

# Council Business Meeting

August 6, 2019

<b>Agenda Item</b>	Sole Source Procurement for Body Cameras and Conducted Energy Weapons	
<b>From</b>	Tighe O'Meara	Police Chief
<b>Contact</b>	<a href="mailto:Tighe.omeara@ashland.or.us">Tighe.omeara@ashland.or.us</a> ; (541) 552-2142	

## **SUMMARY**

Council is being asked to authorize the City Administrator to enter into a contract with Axon Enterprises, Inc. to provide conducted energy weapons (CEW) and body worn cameras (BWC) as well as the support hardware, data storage, and data management for the Ashland Police Department.

## **POLICIES, PLANS & GOALS SUPPORTED**

NA

## **PREVIOUS COUNCIL ACTION**

Approximately three years ago, the City of Ashland, through the Ashland Police Department (APD), entered into a five-year contract with Axon Enterprises, Inc. (Axon) to provide data management for APD's BWC. The proposed agreement will necessitate that the current contract with Axon be terminated in favor of the new contract.

## **BACKGROUND AND ADDITIONAL INFORMATION**

Conducted energy weapons (CEW), commonly referred to as "tasers," have become an essential tool for law enforcement officers. CEW allow officers an important tool that bridges the gap between open hand control techniques and lethal force. CEW can be used at distances of up to 27 feet depending on what hardware is deployed and are useful in taking people into custody that would otherwise be subjected to more significant amounts of force.

Similarly, body worn cameras (BWC) have become common in law enforcement as a means of recording officers' interactions with members of the community. BWC have become an essential tool in the collection of evidence, reviewing officers' uses of force and managing citizen complaints of officer behavior.

APD has used both CEW and BWC for several years, and both remain invaluable tools. Currently APD uses "black handle" ("black handle" refers to the fact that the entire CEW is black) model X26P CEW and generation 1 and 2 Axon BWC. While the CEW model X26P is still functional as a CEW, the fact that it is a "black handle" is problematic. There have been several instances of "black handle" CEW being confused for a lethal handgun, resulting in the use of deadly force when it was not needed. Additionally, the X26P does not offer any connectivity with the BWC, meaning that officers, while under high stress conditions, must remember to manually turn on their BWC, while also manipulating their CEW and other equipment.

The proposed Taser 7 CEW covered under this procurement corrects both of these issues. That is, the Taser 7 will be obtained in the "yellow handle" version, allowing officers the greatest possible chance of recognizing it as a non-lethal CEW and not a lethal handgun. The Taser 7 also offers connectivity with the Axon generation 3 BWC covered under this agreement. The Taser 7, when activated, sends a signal to all Axon generation 3 BWC cameras within a 30-meter radius that activates the "record" feature on the camera. This ensures that as much information is captured, from as many angles as possible, allowing for the best evidence collection as well as officer accountability.

One of the key features that is covered by this sole source procurement is the automatic activation of all cameras within a 30-meter radius when a CEW is turned on. While there are accessories that can be added to holsters to activate individual cameras, there is no other BWC camera that will connect directly with the Taser 7 and offer automatic activation, not just of that specific camera, but all cameras in a 30-meter radius. The automatic activation

of all cameras when a CEW is activated is a key feature that will offer the greatest assurance that cameras are recording.

**FISCAL IMPACTS**

The yearly cost to enter into the contract with Axon, Inc. is \$67,184.25 for the first year and \$71,724 per year for years two through five. The total cost of this agreement is \$354,080.25 over five years. This expenditure was budgeted for in the 2019/2021 biennium budget. With three budget items left intact from the previous budget cycle (data storage, technical supplies, and lease-to-own for in-car equipment, totaling approximately \$122,000 biennially), APD can accommodate this cost because it is not spending the money in other areas. The amount that was not anticipated (approximately \$16,000 over the first two years) can be absorbed into APD's budget.

**STAFF RECOMMENDATION**

Staff recommends Council authorize the City Administrator to enter into this contract.

**ACTIONS, OPTIONS & POTENTIAL MOTIONS**

I move approval of a contract with Axon Inc. for the procurement of conducted energy weapons, body worn cameras, and data management.

**REFERENCES & ATTACHMENTS**

Attachment 1: Axon Quote

Attachment 2: Axon Sole Source Letter



**Axon Enterprise, Inc.**  
17800 N 85th St.  
Scottsdale, Arizona 85255  
United States  
Phone: (800) 978-2737

**SALES REPRESENTATIVE**

Kyle Panasewicz  
Phone: (480) 905-2071  
Email: kylep@axon.com  
Fax: (480) 658-0673

**PRIMARY CONTACT**

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**SHIP TO**

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Ashland Police Dept. - OR  
1155 E. Main Street  
Ashland, OR 97520  
US

