHIP VIA	AABS#
	100% ADVANCE	11/25/2020	DF&GD	11/25/2020		
	DESCRIPTI	ON		QTY	RATE	AMOUNT
Company Address: Lewisville, TX 750 Bank Name: JP Mo	dcomp Systems Inc 1720 S Edmonds Ln., 067 organ Chase Bank West Main Street 067	Suite 201				
ADA# III000014		1. _{1.1}				

TERMS AND CONDITIONS:

1.Interest will be charged at 2% per month on past due invoices. Returned checks are subject to \$30.00 fee. Customer will be responsible for all collection costs and attorney fees, whether suit is filed or not, in order to collect any delinquent amount. Shipping and Taxes are extra, if not included.

2.Returns are subject to 25% restocking fee and will not be accepted without authorization, plus original Invoice and packaging. No returns of cables, connectors, softwares and special orders. No refunds only credit for future purchases. No cash refunds. Deposits are non-refundable.

5. Warranty on all items limited to those provided by the manufacturer.

6. Service charges are non-refundable. For Billing Inquiries Call (972) 436 3900

Sales Tax (0.00)	\$0.00
Total	\$26,363.60
Payments/Credits	\$0.00
Balance Due	\$26,363.60

ADCOMP SYSTEMS, INC

1720 S EDMONDS LN. STE 201 LEWISVILLE,TX 75067



Invoice

DATE	INVOICE#
11/25/2020	18749

BILL TO		
City of Ashland 20 East Main Street Ashland, OR 97520	*	

SHIP TO	
City of Ashland	
Melanie Purcell	
20 East Main Street	
Ashland, OR 97520	

P.O. NO.	TERMS	DUE DATE	REP	SHIP DATE	SHIP VIA	AABS#
	100% ADVANCE	11/25/2020	DF&GD	11/25/2020		
DESCRIPTION			QTY	RATE	AMOUNT	
	oor Kiosk screen, Receipt Printer tware to accept credit o			1	16,545.60	16,545.60T
Advanced Payment Kiosk Software to lookup balance and update payments using software API or lockbox file.			1	4,300.00	4,300.00T	
Check Imager/reade	er			1	2,390.00	2,390.00T
Barcode Reader				1	785.00	785.00T
Security Cameras				. 1	1,143.00	1,143.00T
Setup, configuration be onsite or remote	n & training (upto 2 da	ys).Does not inclu	ide travel. Can	1	1,200.00	1,200.00T
Annual maintenance billed when kiosk g	e contract (20%=\$5,27 oes live.	2.72) of cost pric	e is due &			
	n Edge is used for Utili	ities				
Terms:						
Payment: Terms: 10 Delivery: F. O. B.	00% Advance Payment Lewisville, TX					
Shipping and handl						
	*Cares Act Kiosk** Do	elivery required p	rior to			
On site installation	not included.					
	s dependant on receivi	ng all required inf	formation from			