



## SUMMARY INFORMATION

RECIPIENT AGENCY Maslow Project

PROGRAM/PROJECT TITLE Wrap-around Support: homeless Ashland youth & families

1. Program/project is: new  established/continuing  pilot   
If pilot, expected duration \_\_\_\_\_

2. Primary geographic location and population program funding will serve. *(If funding awarded, City of Medford and City of Ashland, will require tracking the number of city residents served for reporting purposes. United Way requires tracking for Jackson County.)*

Homeless youth (ages 0-24) and their families who reside in Ashland, Oregon.

3. What will this funding enable?

This funding will support Maslow Project's school-based Ashland program. Our Ashland Case Manager and Advocate work with students and their families who are experiencing, or at extreme risk of, homelessness. We are requesting a total of \$30,000 (\$15,000/year) from the Ashland Social Services grant to help maintain the current staffing level of this program.

4. Number of volunteers this program/project will engage: 0

Number of paid program employees this program/project will engage: 2

5. Total number volunteers agency utilizes: 107

Total number of paid agency employees: 20

6. Outline key strategies of the project/program with timeline and staff structure.

Program staffing: a .5 FTE Case Manager & a .5 FTE Advocate. We provide these services year-round in Ashland: Basic Needs: Food, clothing, hygiene, diapers, emergency assistance, etc. Our Advocate removes barriers to accessing education; keeps homeless students engaged with school & on track to graduate. Our Case Manager develops individualized client goal plans, assists with accessing housing/shelter, tracks relevant academic data, assists with educational and/or post-secondary goals. They also collaborate with other service providers to connect clients to supports like crisis counseling, health care, employment, addiction, domestic violence, etc.

7. Use this space for comments, explanations, and exceptions to questions on this application that can't be included within the question format. You may also leave it blank.

In addition to individual donations, this program also receives funding from the Ashland School District, and we have a pending Ashland CDBG application in addition to this Ashland Social Services grant. ALL these funding sources are essential to completely funding this program.

## **AGENCY AND PROGRAM/PROJECT NARRATIVE**

*RECIPIENT AGENCY* Maslow Project

*PROGRAM/PROJECT TITLE* Wrap-around Support: homeless Ashland youth & families

*Answer all three narrative questions. Use **only the space provided** – place the question number and letter preceding each answer; the amount of space you allot for each response is your choice. Use Helvetica font – 11 point.*

- 1. Description of organization (include inception date) and**
  - a. mission statement, purpose(s) and how this program/project fits with your mission.**
  - b. your organization's unique qualifications to accomplish your program outcomes?**
  - c. what approach is your agency taking to serve clients and train staff on trauma informed care?**
  
- 2. What:**
  - a. issues(s) is the project/program intended to impact,**
  - b. strategy for change your program will be based on,**
  - c. evidence do you have that the project/program will be successful in the proposed setting, and**
  - d. what tool(s) will you use to measure outcomes?**
  
- 3. How would the community as a whole benefit if your program receives funding? (Include a description of collaborations and integration and the role program/project plays in the sector.)**

1a) Our mission is to offer every homeless child and youth the probability of success and the opportunity for a better life. We do this by providing resources for basic needs, removing barriers to education and employment, and fostering self-sufficiency in a collaborative and empowering environment. Maslow Project provides integrated support services for homeless Jackson and Josephine County youth (aged 0-24) and their parents/guardians. Core components of our service delivery model include: outreach, intake & assessments, advocacy & case management through school-based and resource center programs, and positive youth development activities. This integration creates a positive and individually-focused experience for our clients. In addition, by addressing adverse childhood experiences as quickly as possible, we can mitigate the effects of those experiences & prevent the long-term impacts that they can have on the physical & mental health of our clients. We were founded in 2007 in response to the growing critical needs of homeless youth in Medford, Oregon, and received our 501(c)(3) non-profit status in 2009. In July, 2012, we began providing basic needs, outreach, case management, and enrichment services to homeless Ashland youth (aged 0-21) and families.

1b) Maslow Project has almost two decades of experience providing evidence-based programs: grounded in best practices and producing life changing, outcome-driven result through an innovative and highly accessible service delivery model that decreases risk-factors and increases resiliency. Maslow Project was recognized as a model program by the National Association for the Education of Homeless Children and Youth, and has become a "best-practice" in itself: integrating school-based & community-based wrap-around services to homeless youth and families.

1c) Trauma-Informed Care (TIC) practices are woven throughout all our programs and are designed to address the specific challenges facing our youth and their families. All direct services staff receive extensive ongoing professional development in TIC and other best practices.

2a) This project addresses youth homeless in Ashland. Youth homelessness takes a heavy toll on those it impacts. According to the National Center on Family Homelessness, homeless youth go hungry at twice the rate of other youth, are sick 4X more often and have 3X the rate of emotional and behavioral problems. In addition, 47% of homeless children experience anxiety, depression and withdrawal, as compared to 18% of other school-aged children; and homeless youth are 87% more likely to drop out of school (USDE). Maslow Project provides a balance of prevention and intervention services designed to increase the resiliency of the youth we serve, while improving individual outcomes and reducing risk factors associated with social determinants of health; and increasing opportunities for educational success and general well-being.