**BILL TO**

Ashland Police Dept. - OR  
1155 E. Main Street  
Ashland, OR 97520  
US

**Year 1 - OSP 7 / Unlimited**

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Axon Plans &amp; Packages</b>					
20141	TASER 7 EVIDENCE.COM LICENSE	1	0.00	0.00	0.00
85110	EVIDENCE.COM INCLUDED STORAGE	200	0.00	0.00	0.00
20140	TASER 7 DUTY CARTRIDGE REPLENISHMENT PROGRAM	33	0.00	0.00	0.00
85114	EVIDENCE.COM INCLUDED STORAGE (GB)-5 YEAR CONTRACT	1,320	0.00	0.00	0.00
20141	TASER 7 EVIDENCE.COM LICENSE	33	0.00	0.00	0.00
73420	AXON RECORDS LICENSE: 5 YEAR	33	0.00	0.00	0.00
80052	AXON AUTO TAGGING SERVICE ADD-ON: 1 YEAR PAYMENT	38	180.00	180.00	6,840.00
<b>Hardware</b>					
20050	HOOK-AND-LOOP TRAINING (HALT) SUIT	1	750.00	0.00	0.00
20008	TASER 7 HANDLE, HIGH VISIBILITY, CLASS III	33	0.00	0.00	0.00
20040	TASER 7 HANDLE WARRANTY, 4-YEAR	33	0.00	0.00	0.00
20012	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE)	66	0.00	0.00	0.00
20013	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE)	66	0.00	0.00	0.00
20012	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE)	66	0.00	0.00	0.00
20013	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE)	66	0.00	0.00	0.00
20014	TASER 7 HOOK-AND-LOOP TRAINING (HALT) CARTRIDGE, STANDOFF (3	66	0.00	0.00	0.00

## Year 1 - OSP 7 / Unlimited (Continued)

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Hardware (Continued)</b>					
20015	TASER 7 HOOK-AND-LOOP TRAINING (HALT) CARTRIDGE, CLOSE QUART	66	0.00	0.00	0.00
20018	TASER 7 BATTERY PACK, TACTICAL	39	0.00	0.00	0.00
20041	TASER 7 BATTERY PACK WARRANTY, 4-YEAR	39	0.00	0.00	0.00
20160	TASER 7 HOLSTER - SAFARILAND, RIGHT HAND	28	0.00	0.00	0.00
20161	TASER 7 HOLSTER - SAFARILAND, LEFT HAND	5	0.00	0.00	0.00
70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	1	0.00	0.00	0.00
74200	DOCK AND CORE, TASER 7	1	0.00	0.00	0.00
20042	TASER 7 DOCK & CORE WARRANTY, 4-YEAR	1	0.00	0.00	0.00
20016	TASER 7 INERT CARTRIDGE, STANDOFF (3.5-DEGREE)	10	0.00	0.00	0.00
20017	TASER 7 INERT CARTRIDGE, CLOSE QUARTERS (12-DEGREE)	10	0.00	0.00	0.00
<b>Other</b>					
20120	TASER 7 INSTRUCTOR COURSE VOUCHER	1	495.00	0.00	0.00
80087	TASER 7 TARGET, CONDUCTIVE, PROFESSIONAL (RUGGEDIZED)	1	150.00	0.00	0.00
73460	EVIDENCE.COM UNLIMITED PLUS DOCK TAP: 5 YEAR	5	0.00	0.00	0.00
73461	Evidence.com Unlimited Plus License Annual Payment	5	1,068.00	268.05	1,340.25
73450	OFFICER SAFETY PLAN 7	33	0.00	0.00	0.00
73460	EVIDENCE.COM UNLIMITED PLUS DOCK TAP: 5 YEAR	33	0.00	0.00	0.00
73400	Aware V Service Line: 5 Year	33	0.00	0.00	0.00
20147	AXON DEVELOPED OCULUS TRAINING CONTENT ACCESS	1	0.00	0.00	0.00
20135	OCULUS GO STANDALONE VIRTUAL REALITY HEADSET	1	0.00	0.00	0.00
20146	TASER 7 ONLINE TRAINING CONTENT ACCESS	33	0.00	0.00	0.00
73452	OFFICER SAFETY PLAN 7 ANNUAL PAYMENT	33	1,788.00	1,788.00	59,004.00
				Subtotal	67,184.25
				Estimated Shipping	0.00
				Estimated Tax	0.00
				<b>Total</b>	<b>67,184.25</b>

## Spares

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Hardware</b>					
20008	TASER 7 HANDLE, HIGH VISIBILITY, CLASS III	1	0.00	0.00	0.00
20040	TASER 7 HANDLE WARRANTY, 4-YEAR	1	0.00	0.00	0.00
				Subtotal	0.00
				Estimated Tax	0.00
				Total	0.00

## Year 1 - Trade In Credit

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Other</b>					
20104	TASER 7 TRADE-IN UPFRONT PURCHASE	27	0.00	0.00	0.00
20104	TASER 7 TRADE-IN UPFRONT PURCHASE	6	0.00	0.00	0.00
				Subtotal	0.00
				Estimated Tax	0.00
				Total	0.00

## Year 1 - AB3 Delivery (Est. Q4 Ship)

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Hardware</b>					
73200	AXON BODY 3 - NA01	5	699.00	0.00	0.00
74028	WING CLIP MOUNT, AXON RAPIDLOCK	10	29.95	0.00	0.00
11553	SYNC CABLE, USB A TO 2.5MM	5	10.00	0.00	0.00
73253	5 Year Technology Assurance Plan Warranty AB3 Camera	5	0.00	0.00	0.00
73303	5 YEAR OFFICER SAFETY PLAN 7 AB3 CAMERA	33	0.00	0.00	0.00
74210	AXON BODY 3 - 8 BAY DOCK	5	1,495.00	0.00	0.00
73304	5 YEAR OFFICER SAFETY PLAN 7 AB3 DOCK 8 BAY	5	0.00	0.00	0.00
70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	5	42.00	0.00	0.00
73200	AXON BODY 3 - NA01	33	699.00	0.00	0.00
74028	WING CLIP MOUNT, AXON RAPIDLOCK	66	0.00	0.00	0.00
11553	SYNC CABLE, USB A TO 2.5MM	33	0.00	0.00	0.00
73303	5 YEAR OFFICER SAFETY PLAN 7 AB3 CAMERA	3	0.00	0.00	0.00
73200	AXON BODY 3 - NA01	3	0.00	0.00	0.00
74028	WING CLIP MOUNT, AXON RAPIDLOCK	6	0.00	0.00	0.00

## Year 1 - AB3 Delivery (Est. Q4 Ship) (Continued)

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Hardware (Continued)</b>					
11553	SYNC CABLE, USB A TO 2.5MM	3	0.00	0.00	0.00
<b>Other</b>					
71019	NORTH AMERICA POWER CORD	5	0.00	0.00	0.00
73400	Aware V Service Line: 5 Year	5	0.00	0.00	0.00
73403	Aware Annual Payment	5	108.00	0.00	0.00
				Subtotal	0.00
				Estimated Tax	0.00
				Total	0.00

## Year 2

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Axon Plans &amp; Packages</b>					
85110	EVIDENCE.COM INCLUDED STORAGE	200	0.00	0.00	0.00
80053	AXON AUTO TAGGING SERVICE ADD-ON: 2 YEAR PAYMENT	38	180.00	180.00	6,840.00
<b>Hardware</b>					
20012	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE)	66	0.00	0.00	0.00
20013	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE)	66	0.00	0.00	0.00
20014	TASER 7 HOOK-AND-LOOP TRAINING (HALT) CARTRIDGE, STANDOFF (3)	66	0.00	0.00	0.00
20015	TASER 7 HOOK-AND-LOOP TRAINING (HALT) CARTRIDGE, CLOSE QUART	66	0.00	0.00	0.00
<b>Other</b>					
73461	Evidence.com Unlimited Plus License Annual Payment	5	1,068.00	1,068.00	5,340.00
73452	OFFICER SAFETY PLAN 7 ANNUAL PAYMENT	33	1,788.00	1,788.00	59,004.00
73403	Aware Annual Payment	5	108.00	108.00	540.00
				Subtotal	71,724.00
				Estimated Tax	0.00
				Total	71,724.00

## Year 3

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Axon Plans &amp; Packages</b>					
85110	EVIDENCE.COM INCLUDED STORAGE	200	0.00	0.00	0.00
80054	AXON AUTO TAGGING SERVICE ADD-ON: 3 YEAR PAYMENT	38	180.00	180.00	6,840.00

### Year 3 (Continued)

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Hardware</b>					
20012	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE)	66	0.00	0.00	0.00
20013	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE)	66	0.00	0.00	0.00
20014	TASER 7 HOOK-AND-LOOP TRAINING (HALT) CARTRIDGE, STANDOFF (3)	66	0.00	0.00	0.00
20015	TASER 7 HOOK-AND-LOOP TRAINING (HALT) CARTRIDGE, CLOSE QUART	66	0.00	0.00	0.00
73311	8-BAY DOCK AXON BODY CAMERA REFRESH ONE	5	0.00	0.00	0.00
<b>Other</b>					
73461	Evidence.com Unlimited Plus License Annual Payment	5	1,068.00	1,068.00	5,340.00
73309	AXON BODY CAMERA REFRESH ONE	33	0.00	0.00	0.00
73452	OFFICER SAFETY PLAN 7 ANNUAL PAYMENT	33	1,788.00	1,788.00	59,004.00
73403	Aware Annual Payment	5	108.00	108.00	540.00
Subtotal					71,724.00
Estimated Tax					0.00
Total					71,724.00

### Year 4

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Axon Plans &amp; Packages</b>					
85110	EVIDENCE.COM INCLUDED STORAGE	200	0.00	0.00	0.00
80055	AXON AUTO TAGGING SERVICE ADD-ON: 4 YEAR PAYMENT	38	180.00	180.00	6,840.00
<b>Hardware</b>					
20012	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE)	66	0.00	0.00	0.00
20013	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE)	66	0.00	0.00	0.00
20014	TASER 7 HOOK-AND-LOOP TRAINING (HALT) CARTRIDGE, STANDOFF (3)	66	0.00	0.00	0.00
20015	TASER 7 HOOK-AND-LOOP TRAINING (HALT) CARTRIDGE, CLOSE QUART	66	0.00	0.00	0.00
<b>Other</b>					
73461	Evidence.com Unlimited Plus License Annual Payment	5	1,068.00	1,068.00	5,340.00
73452	OFFICER SAFETY PLAN 7 ANNUAL PAYMENT	33	1,788.00	1,788.00	59,004.00

## Year 4 (Continued)

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Other (Continued)</b>					
73403	Aware Annual Payment	5	108.00	108.00	540.00
				Subtotal	71,724.00
				Estimated Tax	0.00
				Total	71,724.00