2b) Our Basic Needs/Gateway services build trust, and bring stability into the often-chaotic lives of the youth we serve; enabling them to shift their focus from adult concerns (food/shelter/safety) to being able to focus on staying in school. School-Based Advocacy ensures that we remove any barriers youth may face to participating fully in their educations; Case Management connect clients to relevant community-based services and help clients work toward achieving personal goals. All aspects of our services build client resiliency to help mitigate the impacts of Adverse Childhood Experiences.

2c) As noted above, Maslow Project has been successfully operating this program in Ashland since 2012. One of the best indicators of our client impact is the steady increase in our client graduation rate. Recent national studies have determined that the leading factor in becoming a chronically homeless adult is the lack of a high school diploma. Nationally, only 25% of homeless high school seniors graduate from high school. In contrast, last year 80% of Maslow's Case Managed seniors graduated!

2d) Maslow Project's measurement/evaluation tools include: client risk assessments, a Client Self-Sufficiency Scale, which tracks progress toward stability & self-sufficiency, and our client database. This program will serve between 85-90 unduplicated individuals/year, approximately 45 of whom will participate in Case Management. Projected program outcomes: 1) 60% of Case Managed clients will establish/maintain connections with 2+ permanent, positive social-emotional supports, 2) 75% of high school-aged Case Managed clients will make academic progress, 3) 70% of Case Managed clients will maintain stability/make progress on goals related to their social-emotional wellbeing, as measured by our Self-Sufficiency Scales.

3: Maslow Project works with some of the most vulnerable youth in Ashland. We focus on helping homeless youth build the skills that will lead to self-sufficiency, giving them an opportunity to break free from the cycle of poverty and become vital and engaged contributing members of our community. As noted above, our work with homeless youth today helps prevent future chronic adult homelessness. Research shows high school completion is the single most significant factor in preventing homeless youth from becoming chronically homeless adults, and yet nationally only 25% of homeless high school seniors graduate from high school. In contrast, last year 80% of our case managed seniors graduated on time.

Community-based collaborations are at the heart of Maslow Project's service delivery model; enabling us to provide effective, comprehensive wrap-around support to homeless youth & families. We coordinate with over 40 local community agencies/organizations; forming a continuum of care that addresses the full range of needs of our clients. Long-standing partnerships ensure wrap-around supports, coordinated care & multiple access points; eliminating duplication of services, expediting the provision of basic needs & referrals and increasing linkages for our clients. As the primary identifier of homeless youth/families in the region, we also participate in the Jackson County Continuum of Care & Homeless Task Force, and actively participate in local coordinated entry efforts (VI-SPDAT screening, entering data into Service Point, etc.) to ensure effective referrals & successful outcomes, continuously improve inter-agency relationships, coordinate resources & reduce duplication of services.

## GENERAL FINANCIAL INFORMATION

RECIPIENT AGENCY Maslow Project

PROGRAM/PROJECT TITLE Wrap-around Support: homeless Ashland youth & families

1. For most recently completed 990:

a. FISCAL YEAR (mm/yyyy – mm/yyyy): 07/01/2017 - 06/3/2018

b. Administration & Fundraising expense: \$ 214,659 14.50%

Administration & Fundraising (expressed as percent of total budget - also known as management and general, that portion of your expenses not dedicated solely to program or services), calculated directly from your IRS form 990. Part IX: Add Line 25 C (administrative cost total) and Line 25 D (fundraising cost total) and divide by Part IX, Line 25, Column A (total expenses).

c. Program expense \$ 1,262,756

d. **Total expenses:** \$ 1,477,415

e. Sources of **revenue:**

Memberships/ individual contributions \$ 374,786 23.00%

Raised through fundraising activities \$ 28,439 2.00%

Government \$ 330,085 20.00%

Foundations \$ 467,518 29.00%

United Way \$ 0 0.00%

Fees for Service \$ 0 0.00%

Other (reimbursements, payments, bequests, etc.) \$ 435,017 26.00%

f. **Total revenue:** \$ 1,635,845

2. What is the highest level of financial reporting required by your funders? Audit

3. Briefly describe your sustainability outlook for the project/program in the future.

Future program funding includes: Federal and State/City grants; Public School District funding; and a robust Individual Giving program. In addition, we are currently in conversation with DHS and our local CCO's to explore the possibility of developing a billable model – for specific clients and some of our services - which will further stabilize and sustain our long-term organizational funding.