## Year 5

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Axon Plans &amp; Packages</b>					
85110	EVIDENCE.COM INCLUDED STORAGE	200	0.00	0.00	0.00
80056	AXON AUTO TAGGING SERVICE ADD-ON: 5 YEAR PAYMENT	38	180.00	180.00	6,840.00
<b>Hardware</b>					
20012	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE)	66	0.00	0.00	0.00
20013	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE)	66	0.00	0.00	0.00
20014	TASER 7 HOOK-AND-LOOP TRAINING (HALT) CARTRIDGE, STANDOFF (3	66	0.00	0.00	0.00
20015	TASER 7 HOOK-AND-LOOP TRAINING (HALT) CARTRIDGE, CLOSE QUART	66	0.00	0.00	0.00
73312	8-BAY DOCK AXON BODY CAMERA REFRESH TWO	5	0.00	0.00	0.00
<b>Other</b>					
73461	Evidence.com Unlimited Plus License Annual Payment	5	1,068.00	1,068.00	5,340.00
73310	AXON BODY CAMERA REFRESH TWO	33	0.00	0.00	0.00
73452	OFFICER SAFETY PLAN 7 ANNUAL PAYMENT	33	1,788.00	1,788.00	59,004.00
73403	Aware Annual Payment	5	108.00	108.00	540.00
				Subtotal	71,724.00
				Estimated Tax	0.00
				Total	71,724.00
<b>Grand Total</b>					<b>354,080.25</b>

## Discounts (USD)

Quote Expiration: 08/15/2019

List Amount	394,611.50
<b>Discounts</b>	<b>40,531.25</b>
<b>Total</b>	<b>354,080.25</b>

*\*Total excludes applicable taxes*

## Summary of Payments

Payment	Amount (USD)
Year 1 - OSP 7 / Unlimited	67,184.25
Spares	0.00
Year 1 - Trade In Credit	0.00
Year 1 - AB3 Delivery (Est. Q4 Ship)	0.00
Year 2	71,724.00
Year 3	71,724.00
Year 4	71,724.00
Year 5	71,724.00
<b>Grand Total</b>	<b>354,080.25</b>

## Notes

Agency has existing contract #00005878 (originated via Q-34937) and is terminating this contract upon the execution of this quote.

The parties agree that Axon is granting a refund of \$1,359.75 (applied to Year 1 licenses) to refund paid, but undelivered services. This discount is based on a ship date range of 8/1/2019-8/15/2019, resulting in a 9/1/2019 license date. Any change in this date and resulting license start date will result in modification of this discount value which may result in additional fees due to or from Axon. Cancellation of contract #00005878 will be accepted when an executed copy of this agreement is received.

The parties agree that Axon is granting a credit of \$2,640.00 (applied to Year 1 Payment) for trade-in of CEW hardware. This credit is based on a ship date range of 8/1/2019-8/15/2019, resulting in a 9/1/2019 contract start date. Any change in this ship date and resulting contract start date will result in modification of this credit value which may result in additional fees due to or from Axon.

## Axon's Sales Terms and Conditions

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at [www.axon.com/legal/sales-terms-and-conditions](http://www.axon.com/legal/sales-terms-and-conditions)), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

**Signature:** \_\_\_\_\_ **Date:** \_\_\_\_\_  
**Name (Print):** \_\_\_\_\_ **Title:** \_\_\_\_\_  
**PO# (Or write N/A):** \_\_\_\_\_

Please sign and email to Kyle Panasewicz at [kylep@axon.com](mailto:kylep@axon.com) or fax to (480) 658-0673

Thank you for being a valued Axon customer. For your convenience on your next order, please check out our online store [buy.axon.com](http://buy.axon.com)

Quote: Q-202446-43655.879KP

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17800 N 85TH STREET  
SCOTTSDALE, ARIZONA 85255

AXON.COM

7/8/2019

**To:** *Ashland Police Dept.*

**Re:** **Sole Source Letter for Axon Enterprise, Inc.'s TASER Conducted Energy Weapons, Axon brand products, and Axon Evidence (Evidence.com) Data Management Solutions**

A sole source justification exists because the following goods and services required to satisfy the agency's needs are only manufactured and available for purchase from Axon Enterprise. Axon is also the sole distributor of all TASER brand products for the agency identified in this letter.

### TASER CEW Descriptions



#### TASER 7 CEW

- Multiple-shot CEW
- High-efficiency flashlight
- Close Quarter and Standoff cartridges
- Green LASER and dual red LASERs that adjust for cartridge angle
- Arc switch enables drive-stun with or without a Smart Cartridge installed
- Central Information Display (CID): Displays mission critical data such as remaining battery energy, burst time, and cartridge status.
- Weapon logs
- TASER 7 Dock connected to Axon Evidence (Evidence.com) services
- Onboard self-diagnostic and system status monitoring and reporting
- Real-time clock updated when the battery pack is plugged into the TASER 7 Dock
- Ambidextrous safety switch
- Can be configured by the agency to alert Axon camera systems
- The trigger activates a single cycle (approximately five seconds). Holding the trigger down will continue the discharge beyond the standard cycle (unless configured by the agency to stop at five seconds). The CEW cycle can be stopped by placing the safety switch in the down (SAFE) position.
- Compatible with TASER 7 Cartridges only

#### X2 CEW

- Multiple-shot CEW
- High efficiency flashlight
- Static dual LASERs (used for target acquisition)
- ARC switch enables drive-stun with or without a Smart Cartridge installed
- Central Information Display (CID): Displays mission-critical data such as remaining battery energy, burst time, operating mode, and user menu to change settings and view data on a yellow-on-black display
- The Trilogy log system records information from a variety of sensors into three data



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logs: Event log, Pulse log, and Engineering log. Data can be downloaded using a universal serial bus (USB) data interface module connected to a personal computer (PC). Data may be transferred to Evidence.com services.

- Real-time clock with back-up battery
- Onboard self-diagnostic and system status monitoring and reporting
- Ambidextrous safety switch
- Capable of audio/video recording with optional TASER CAM HD recorder
- The trigger activates a single cycle (approximately five seconds). Holding the trigger down will continue the discharge beyond the standard cycle (except when used with an APPM or TASER CAM HD AS). The CEW cycle can be stopped by placing the safety switch in the down (SAFE) position
- Compatible with TASER Smart Cartridges only

#### **X26P CEW**

- High efficiency flashlight
- Red LASER (used for target acquisition)
- Central Information Display (CID): Displays data such as calculated remaining energy, burst time, and notifications
- The Trilogy log system records information from a variety of sensors into three data logs: Event log, Pulse log, and Engineering log. Data can be downloaded using a universal serial bus (USB) data interface module connected to a personal computer (PC). Data may be transferred to Evidence.com services.
- Real-time clock with back-up battery
- Onboard self-diagnostic and system status monitoring and reporting
- Ambidextrous safety switch
- Capable of audio/video recording with optional TASER CAM HD recorder
- The trigger activates a single cycle (approximately five seconds). Holding the trigger down will continue the discharge beyond the standard cycle (except when used with an APPM or TASER CAM HD AS). The CEW cycle can be stopped by placing the safety switch in the down (SAFE) position.
- Compatible with TASER standard series cartridges

#### **Axon Signal Performance Power Magazine (SPPM)**

- Battery pack for the X2 and X26P conducted energy weapons
- Shifting the safety switch from the down (SAFE) to the up (ARMED) positions sends a signal from the SPPM. Upon processing the signal, an Axon system equipped with Axon Signal technology transitions from the BUFFERING to EVENT mode. Axon Signal technology only works with Axon cameras.

#### **TASER Brand CEW Model Numbers**

1. Conducted Energy Weapons (CEWs):
  - TASER 7 Models: 20008, 20009, 20010, and 20011
  - TASER X2 Models: 22002 and 22003
  - TASER X26P Models: 11002 and 11003
2. Optional Extended Warranties for CEWs:
  - TASER 7 – 4-year extended warranty, item number 20040
  - X2 – 4-year extended warranty, item number 22014



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- X26P – 2-year extended warranty, item number 11008
  - X26P – 4-year extended warranty, item number 11004
3. TASER 7 Cartridges (compatible with the TASER 7; required for this CEW to function in the probe deployment mode)
    - Standoff cartridge, 3.5 degrees, Model 20012
    - Close Quarter cartridge, 12 degrees, Model 20013
  4. TASER standard cartridges (compatible with the X26P; required for this CEW to function in the probe deployment mode):
    - 15-foot Model: 34200
    - 21-foot Model: 44200
    - 21-foot non-conductive Model: 44205
    - 25-foot Model: 44203
    - 35-foot Model: 44206
  5. TASER Smart cartridges (compatible with the X2; required for this CEW to function in the probe deployment mode):
    - 15-foot Model: 22150
    - 25-foot Model: 22151
    - 25-foot inert simulation Model: 22155
    - 25-foot non-conductive Model: 22157
    - 35-foot Model: 22152
  6. TASER CAM HD recorder Model: 26810 (full HD video and audio) and TASER CAM HD with AS (automatic shut-down feature) Model: 26820. The TASER CAM HD is compatible with both the X26P and X2 CEWs.
    - TASER CAM HD replacement battery Model: 26764
    - TASER CAM HD Download Kit Model: 26762
    - TASER CAM HD optional 4-year extended warranty, item number 26763
  7. Power Modules (Battery Packs) for TASER 7 CEWs:
    - Tactical battery pack Model 22018
    - Compact battery pack Model 22019
  8. Battery Packs for X26P and X2 CEWs:
    - Performance Power Magazine (PPM) Model: 22010
    - Tactical Performance Power Magazine (TPPM) Model: 22012
    - Automatic Shut-Down Performance Power Magazine (APPM) Model: 22011
    - eXtended Performance Power Magazine (XPPM) Model: 11010
    - eXtended Automatic Shut-Down Performance Power Magazine (XAPPM) Model: 11015
    - Axon Signal Performance Power Magazine (SPPM) Model: 70116
  9. TASER 7 Dock:
    - TASER 7 Dock Core and Multi-bay Module: 74200
  10. TASER Dataport Download Kits:
    - Dataport Download Kit for the X2 and X26P Model: 22013



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11. TASER Blast Door Repair Kit Model 44019 and TASER Blast Door Replenishment Kit Model 44023
12. CEW Holsters:
  - Right-hand X2 holster by BLACKHAWK Model: 22501
  - Left-hand X2 holster by BLACKHAWK Model: 22504
  - Right-hand X26P holster by BLACKHAWK Model: 11501
  - Left-hand X26P holster by BLACKHAWK Model: 11504
13. TASER Simulation Suit II Model 44550
14. TASER 7 conductive target Model: 80087