4. a. Total organizational annual budget **current ongoing** fiscal year: 1,655,618

b. Total program/project budget **current ongoing** fiscal year: 53,247

# ORGANIZATION BUDGET 2019-20

PROJECT PERIOD July 1, 2019 to June 30, 2020

RECIPIENT AGENCY Maslow Project

REVENUE	Pending Commitments	Secured Commitments
City of Medford Funds	\$ 13,000	\$ 0
City of Ashland Funds	\$ 10,000	\$ 0
Jackson County Funds	\$ 120,000	\$ 0
CDBG (identify) Ashland/Grants Pass/Medford	\$ 40,000	\$ 0
Other State or Federal Funds	\$ 717,480	\$ 0
United Way Funds	\$ 0	\$ 0
Other Funds (identify)	\$ 753,089	\$ 0
<b>SUB TOTALS</b>	<b>\$ 1,653,569</b>	<b>\$ 0</b>
<b>TOTAL REVENUE (Pending &amp; Secured)</b>		<b>\$</b>
<b>EXPENDITURES</b>		
<b>A. PERSONNEL SERVICES</b>		
Total Salaries		\$ 1,045,926
Total Benefits		\$ 215,143
<b>TOTAL PERSONNEL SERVICES</b>		<b>\$ 1,261,069</b>
<b>B. MATERIALS &amp; SERVICES: (please detail other major budget categories)</b>		
Operating Overhead		\$ 99,000
General Program Expenses		\$ 270,000
Personnel Screening		\$ 1,500
Audit, Legal Fees, Professional Fees		\$ 12,000
		\$
		\$
<b>TOTAL MATERIALS &amp; SERVICES</b>		<b>\$ 382,500</b>
<b>C. CAPITAL OUTLAY (must constitute part or all of funded public service activity to be eligible expense)</b>		
Equipment		\$ 10,000
Furnishings		\$
Other capital expenses /Identify:		\$
<b>TOTAL CAPITAL OUTLAY</b>		<b>\$ 10,000</b>
<b>TOTAL EXPENDITURES (Sum of A, B &amp; C)</b>		<b>\$ 1,653,569</b>

## PROGRAM BUDGET 2019-20

PROJECT PERIOD July 1, 2019 to June 30, 2020

RECIPIENT AGENCY Maslow Project

REVENUE	Pending Commitments	Secured Commitments
City of Medford Funds	\$ 0	\$ 0
City of Ashland Funds	\$ 15,000	\$ 0
Jackson County Funds	\$ 0	\$ 0
CDBG (identify) City of Ashland	\$ 14,000	\$ 0
Other State or Federal Funds	\$ 16,645	\$ 0
United Way Funds	\$ 0	\$ 0
Other Funds (identify) grants, donations, etc.	\$ 10,653	\$ 6,000
<b>SUB TOTALS</b>	<b>\$ 56,298</b>	<b>\$ 6,000</b>
<b>TOTAL REVENUE (Pending &amp; Secured)</b>		<b>\$ 62,298</b>
<b>EXPENDITURES</b>		
<b>A. PERSONNEL SERVICES</b>		
Total Salaries		\$ 33,280
Total Benefits		\$ 8,320
<b>TOTAL PERSONNEL SERVICES</b>		<b>\$ 41,600</b>
<b>B. MATERIALS &amp; SERVICES: (please detail other major budget categories)</b>		
Client Assistance		\$ 8,000
Program Administration		\$ 3,328
Housing Assistance		\$ 10,000
		\$
		\$
		\$
<b>TOTAL MATERIALS &amp; SERVICES</b>		<b>\$ 21,328</b>
<b>C. CAPITAL OUTLAY (must constitute part or all of funded public service activity to be eligible expense)</b>		
Equipment		\$
Furnishings		\$
Other capital expenses /Identify:		\$
<b>TOTAL CAPITAL OUTLAY</b>		<b>\$ 0</b>
<b>TOTAL EXPENDITURES (Sum of A, B &amp; C)</b>		<b>\$ 62,928</b>

# PROGRAM BUDGET 2020-21

PROJECT PERIOD July 1, 2020 to June 30, 2021

RECIPIENT AGENCY Maslow Project

REVENUE	Pending Commitments	Secured Commitments
City of Medford Funds	\$ 0	\$ 0
City of Ashland Funds	\$ 15,000	\$ 0
Jackson County Funds	\$ 0	\$ 0
CDBG (identify)	\$ 14,000	\$ 0
Other State or Federal Funds	\$ 16,645	\$ 0
United Way Funds	\$ 0	\$ 0
Other Funds (identify)	\$ 19,529	\$ 0
<b>SUB TOTALS</b>	<b>\$ 65,174</b>	<b>\$ 0</b>
<b>TOTAL REVENUE (Pending &amp; Secured)</b>		<b>\$ 65,174</b>
<b>EXPENDITURES</b>		
<b>A. PERSONNEL SERVICES</b>		
Total Salaries		\$ 34,944
Total Benefits		\$ 8,736
<b>TOTAL PERSONNEL SERVICES</b>		<b>\$ 43,680</b>
<b>B. MATERIALS &amp; SERVICES: (please detail other major budget categories)</b>		
Client Assistance		\$ 8,000
Program Administration		\$ 3,494
Housing Assistance		\$ 10,000
		\$
		\$
		\$
<b>TOTAL MATERIALS &amp; SERVICES</b>		<b>\$ 21,494</b>
<b>C. CAPITAL OUTLAY (must constitute part or all of funded public service activity to be eligible expense)</b>		
Equipment		\$ 0
Furnishings		\$ 0
Other capital expenses /Identify:		\$ 0
<b>TOTAL CAPITAL OUTLAY</b>		<b>\$ 0</b>
<b>TOTAL EXPENDITURES (Sum of A, B &amp; C)</b>		<b>\$ 65,174</b>

# CURRENT MEMBER/CLIENT DEMOGRAPHIC PROFILE

(Use absolute numbers only – no percentages.)