## **Axon Digital Evidence Solution Description**

### **Axon Body 3 Video Camera (DVR)**

- Improved video quality with reduced motion blur and better low-light performance
- Multi-mic audio—four built-in microphones
- Wireless upload option
- Gunshot detection and alerts
- Streaming audio and video capability
- “Find my camera” feature
- Verbal transcription with Axon Records (coming soon)
- End-to-end encryption
- Twelve-hour battery
- Up to 120-second buffering period to record footage before pressing record button

### **Axon Flex 2 Video Camera**

- Video playback on mobile devices in the field via Bluetooth pairing
- Retina Low Light capability sensitive to less than 0.1 lux
- Audio tones to alert user of usage
- Low SD, high SD, low HD, and high HD resolution (customizable by the agency)
- Up to 120-second buffering period to record footage before pressing record button
- Multiple mounting options using magnetic attachment: head, collar, shoulder, helmet, ball cap, car dash, and Oakley sunglass mounts available
- 120-degree diagonal field of view camera lens. 102-degree horizontal field of view, and 55-degree vertical field of view

### **Axon Flex 2 Controller**

- 12+ hours of battery operation per shift (even in recording mode)
- LED lights to show current battery level and operating mode
- Haptic notification available
- Tactical beveled button design for use in pocket
- Compatible with Axon Signal technology

### **Axon Body 2 Video Camera**

- Video playback on mobile devices in the field via Bluetooth pairing
- Retina Low Light capability sensitive to less than 1 lux
- Audio tones and haptic (vibration) notification to alert user of usage



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- Audio mute during event option
- Wi-Fi capability
- High, medium, and low quality recording available (customizable by the agency)
- Up to 2-minute buffering period to record footage before pressing record button
- Multiple mounting options using holster attachment: shirt, vest, belt, and dash mounts available
- 12+ hours of battery operation per shift (even in recording mode)
- LED lights to show current battery level and operating mode
- 143-degree lens
- Includes Axon Signal technology

#### **Axon Fleet 2 Camera**

- Fully integrated with Axon Evidence (Evidence.com) services and Axon devices
- Automatic time synchronization with other Axon Fleet and Axon on-officer cameras allows for multi-camera playback on Axon Evidence (Evidence.com).
- Immediate upload to Axon Evidence (Evidence.com) of critical event videos via 4G/LTE
- Wireless alerts from the TASER CEW Signal Performance Power Magazine (SPPM).
- Automatic transition from BUFFERING to EVENT mode in an emergency vehicle equipped with the Axon Signal Unit
- Decentralized system architecture without a central digital video recorder (DVR).
- Cameras that function independently and communicate wirelessly with the computer in the vehicle (MDT, MDC, MDU) for reviewing, tagging and uploading video.
- Wireless record alert based on Bluetooth communication from Axon Signal Vehicle when a configured input is enabled (e.g. emergency light, siren, weapon rack, etc.).
- Receives alerts from Axon Signal Sidearm.
- Plug-And-Play design allowing for cameras to be easily replaced and upgraded.
- Ability for an unlimited number of agency vehicles recording in the same vicinity with an Axon Fleet system to be automatically associated with one another when reviewing video in the video management platform. This feature is also supported across body cameras.

#### **Axon Signal Unit (ASU)**

- Communications device that can be installed in emergency vehicles.
- With emergency vehicle light bar activation, or other activation triggers, the Axon Signal Unit sends a signal. Upon processing the signal, an Axon system equipped with Axon Signal technology transitions from the BUFFERING to EVENT mode.

#### **Axon Signal Performance Power Magazine (SPPM)**

- Battery pack for the TASER X2 and X26P conducted energy weapons
- Shifting the safety switch from the down (SAFE) to the up (ARMED) positions sends a signal from the SPPM. Upon processing the signal, an Axon system equipped with Axon Signal technology transitions from the BUFFERING to EVENT mode. Axon Signal technology only works with Axon cameras.

#### **Axon Signal Sidearm Sensor**

- Can be installed on common duty holsters
- Drawing a service handgun from the holster sends a signal from the Axon Signal Sidearm sensor. Upon processing the signal, an Axon system equipped with Axon



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Signal technology transitions from the BUFFERING to EVENT mode.

#### **Axon Interview Solution**

- High-definition cameras and microphones for interview rooms
- Covert or overt camera installations
- Touch-screen user interface
- Motion-based activation
- Up to 7-minute pre- and post-event buffering period
- Full hardware and software integration
- Upload to Axon Evidence (Evidence.com) services
- Interview room files can be managed under the same case umbrella as files from Axon on-officer cameras and Axon Fleet cameras; i.e., Axon video of an arrest and interview room video are managed as part of the same case in Axon Evidence (Evidence.com)
- Dual integration of on-officer camera and interview room camera with Axon Evidence (Evidence.com) digital evidence solution

#### **Axon Signal Technology**

- Sends a broadcast of status that compatible devices recognize when certain status changes are detected
- Only compatible with TASER and Axon products

#### **Axon Dock**

- Automated docking station uploads to Axon Evidence (Evidence.com) services through Internet connection
- No computer necessary for secure upload to Axon Evidence (Evidence.com)
- Charges and uploads simultaneously
- The Axon Dock is tested and certified by TUV Rheinland to be in compliance with UL 60950-1: 2007 R10.14 and CAN/ CSA-C22.2 N0.60950-I-07+A1:2011+A2:2014 Information Technology Equipment safety standards.