RECIPIENT AGENCY Maslow Project

PROGRAM/PROJECT TITLE Wrap-around Support: homeless Ashland youth & families

*City of Medford and City of Ashland applicants fill out right column only. United Way applicants fill out left column only.*

	# Whole Program	# Medford or Ashland
<b>I. Gender</b>		
Female	_____	58
Male	_____	44
Other	_____	0
<b>Totals</b>	0	102
<b>II. Age*</b>		
0 to 5	_____	15
6 to 12	_____	28
13 to 17	_____	31
18 to 30	_____	26
51 to 61	_____	2
62 +	_____	0
Unknown	_____	0
<b>Total</b>	0	102

### III. Residence\* For Whole Program

#### FOR UNITED WAY APPLICANTS ONLY

Ashland	_____
Central Point	_____
Eagle Point	_____
Gold Hill and Rogue River	_____
Jacksonville, Ruch, & Applegate	_____
Medford	_____
Phoenix/Talent	_____
Shady Cove, Butte Falls, Trail, Prospect & other Upper Rogue	_____
White City	_____
Other	_____
Unknown	_____
<b>Total</b>	0

\*at point of entry for service

### IV. Race/Ethnicity

*City of Medford and City of Ashland applicants fill out ethnicity and Medford/Ashland columns. United Way applicants fill out Whole Program and Ethnicity portions.*

	#Whole Program	Ethnicity Hispanic/Latino*	#Medford or Ashland
White	_____	0	73
Black/African American	_____	0	6
American Indian/Alaskan Native	_____	0	0
Native Hawaiian/other Pacific Islander	_____	0	2
American Indian/Alaskan Native and White	_____	0	0
Black/African American and White	_____	0	0
American Indian/Alaskan Native and Black/African American	_____		0
Other Multi Racial	_____	18	18
Other	_____	0	3
<b>Totals</b>	0	18	102

\* Fill out this column as it relates to Whole Program or Medford/Ashland columns according to the entity you are applying to. Ethnicity is a portion of each Race category listed and will likely not match the total demographic served – it would only match if 100% of your clients identify as Hispanic/Latino.

# Agency Board Profile

RECIPIENT AGENCY Maslow Project

PROGRAM/PROJECT TITLE Wrap-around Support: homeless Ashland youth & families

(For City of Medford and City of Ashland, Board must have residents of respective city.)

1. Number of board members required in bylaws? Minimum 3 Maximum
2. Number of board members currently active? # Voting 8 Vacancies
3. Average percentage board meeting attendance (over last completed year): 90.00%
4. Percent of board in attendance required for a quorum: 51.00%
5. List various board, advisory and ad hoc committees and the number of people on each.

<i>Committee</i>	<i>Number of Members</i>
Finance	<u>4</u>
Development	<u>6</u>
Executive	<u>4</u>

6. **Characteristics of Board of Directors at time of application:**

**Race/Ethnicity**

	<i>Number Identifying</i>	<i>Ethnicity Hispanic/Latino*</i>
White	<u>8</u>	<u>1</u>
Black/African American		
American Indian/Alaskan Native		
Native Hawaiian/other Pacific Islander		
American Indian/Alaskan Native and White		
Black/African American and White		
American Indian/Alaskan Native and Black/African American		
Other Multi Racial		
Other		
<b>Totals</b>	<u>8</u>	<u>1</u>

*\* Fill out this column pertaining to board Ethnicity is a portion of each Race category listed. It will very likely not match the total board category – it would only match if 100% of your board identifies as Hispanic/Latino.*

**Residence**

	<i>Male</i>	<i>Female</i>	<i>Other</i>
Ashland			
Central Point			
Eagle Point			
Gold Hill/Rogue River			
Jacksonville, Ruch, Applegate			
Medford	<u>2</u>	<u>5</u>	
Phoenix/Talent			
Shady Cove, Butte Falls, Trail, Prospect, Other Upper Rogue			
White City			
Other	<u>1</u>		
<b>Total</b>	<u>3</u>	<u>5</u>	<u>0</u>

INTERNAL REVENUE SERVICE  
P. O. BOX 2509  
CINCINNATI, OH 45201

DEPARTMENT OF THE TREASURY

Date: **NOV 07 2009**

MASLOW PROJECT  
C/O KAREN H SALANT  
5209 LITTLE ADELEGATE RD  
JACKSONVILLE, OR 97530

Employer Identification Number:

[REDACTED]

DIS:

17053272358009

Contact Person:

GLENN W COLLINS

ID# 31192

Contact Telephone Number:

(877) 828-5500

Accounting Period Ending:

June 30

Public Charity Status:

170(b)(1)(A)(vi)

Form 990 Required:

Yes

Effective Date of Exemption:

August 4, 2009

Contribution Deductibility:

Yes

Admission Applies:

NO

Dear Applicant:

We are pleased to inform you that upon review of your application for tax exempt status we have determined that you are exempt from Federal income tax under section 501(c)(3) of the Internal Revenue Code. Contributions to you are deductible under section 170 of the Code. You are also qualified to receive tax deductible bequests, devises, transfers or gifts under section 2055, 2106 or 2522 of the Code. Because this letter could help resolve any questions regarding your exempt status, you should keep it in your permanent records.