#### **Axon Evidence (Evidence.com) Data Management System**

- Software as a Service (SaaS) delivery model that allows agencies to manage and share digital evidence without local storage infrastructure or software needed
- SaaS model reduces security and administration by local IT staff: no local installation required
- Automatic, timely security upgrades and enhancements deployed to application without the need for any local IT staff involvement
- Securely share digital evidence with other agencies or prosecutors without creating copies or requiring the data to leave your agency's domain of control
- Controlled access to evidence based on pre-defined roles and permissions and pre-defined individuals
- Password authentication includes customizable security parameters: customizable password complexity, IP-based access restrictions, and multi-factor authentication support
- Automated category-based evidence retention policies assists with efficient database management
- Ability to recover deleted evidence within seven days of deletion
- Stores and supports all major digital file types: .mpeg, .doc, .pdf, .jpeg, etc.



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- Requires NO proprietary file formats
- Ability to upload files directly from the computer to Axon Evidence (Evidence.com) via an Internet browser
- Data Security: Robust Transport Layer Security (TLS) implementation for data in transit and 256-bit AES encryption for data in storage
- Security Testing: Independent security firms perform in-depth security and penetration testing
- Reliability: Fault- and disaster-tolerant infrastructure in at least 4 redundant data centers in both the East and West regions of the United States
- Chain-of-Custody: Audit logs automatically track all system and user activity. These logs cannot be edited or deleted, even by account administrators and IT staff
- Protection: With no on-site application, critical evidence stored in Axon Evidence (Evidence.com) is protected from local malware that may penetrate agency infrastructure
- Stability: Axon Enterprise is a publicly traded company with stable finances and funding, reducing concerns of loss of application support or commercial viability
- Application and data protected by a CJIS and ISO 27001 compliant information security program
- Dedicated information security department that protects Axon Evidence (Evidence.com) and data with security monitoring, centralized event log analysis and correlation, advanced threat and intrusion protection, and incident response capabilities
- Redact videos easily within the system, create tags, markers and clips, search 7 fields in addition to 5 category-based fields, create cases for multiple evidence files

#### **Axon Evidence (Evidence.com) for Prosecutors**

- All the benefits of the standard Axon Evidence (Evidence.com) services
- Ability to share information during the discovery process
- Standard licenses available for free to prosecutors working with agencies already using Axon Evidence (Evidence.com) services
- Unlimited storage for data collected by Axon cameras and Axon Capture

#### **Axon Records Network**

- Records management system (RMS)
- Easy search and information sharing
- Paperwork automation
- Video-based incident report writing
- Digital evidence integration

#### **Axon Capture Application**

- Free app for iOS and Android mobile devices
- Allows users to capture videos, audio recordings, and photos and upload these files to their Axon Evidence (Evidence.com) account from the field
- Allows adding metadata to these files, such as: Category, Title, Case ID, and GPS data

#### **Axon Commander Services**

- On-premises data management platform
- Chain of custody reports with extensive audit trail



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- Automated workflows, access control, storage, and retention
- Compatible with multiple file formats

#### **Axon View Application**

- Free app for IOS and Android mobile devices
- Allows user to view the camera feed from a paired Axon Body, Axon Body 2, Axon Flex, or Axon Flex 2 camera in real-time
- Allows for playback of videos stored on a paired Axon Body, Axon Body 2, Axon Flex, or Axon Flex 2 system
- Allows adding meta-data to videos, such as: Category, Title, Case ID, and GPS data

#### **Axon Professional Services**

- Dedicated implementation team
- Project management and deployment best practices aid
- Training and train-the-trainer sessions
- Integration services with other systems

#### **Axon Support Engineer:**

- Dedicated Axon Regional/Resident Support Engineer Services
- Quarterly onsite visits
- Solution and Process Guidance custom to your agency
- White-Glove RMA and TAP (if applicable) Service for devices
- Monthly Product Usage Analysis
- Resident Support Engineer also includes onsite product maintenance, troubleshooting, and beta testing assistance

#### **Axon Customer Support**

- Online and email-based support available 24/7
- Human phone-based support available Monday–Friday 7:00 AM–5:00 PM MST; support is located in Scottsdale, AZ, USA
- Library of webinars available 24/7
- Remote-location troubleshooting



### **Axon Brand Model Numbers**

1. Axon Body 3 Camera Model: 73202
2. Axon Flex 2 Cameras:
  - Axon Flex 2 Camera (online) Model: 11528
  - Axon Flex 2 Camera (offline) Model: 11529
3. Axon Flex 2 Controller Model: 11532