Organizations exempt under section 501(c)(3) of the Code are further classified as either public charities or private foundations. We determined that you are a public charity under the Code section(s) listed in the heading of this letter.

Please see enclosed Publication 4221-PC, Compliance Guide for 501(c)(3) Public Charities, for some helpful information about your responsibilities as an exempt organization.

Letter 947 (10/09)

MASLOW PROJECT

Sincerely,



Robert Choi  
Director, Exempt Organizations  
Rulings and Agreements

Enclosure: Publication 4221-PC

# MASLOW PROJECT

## MASLOW PROJECT Board of Directors List

**Jamie L. Hazlett, Board President**

**Attorney at Law**

910 E. Main Street

Medford, OR 97504

(541) 773-3619 work

(541) 326-1097 cell

[jamiehzlattesq@gmail.com](mailto:jamiehzlattesq@gmail.com)

Joined in 2011

**Royal Standley, Vice President**

**Financial Planner, Oregon Pacific Financial  
Advisors, Inc**

131 Rogue Manor Place

Grants Pass, OR 97527

(541) 772-1116 work

(541) 531-1138 cell

[rstandley@opfa.com](mailto:rstandley@opfa.com)

Joined in 2011

**Paul Robinson**

**Retired non-profit and pastor**

11 North Keeneway Drive

Medford, OR 97504

(541) 840-5640 cell

[robinsonpaul2273@yahoo.com](mailto:robinsonpaul2273@yahoo.com)

Joined in 2010

**Eric Maxwell, member**

**Business Owner**

19 Rossanley Drive

Medford, OR 97501

(541) 840-5733 cell

[pronmain@msn.com](mailto:pronmain@msn.com)

Joined in 2013

**Amy Zarosinski, Treasurer**

**CPA, CFO Rubicon Investments**

640 Superior Ct.

Medford, OR 97504-6181

(541) 773-6633

[amy@rubicon-investments.com](mailto:amy@rubicon-investments.com)

Joined in 2014

**Sharilyn Cano, Past President**

**Director of Human Resources, Addictions  
Recovery Center**

2080 Martin Dr.

Medford, OR 97501

(541) 951-0530 cell

[SharilynC@AddictionsRecovery.org](mailto:SharilynC@AddictionsRecovery.org)

Joined in 2010

**Michelle Johannes**

**Marketing Strategist**

209 Crater Lake Ave.

Medford, OR 97504

(541) 913-3986

[michelle@mjcommunication.net](mailto:michelle@mjcommunication.net)

Joined in 2016

**Lisa Morris, Secretary**

**FNP, Providence Medical Group**

3225 Hillcrest Park Dr.

Medford, OR 97504

(541) 778-3509

[lisamorris1@gmail.com](mailto:lisamorris1@gmail.com)

Joined in 2017

**Revised: July 12, 2018**



PAULY, ROGERS AND Co., P.C.  
12700 SW 72<sup>nd</sup> Ave. ♦ Tigard, OR 97223  
(503) 620-2632 ♦ (503) 684-7523 FAX  
www.paulyrogersandcocpas.com

November 5, 2018

To the Board of Directors  
Maslow Project  
Medford, Oregon

### INDEPENDENT AUDITORS' REPORT

#### **Report on the Financial Statements**

We have audited the accompanying financial statements of Maslow Project, which comprise the statements of financial position as June 30, 2018, and the related statement of activities and cash flow for the year then ended, and the related notes to the financial statements.

#### **Management's Responsibility for the Financial Statements**

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### **Auditors' Responsibility**

Our responsibility is to express opinions on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

#### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Maslow Project as of June 30, 2018, and the respective changes in net assets and cash flows thereof for the year then ended in accordance with accounting principles generally accepted in the United States of America.

### **Other Information**

Our audit was conducted for the purpose of forming an opinion on the financial statements that collectively comprise Maslow Project's financial statements. The listing of board members located before the table of contents is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information has not been subjected to the auditing procedures applied in the audit of the basic financial statements, and accordingly, we do not express an opinion or provide any assurance on it.

A handwritten signature in black ink, appearing to read "Kenny Allen". The signature is fluid and cursive, with a large initial "K" and "A".

Kenny Allen, CPA  
PAULY, ROGERS AND CO., P.C.