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4. Axon Flex 2 USB Sync Cable Model: 11534
5. Axon Flex 2 Coiled Cable, Straight to Right Angle, 48" (1.2 m)
6. Axon Flex 2 Camera Mounts:
  - Oakley Flak Jacket Kit Model: 11544
  - Collar Mount Model: 11545
  - Oakley Clip Model: 11554
  - Epaulette Mount Model: 11546
  - Ballcap Mount Model: 11547
  - Ballistic Vest Mount Model: 11555
  - Universal Helmet Mount Model: 11548
7. Axon Body 2 Camera Model: 74001
8. Axon Flex 2 Controller and Axon Body 2 Camera Mounts:
  - Z-Bracket, Men's, Axon RapidLock Model: 74018
  - Z-Bracket, Women's Axon RapidLock Model: 74019
  - Magnet, Flexible, Axon RapidLock Model: 74020
  - Magnet, Outerwear, Axon RapidLock Model: 74021
  - Small Pocket, 4" (10.1 cm), Axon RapidLock Model: 74022
  - Large Pocket, 6" (15.2 cm), Axon RapidLock Model: 74023
  - MOLLE Mount, Single, Axon RapidLock Model: 11507
  - MOLLE Mount, Double, Axon RapidLock Model: 11508
  - Belt Clip Mount, Axon RapidLock Model: 11509
9. Axon Fleet 2 Camera
  - Axon Fleet 2 Front Camera: 71079
  - Axon Fleet 2 Front Camera Mount: 71080
  - Axon Fleet 2 Rear Camera: 71081
  - Axon Fleet 2 Rear Camera Controller: 71082
  - Axon Fleet 2 Rear Camera Controller Mount: 71083
  - Axon Fleet Battery System: 74024
  - Axon Fleet Bluetooth Dongle: 74027
10. Axon Signal Unit Model: 70112
11. Axon Dock Models:
  - Axon Dock – Individual Bay and Core for Axon Flex 2
  - Axon Dock – 6-Bay and Core for Axon Flex 2
  - Individual Bay for Axon Flex 2 Model: 11538
  - Core (compatible with all Individual Bays and 6-Bays) Model: 70027
  - Wall Mount Bracket Assembly for Axon Dock: 70033
  - Axon Dock – Individual Bay and Core for Axon Body 2 and Axon Fleet Model 74009
  - Axon Dock – 6-Bay and Core for Axon Body 2 and Axon Fleet Model 74008
  - Individual Bay for Axon Body 2 and Axon Fleet Model: 74011



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### Axon Product Packages

1. **Officer Safety Plan:** includes an X2 or X26P CEW, Axon camera and Dock upgrade, and Axon Evidence (Evidence.com) license and storage. See your Sales Representative for further details and Model numbers.
2. **Officer Safety Plan 7** Includes a TASER 7 conducted electrical weapon (CEW), Axon Body 3 camera, Axon Dock, Axon Camera and Dock upgrade, Axon Evidence (Evidence.com) licenses and storage, and Axon Aware, and Axon Records Core.
3. **Officer Safety Plan 7 Plus:** Includes a TASER 7 conducted energy weapon (CEW), Axon Body 3 camera, Axon Evidence (Evidence.com) licenses and storage, Axon Records Core, Axon Aware +, Axon Auto-Tagging Services, Axon Performance, Axon Citizen for Communities, Axon Redaction Assistant, and Axon Signal Sidearm.
4. **TASER 7 Certification:** Pays for TASER 7 program in installments over 5 years including access to Evidence.com for CEW program management, annual training cartridges, unlimited duty cartridges and online training content.
5. **TASER Certification Add-On:** Allows the agency to pay an annual fee to receive an annual allotment of training cartridges, unlimited duty cartridges and online training content.
6. **TASER Assurance Plan (TAP):** Hardware extended warranty coverage, Spare Products, and Upgrade Models available for the X2 and X26P CEWs, and the TASER CAM HD recorder. (The TAP is available only through Axon Enterprise, Inc.)
7. **TASER 60:** Pay for X2 and X26P CEWs and Spare Products in installments over 5 years.
8. **Unlimited Cartridge Plan:** Allows agency to pay an annual fee to receive annual training cartridges, unlimited duty cartridges and unlimited batteries for the X2 and X26P.
9. **TASER 60 Unlimited:** Pay for X2 and X26P CEWs and Spare Products in installments over 5 years and receive unlimited cartridges and batteries.

SOLE AUTHORIZED DISTRIBUTOR FOR AXON BRAND CAMERAS AND TASER BRAND CEW PRODUCTS	SOLE AUTHORIZED REPAIR FACILITY FOR AXON BRAND CAMERAS AND TASER BRAND CEW PRODUCTS
<p style="text-align: center;">Axon Enterprise, Inc. 17800 N. 85<sup>th</sup> Street, Scottsdale, AZ 85255 Phone: 800-978-2737 Fax: 480-991-0791</p>	<p style="text-align: center;">Axon Enterprise, Inc. 17800 N. 85<sup>th</sup> Street, Scottsdale, AZ 85255 Phone: 800-978-2737 Fax: 480-991-0791</p>

Please contact your local Axon sales representative or call us at 1-800-978-2737 with any questions.



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—  
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Sincerely,

A handwritten signature in black ink, appearing to read 'Josh Isner'.

Josh Isner  
Chief Revenue Officer  
Axon Enterprise, Inc.

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The "Delta Logo," the "Axon + Delta Logo," Axon, Axon Aware, Axon Body, Axon Body 2, Axon Body 3, Axon Citizen, Axon Dock, Axon Evidence, Axon Fleet, Axon Fleet 2, Axon Flex, Axon Flex 2, Axon Interview, Axon RapidLock, Axon Records, Axon Signal, Axon Signal Sidearm, Axon Signal Vehicle, Evidence.com, Smart Cartridge, Trilogy, TASER CAM, X2, X26P, TASER 7, TASER, and d are trademarks of Axon Enterprise, Inc., some of which are registered in the US and other countries. For more information, visit [www.axon.com/legal](http://www.axon.com/legal). All rights reserved. © 2019 Axon Enterprise, Inc.