10:17 AM

01/07/19

Accrual Basis

**Maslow Project**  
**Balance Sheet**  
 As of June 30, 2018

	Jun 30, 18
<b>ASSETS</b>	
<b>Current Assets</b>	
<b>Checking/Savings</b>	
10001 · Cash Clearing	-2.80
10002 · PayPal/Visa	523.52
10003 · Petty Cash	200.00
10004 · US Bank General Operating	51,447.15
10005 · US Bank Money Market	458,026.32
10006 · US Bank Rapid Response	758.05
<b>Total Checking/Savings</b>	510,952.24
<b>Accounts Receivable</b>	
11001 · Ashland Receivable	-0.31
11002 · Butte Falls Receivable	-5.79
11003 · CDGB Receivable	0.17
11004 · Medford 549C Receivable	15,845.50
11005 · Phoenix/Talent	-0.25
11006 · Rogue River Receivable	-0.10
11009 · Accounts Receivable	213,012.96
<b>Total Accounts Receivable</b>	228,852.18
<b>Other Current Assets</b>	
10007 · US Bank Investments	712,522.27
<b>Total Other Current Assets</b>	712,522.27
<b>Total Current Assets</b>	1,452,326.69
<b>Fixed Assets</b>	
13001 · 2011/2012 Furniture 500 Monroe	6,807.23
13002 · 2011/2012 Improvements 500 Monr	10,289.22
13003 · 2012/2013 Furniture 500 Monroe	567.96
13004 · 2012/2013 Improvments 500 Monr	577.51
13005 · 2014/2015 Furniture 500 Monroe	12,544.88
13006 · Accumulated Depreciation	-167,473.00
13007 · Apple Ipad (04/15/2012)	669.99
13008 · Apple Iphone (12/05/11)	249.98
13009 · Clara Database (5/30/14)	3,100.00
13010 · Client Kitchen (5/08/14)	5,604.30
13011 · Computer (02/15/2011)	808.99
13012 · Database (07/01/2012)	3,000.00
13013 · Debit/Credit Machine (10/31/11)	479.00
13014 · Dell Inspiron (08/23/11)	969.98
13015 · Dell Inspiron (08/25/11)	599.99
13016 · Dell Inspiron (08/25/2011)	599.99
13017 · Dell Inspiron (09/10/11)	599.98
13018 · Filing Cabinets (6/10/14)	1,982.05
13019 · Freezer (01/04/2010)	1,400.00
13020 · Freezers (07/28/2010)	2,138.00
13021 · HP All-in-One (08/17/11)	534.97
13022 · HP All-in-One II (08/17/2011)	534.97
13023 · HP All-in-One III (08/17/2011)	534.97
13024 · HP All-in-One IV (06/11/12)	489.99
13025 · HP Pro Desktop-BK (10/14/14)	694.98
13026 · HP Probook, NB -1 (08/1/14)	699.98
13027 · HP Probook, NB -2 (08/1/14)	699.98
13028 · iMac Book (07/29/2014)	1,539.97
13029 · Jessica's Closet (5/8/14)	4,011.75
13030 · Karen's New Computer (6/16/15)	919.97
13031 · Mac Book (06/28/2013)	2,796.95
13032 · Maslow Van (12/04/14)	32,433.00
13033 · Office Renovations (6/12/14)	3,130.00
13034 · Projector (10/24/2012)	461.98
13035 · Refrigerator (11/02/2012)	1,150.00
13036 · Security System (09/27/2011)	1,489.11
13037 · Shed (5/30/14)	3,769.60

10:17 AM  
 01/07/19  
 Accrual Basis

**Maslow Project  
 Balance Sheet  
 As of June 30, 2018**

	<u>Jun 30, 18</u>
13038 · Sign (05/21/2013)	4,280.00
13039 · Telephone System (12/22/2009)	1,514.20
13040 · Washer & Dryer (02/28/2012)	1,998.00
13043 · Maslow Van (06/01/16)	28,253.00
13044 · Office Renovations (2015-2016)	8,060.41
13045 · Lobby Fridge (01/06/16)	1,835.91
13046 · Computers (2015-2016)	9,309.82
13047 · Ford Expedition (12/21/2016)	60,953.00
13048 · Board Room Remodel (09/30/2016)	12,011.68
13049 · Lobby Computers (11/29/2016)	1,689.97
13050 · Macbook-Mary (01/02/2017)	2,979.97
13051 · Staff Notebook (12/08/2016)	699.99
13052 · DataBase Tracking (03/02/2017)	38,777.50
13053 · Building Remodel (06/30/2017)	87,793.81
13054 · Ford Transit (04/12/18)	26,925.31
13055 · Database Tracking (08/31/17)	25,889.50
13056 · Art Supplies Chest (07/17/17)	1,600.00
13057 · New Staff Computer (07/19/17)	839.98
13058 · Building Remodel (12/31/17)	6,307.24
13059 · Dyson (09/01/17)	556.16
13060 · Lenovo Laptop (09/26/17)	699.99
13061 · AED Machine (01/09/18)	1,344.00
13062 · Office Cubicles (05/29/18)	1,020.33
13063 · Safety Cones (09/06/17)	1,855.91
<b>Total Fixed Assets</b>	<u>268,393.90</u>
<b>TOTAL ASSETS</b>	<u><u>1,720,720.59</u></u>
<b>LIABILITIES &amp; EQUITY</b>	
<b>Liabilities</b>	
<b>Current Liabilities</b>	
<b>Accounts Payable</b>	
20001 · Accounts Payable	2,847.00
<b>Total Accounts Payable</b>	<u>2,847.00</u>
<b>Credit Cards</b>	
21002 · US BANK VISA - 0169/MATT	1,128.89
21006 · US BANK VISA - 3806/KIRSTIN	2,428.86
21007 · US BANK VISA - 8379/MARY	12,134.53
21008 · US BANK VISA - 8395/FALLON	556.24
21011 · US BANK VISA - 5893/BRENDA	27.75
21016 · US BANK VISA - 9198/KENDALL	76.29
21018 · US BANK VISA - 9882/MELINDA	2,318.43
21020 · US BANK VISA - 0641/ALEXANDRIA	610.87
21022 · US BANK VISA - 4098/KARLEE	643.02
21023 · US BANK VISA - 7298/BRYANNA	866.42
21024 · US BANK VISA - 0580/ALEC	674.91
21025 · US BANK VISA - 0572/JACE	589.57
21026 · US BANK VISA - 0598/HAYDEN	897.75
21027 · US BANK VISA - 0806/ARIANA	2,086.83
21028 · US BANK VISA - 1000/MARLEY	690.35
<b>Total Credit Cards</b>	<u>25,710.11</u>
<b>Other Current Liabilities</b>	
22001 · Deferred Revenue	160,600.00
23006 · Payroll Liabilities	
23001 · Dental Insurance	-1,989.71
23003 · Health Insurance	-3,410.71
23004 · Retirement	57.00
23005 · Workaman's Comp	0.01
23009 · Unemployment Company	-1.31
23006 · Payroll Liabilities - Other	6,324.72
<b>Total 23006 · Payroll Liabilities</b>	<u>0.00</u>

10:17 AM

01/07/19

Accrual Basis

**Maslow Project**  
**Balance Sheet**  
As of June 30, 2018

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	<u>Jun 30, 18</u>
Total Other Current Liabilities	160,500.00
Total Current Liabilities	<u>189,057.11</u>
Total Liabilities	189,057.11
Equity	
30001 - Temporarily Restricted Funds	350,963.00
30002 - Unrestricted Net Assets	838,489.09
Net Income	<u>342,211.39</u>
Total Equity	<u>1,531,663.48</u>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b><u>1,720,720.59</u></b>

10:17 AM  
 01/07/19  
 Accrual Basis

**Maslow Project**  
**Profit & Loss**  
 July 2017 through June 2018

	Jul '17 - Jun 18
<b>Ordinary Income/Expense</b>	
<b>Income</b>	
41002 · Foundations - Carpenter	10,000.00
41003 · Foundations - Carrico Family	10,000.00
41005 · Foundations - Collins	40,000.00
41006 · Foundation - Jackson Care Conne	25,000.00
41008 · Foundations - Jackson County Me	127,518.54
41010 · Foundations - OCF Community	25,000.00
41015 · Foundations - Walker Legacy	80,000.00
41016 · Foundations - Walker Responsive	35,000.00
41017 · Foundations - West Family	7,500.00
41018 · Foundations - YDC	49,999.85
41020 · Foundations - Cow Creek	10,000.00
41026 · Foundations - Shine A Light	11,000.00
41028 · Foundations - Misc Found/Commun	11,500.00
41029 · Foundations - Meyer Memorial	25,000.00
45001 · General Contributions	
42001 · Contributions Above \$500	284,329.59
42002 · Contributions Under \$500	86,405.93
43002 · Fundraising Event Income	
43001 · Fundraising Expense	-17,081.94
43002 · Fundraising Event Income - Other	46,520.97
<b>Total 43002 · Fundraising Event Income</b>	<b>28,439.03</b>
45001 · General Contributions - Other	2,050.00
<b>Total 45001 · General Contributions</b>	<b>403,224.55</b>
46001 · Local Grants - Access ESG	14,169.00
46002 · Local Grants - Ashland (CDGB)	9,129.45
46003 · Local Grants - Ashland (X)	1,806.89
46004 · Local Grants - Ashland SD	285.75
46005 · Local Grants - Butler Fund	7,332.44
46006 · Local Grants - Butte Falls (X)	1,510.88
46007 · Local Grants - City of Medford	11,333.34
46011 · Local Grants - Medford (CDGB)	24,932.47
46012 · Local Grants - Phoen/Talent (X)	4,206.51
46013 · Local Grants - Prospect (X)	1,410.07
46014 · Local Grants - Rogue River SD	4,199.55
46015 · MSD 549C	209,713.43
46016 · MSD 549C Anna May	10,000.00
46017 · Phoenix-Talent SD	8,000.00
46018 · Local Grants - AHCare CCO	100,000.00
46019 · Local Grants - City of Ashland	11,473.68
46023 · Local Grants - Rogue River (X)	4,159.57
46025 · MSD 549C (X)	51,530.20
46026 · Local Grants - Grants Pass CDBG	15,997.40
46027 · Federal Grants - SOP	137,057.89
46028 · Local Grants - Medford 98	88,393.06
46029 · Local Grants - Grants Pass SD	25,000.00
46031 · Local Grants - Access SHAP	5,991.83
47001 · Other Income - Insurance Reimb.	834.00
47002 · Other Income - Interest Income	500.90
47003 · Reimbursement Income	261.56
47008 · Inv Interest Div/ Realized Gain	10,501.58
47009 · Inv Unrealized Gains/Losses	7,370.39
<b>Total Income</b>	<b>1,635,844.78</b>
<b>Gross Profit</b>	<b>1,635,844.78</b>
<b>Expense</b>	
51001 · Admin Staff - Admin. Costs	109,782.93
51002 · Admin Staff - Professional Fees	0.00
51003 · Admin Staff -Accounting Service	5,025.00

10:17 AM

01/07/19

Accrual Basis

**Maslow Project  
Profit & Loss  
July 2017 through June 2018**

	Jul '17 - Jun 18
53002 · Oper. OH -Computer & Equip. R&M	975.00
53003 · Oper. OH -Dues & Subscriptions	26,689.79
53005 · Oper. OH -Insurance	
53004 · Liability	6,915.00
53005 · Oper. OH -Insurance - Other	1,340.00
Total 53005 · Oper. OH -Insurance	8,255.00
53006 · Oper. OH -License & Reg.	574.00
53009 · Oper. OH -Marketing Expense	
53008 · Outreach	3,689.62
53009 · Oper. OH -Marketing Expense - Other	12,628.44
Total 53009 · Oper. OH -Marketing Expense	16,318.06
53013 · Oper. OH -Office Sup. & Postage	
53010 · Bank Charges	1,848.22
53011 · Office Supplies	11,062.24
53012 · Postage, Mailing Service	610.80
53023 · Direct Deposit Fees	1,943.55
53024 · Inv Advisor Fees	3,692.78
53013 · Oper. OH -Office Sup. & Postage - Other	44.64
Total 53013 · Oper. OH -Office Sup. & Postage	19,202.23
53014 · Oper. OH -Office/Facility R&M	6,402.37
53015 · Oper. OH -Security	2,338.80
53016 · Oper. OH -Telephone & Internet	8,571.51
53021 · Oper. OH -Utilities	
53018 · Disposal & Recycling	2,969.56
53019 · Gas & Electric	8,263.24
53020 · Water & Sewer	3,072.14
Total 53021 · Oper. OH -Utilities	14,304.94
54003 · Other Costs	
54001 · Depr and Amort - Allowable	70,071.00
Total 54003 · Other Costs	70,071.00
55010 · Program Exp - Client Assistance	
55001 · Clothing/Supplies	44,471.60
55002 · Fees/Dues/Records	19,889.60
55003 · Food Program	2,314.56
55004 · General Assistance	29,164.68
55005 · Medical	896.61
55006 · Program Supplies / Lobby	14,306.40
55007 · Shel/Utility/Food	32,302.63
55008 · Student Supplies	22,039.83
55009 · Transportation	24,101.66
55010 · Program Exp - Client Assistance - Other	624.48
Total 55010 · Program Exp - Client Assistance	189,912.05
55011 · Program Exp - Mileage Reimb.	10,453.92
55014 · Program Exp - Prof. Development	
55013 · Travel	10,500.85
55014 · Program Exp - Prof. Development - Other	8,055.68
Total 55014 · Program Exp - Prof. Development	18,556.53
55015 · Program Exp - Professional Fees	3,141.50
55016 · Program Exp - Team Building	3,838.30
55017 · Program Exp - Vehicle Expense	5,786.30
55018 · Program Exp - Volunteer Expense	336.86
55019 · Program Exp - Consultant/Traine	2,150.00
55025 · Program Staff - Health	
55020 · Dental Insurance	3,387.19
55021 · Employee Assist. Program	856.31

10:17 AM  
01/07/19  
Accrual Basis

**Maslow Project  
Profit & Loss  
July 2017 through June 2018**

	<u>Jul '17 - Jun 18</u>
55022 · Health Insurance	48,231.05
55024 · Staff Wellness Program	2,303.35
55025 · Program Staff - Health - Other	4,423.29
<b>Total 55025 · Program Staff - Health</b>	<b>59,201.19</b>
55026 · Program Staff - Wage & Salary	634,156.28
55028 · Program Staff - Payroll Taxes	
55027 · Workman's Comp	3,354.96
55028 · Program Staff - Payroll Taxes - Other	62,472.62
<b>Total 55028 · Program Staff - Payroll Taxes</b>	<b>65,827.58</b>
55029 · Program Staff - Personnel Exp	6,546.13
55032 · Program Exp - Misc Prog Op Exp	3,216.12
55033 · Capital Expense	0.00
<b>Total Expense</b>	<b>1,293,633.39</b>
<b>Net Ordinary Income</b>	<b>342,211.39</b>
<b>Other Income/Expense</b>	
<b>Other Income</b>	
56001 · In-Kind Food, Clothing, etc Exp	-183,889.99
56002 · In-Kind Food, Clothing, etc.	183,889.99
<b>Total Other Income</b>	<b>0.00</b>
<b>Other Expense</b>	
60001 · Void	0.00
<b>Total Other Expense</b>	<b>0.00</b>
<b>Net Other Income</b>	<b>0.00</b>
<b>Net Income</b>	<b>342,211.39</b>